

# Q1 2017 GMASS Enhancements

## Walk-through Guide

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This document is a reference guide for the Q1 2017 enhancements to the GMASS product. For each affected item type, we have detailed the changes to:

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# GMAT Exam Date

Schools will have access to candidates' GMAT Appointment/Exam Date in the Download File. This will allow schools to target messaging based on when a candidate will take or has taken their GMAT exam.


	Candidate View on mba.com	School View in GMASS tool
Before	<i>N/A – Auto-populated from Pearson VUE</i>	
After	<b>(NO CHANGE)</b> <i>N/A – Auto-populated from Pearson VUE</i>	<i>No Change – Schools will not be able to search on GMAT Appointment Date, it will just be included in the Download File.</i>

# GMAT Exam Date – Download File

BE	BF	BG	BH	BI	BJ	BK	BL	BM	BN
ExplnArm	GMATScore	GPAID	FinancialA	StudyRe	GMATExamDate	SearchName			
N	12	3.6	N	01;02;03	05;06;AU;US;WE	GMAT Sample File			
N	10	4	N	01;02;03	12/20/2016	GMAT Sample File			
N	13		N	01;02;03	1/14/2017	GMAT Sample File			
N	10	3.6	N	01;02;US	12/22/2016	GMAT Sample File			
N	4	2.8	N	US		GMAT Sample File			
N	6	3.1	N	02;03;US	1/3/2017	GMAT Sample File			
N	9	2.6	N	05;06;US	1/14/2017	GMAT Sample File			
N	10	3.3	Y	01;US	1/9/2017	GMAT Sample File			
N	10	4	N	US	12/27/2016	GMAT Sample File			
Y	12		N	09;CN;U	WE	GMAT Sample File			
N	9		N	01;02;05	1/8/2017	GMAT Sample File			
	11		N	02;04;05	12/30/2016	GMAT Sample File			
N	13	2	N	09;US;W	1/10/2017	GMAT Sample File			
N	14		Y	01;02;05	2/19/2017	GMAT Sample File			
N	8		N	01;02;05	1/2/2017	GMAT Sample File			
N	9	2.8	N	CN;EE;W	1/3/2017	GMAT Sample File			
N	8	2.3	N	01;US;W		GMAT Sample File			
N	9		N	02;04;US	1/5/2017	GMAT Sample File			
N	6	3.2	N	05;06;CN	1/6/2017	GMAT Sample File			
N	7	3.4	N	04;05;US		GMAT Sample File			
N	9	3	N	01;US;W	1/8/2017	GMAT Sample File			
N	6	3	Y	01;TR;US	1/9/2017	GMAT Sample File			
N	8		N	01;02;CN	2/10/2017	GMAT Sample File			
N	7	3.7	N	01;02;05	1/10/2017	GMAT Sample File			
Y	12	3.4	N	AS	1/12/2017	GMAT Sample File			
N	9		N	02;03;04	05;06;US	GMAT Sample File			
N	8	3.2	N	04;05;US	2/25/2016	GMAT Sample File			
	10	3.8	Y	01;02;US	1/15/2017	GMAT Sample File			
N	4	2.4	N	09;US	12/27/2016	GMAT Sample File			
N	7	3.5	N	02;03;US	1/17/2017	GMAT Sample File			
N	8	3.7	N	01;02;TR	US;WE	GMAT Sample File			
N	11	3	N	09;US;W	1/19/2017	GMAT Sample File			
		2.8	Y			GMAT Sample File			

# Exact Age

Schools will now be able to search for candidates based on their exact age, rather than a pre-defined age range. This allows schools to select their own custom age ranges.

	Candidate View on mba.com	School View in GMASS tool
Before	<p>*Date of Birth:</p> <p>Month ▾ / Day ▾ / Year ▾</p>	<p>Age Range</p> <p>To make multiple selections, hold down the Ctrl key while clicking your choices.</p> <p>Age Range</p> <ul style="list-style-type: none"><li>--Criteria not selected--</li><li>-Did Not Respond-</li><li>18-22</li><li>23-25</li><li>26-28</li><li>29-35</li><li>36+</li></ul>
After	<p><b>(NO CHANGE)</b></p> <p>*Date of Birth:</p> <p>Month ▾ / Day ▾ / Year ▾</p>	<p>Age</p> <p>22  34</p> <p><b>Age will be a custom slider scale – schools can select their own custom age range, from 18-55+.</b></p>

*Note for recurring searches: The age range will automatically remain the same as previously selected, unless a school makes changes.*

# Exact Age – Download File

P	Q	R	S	T	U	V	W	X	Y	Z	AA	AB	AC	AD	AE	AF	
Country	WorldReg	MetroArea	CountryOf	NativeLang	Gender	Ethnic	Age	Undergrad	Undergrad	Education	DegreeObj	Concentra	TeachingF	PlannedD	Workload	WorkInter	
Mexico	Mexico, the Caribbean		Mexico	Spanish	Male	White	No	24	-Did Not R	Actuarial	Completed	Master's i	General M	On-Camp	Undecided	Full-time	No
ited Sta	United Sta	Miami-Fo	Trinidad a	English	Male	Did No	Re	19	Berry Univ	Actuarial	Completed	Doctorate	Risk Mana	On-Camp	September	Full-time	Undecided
tnam	Asia		Vietnam	Vietnames	Male	Did No	Re	23	-Did Not R	Actuarial	Completed	Master's i	General M	On-Camp	May - Aug	Full-time	Undecided
ited Sta	United Sta	Philadel	United Sta	English	Male	White	No	23	Roller Univ	Actuarial	Completed	Master's i	Finance	On-Camp	September	Part-time	Yes
ited Sta	United Sta	Philadel	United Sta	English	Female	Did No	Re	25	Pennsylv	Actuarial	Completed	Master's i	Risk Mana	Some com	May - Aug	Part-time	Yes
ited Sta	United Sta	Minneapo	Ghana	English	Female	Did No	Re	21	-Did Not R	Actuarial	Completed	Master's i	Internatio	On-Camp	September	Full-time	Undecided
ited Sta	United Sta	Los Angele	Vietnam	Vietnames	Male	White	No	29	California	Actuarial	Completed	Master's c	Accountin	On-Camp	January -	Full-time	No
ited Sta	United Sta	Albany-Sc	China	Mandarin	Female	White	No	24	State Univ	Actuarial	Completed	Master's c	Accountin	On-Camp	September	Full-time	Undecided
ited Sta	United Sta	San Franc	United Sta	English	Female	White	No	25	University	Actuarial	Completed	Master's i	-Did Not R	On-Camp	May - Aug	-Did Not R	-Did Not R
na	Asia		China	Mandarin	Male	Did No	Re	19	-Did Not R	Actuarial	Completed	Undecided	Finance	On-Camp	September	Full-time	Undecided
na	Asia		China	Mandarin	Female	Did No	Re	24	-Did Not R	Actuarial	Completed	Master's i	Finance	On-Camp	September	Full-time	Undecided
ited Sta	United Sta	Columbus	United Sta	English	Male	Did No	Re	27	Columbus	Actuarial	Completed	Master's i	Portfolio	On-Camp	January -	Full-time	No
eria	Africa		Nigeria	English	Male	Did No	Re	30	-Did Not R	Actuarial	Completed	Master's i	Finance	On-Camp	September	Full-time	No
ited Sta	United Sta	Philadel	United Sta	English	Male	Did No	Re	20	Temple Ur	Actuarial	Completed	Master's i	Finance	On-Camp	May - Aug	Full-time	No
ited Sta	United Sta	New York-	United Sta	English	Female	Did No	Re	23	University	Actuarial	Completed	Master's i	Undecided	On-Camp	September	Full-time	No
ited Sta	United Sta	Philadel	Canada	Mandarin	Female	Did No	Re	25	University	Actuarial	Completed	Master's i	Economic	On-Camp	September	Full-time	Undecided
ea, Sou	Asia		Korea, Sou	Korean	Male	Did No	Re	26	-Did Not R	Actuarial	Completed	Master's i	Finance	On-Camp	September	Full-time	Yes
ited Sta	United Sta	Montgome	Vietnam	Vietnames	Male	Did No	Re	28	Auburn Ur	Actuarial	Completed	Master's i	Finance	On-Camp	September	Full-time	Yes
na	Asia		China	Mandarin	Male	White	No	22	-Did Not R	Actuarial	Completed	Undecided	Actuarial	On-Camp	Undecided	Full-time	Yes
eria	Africa		Nigeria	Other	Female	Other		24	-Did Not R	Actuarial	Completed	Master's i	Actuarial	On-Camp	May - Aug	Full-time	No
ea, Sou	Asia		Korea, Sou	Korean	Female	Did No	Re	25	-Did Not R	Actuarial	Completed	Master's i	Finance	On-Camp	January -	Full-time	No
ited Sta	United Sta	New York-	United Sta	English	Female	Did No	Re	24	Temple Ur	Actuarial	Completed	Master's i	Finance	On-Camp	Undecided	Part-time	Yes
eria	Africa		Nigeria	English	Male	Did No	Re	30	-Did Not R	Actuarial	Completed	Master's i	Consulting	Undecided	September	Undecided	Yes
ited Sta	United Sta	Tampa-St.	United Sta	English	Male	White	No	24	University	Actuarial	Completed	Master's i	-Did Not R	On-Camp	Undecided	Full-time	No
ng Kong	Asia		China	English	Female	Did No	Re	23	University	Actuarial	Completed	Master's i	Risk Mana	On-Camp	Undecided	Full-time	Undecided
ited Sta	United Sta	Los Angele	China	Mandarin	Male	Did No	Re	27	Purdue Ur	Actuarial	Completed	Undecided	Actuarial	Some com	May - Aug	Full-time	Undecided
ited Sta	United Sta	Dallas-Fo	United Sta	English	Male	Did No	Re	23	University	Actuarial	Completed	Master's i	Banking	On-Camp	Undecided	Full-time	No
ited Sta	United Sta	Philadel	United Sta	English	Male	Asian	me	27	Pennsylv	Actuarial	Completed	Master's i	Finance	Some com	January -	Part-time	Yes
rada	United States, Canad		China	Mandarin	Female	White	No	24	University	Actuarial	Completed	Master's i	Consulting	On-Camp	September	Full-time	No
ited Sta	United Sta	Cleveland	Ghana	Other	Male	Did No	Re	37	Cleveland	Actuarial	Completed	Master's i	Operation	On-Camp	May - Aug	Full-time	Yes
ited Sta	United Sta	Boston-Ca	Kenya	English	Male	White	No	24	-Did Not R	Actuarial	Completed	Master's i	Actuarial	On-Camp	January -	Undecided	Undecided
xico	Mexico, the Caribbean		Mexico	Spanish	Female	Did No	Re	24	-Did Not R	Actuarial	Completed	Master's i	Risk Mana	On-Camp	September	Full-time	No
ited Sta	United Sta	Washingt	United Sta	English	Male			20	-Did Not R	-Did Not R	-Did Not R	-Did Not R	-Did Not R	-Did Not R	Undecided	-Did Not R	-Did Not R

# Exact Years Work Experience

Schools will now be able to search for candidates based on their exact years of work experience, rather than a pre-defined range.

	Candidate View on mba.com	School View in GMASS tool
Before	<p>Work Experience/Information</p> <p>How many years of full-time work experience do you have?</p> <p>Select one... Select one... 00 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 Manufacturing</p> <p>(0 through 20+)</p>	<p>Years of Work Experience</p> <p>--Criteria not selected-- 1-2 years 3-5 years 6-9 years 10-14 years 15-19 years 20 or more years Less than 1 year -Did Not Respond-</p>
After	<p>Work Experience/Information</p> <p>How many years of full-time work experience do you have?</p> <p>Select one... Select one... 00 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 Manufacturing</p> <p>(0 through 30+)</p>	<p>Years of Work Experience</p> <p>3 ————— 9</p> <p>Years of Work Experience will be a custom slider scale – schools can select their own custom age range, from 0-30+.</p>

*Note for recurring searches: The years of work experience range will automatically remain the same as previously selected, unless a school makes changes.*


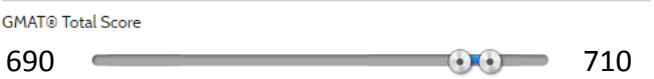
# Exact Years Work Experience – Download File

AA	AB	AC	AD	AE	AF	AG	AH	AI	AJ	AK	AL	AM	AN	AO	AP	AQ		
reeObj	Concentra	TeachingF	PlannedD	Workload	Working	YearsOfW	E	inArme	GMATScor	GPA	Financial	RegionVal	PhoneSMS	StateID	CountryID	WorldReg	MetroArea	
ster's i	General M	On-Campu	Undecidec	Full-time	No	1	N		540 - 560	3.6	No	...Northea	0	EDO	MEX	6		
torate	Risk Man	On-Campu	September	Full-time	Undeci	2	N		480 - 500	4	No	...Northea	0	FL	USA	8	33100	
ster's i	General M	On-Campu	May - Aug	Full-time	Undeci	3	N		570 - 590	-Did Not R	No	...Northea	0		VNM	2		
ster's i	Finance	On-Campu	September	Part-time	Yes	4	N		480 - 500	3.6	No	...Northea	0	PA	USA	8	37980	
ster's i	Risk Man	Some com	May - Aug	Part-time	Yes	1	N		300 - 320	2.8	No	United Sta	2	PA	USA	8	37980	
ster's i	Internatio	On-Campu	September	Full-time	Undeci	2	N		360 - 380	3.1	No	...Middle A	0	MN	USA	8	33460	
ster's c	Accountin	On-Campu	January -	Full-time	No	4	N		450 - 470	2.6	No	...Southwe	2	CA	USA	8	31100	
ster's c	Accountin	On-Campu	September	Full-time	Undeci	1	N		480 - 500	3.3	Yes	...Northea	0	NY	USA	8	10580	
ster's i	-Did Not R	On-Campu	May - Aug	-Did Not R	-Did No	5	N		480 - 500	4	No	United Sta	0	CA	USA	8	41860	
ecidec	Finance	On-Campu	September	Full-time	Undeci	1	Yes		540 - 560	-Did Not R	No	Undecidec	2	GDG	CHN	2		
ster's i	Finance	On-Campu	September	Full-time	Undeci	1	N		450 - 470	-Did Not R	No	...Northea	0	BEI	CHN	2		
ster's i	Portfolio	On-Campu	January -	Full-time	No	7	-D	id Not R	510 - 530	-Did Not R	No	...Middle A	2	GA	USA	8	17980	
ster's i	Finance	On-Campu	September	Full-time	No	6	N		570 - 590	2.0 or bel	No	Undecidec	3		NGA	1		
ster's i	Finance	On-Campu	May - Aug	Full-time	No	2	N		600 - 620	-Did Not R	Yes	...Northea	0	PA	USA	8	37980	
ster's i	Undecidec	On-Campu	September	Full-time	No	3	N		420 - 440	-Did Not R	No	...Northea	0	NY	USA	8	35620	
ster's i	Economic	On-Campu	September	Full-time	Undeci	2	N		450 - 470	2.8	No	Canada;Eu	3	PA	USA	8	37980	
ster's i	Finance	On-Campu	September	Full-time	Yes	4	N		420 - 440	2.3	No	...Northea	0		KOR	2		
ster's i	Finance	On-Campu	September	Full-time	Yes	2	N		450 - 470	-Did Not R	No	...Middle A	1	AL	USA	8	33860	
ecidec	Actuarial	On-Campu	Undecidec	Full-time	Yes	1	N		360 - 380	3.2	No	...Southwe	1		CHN	2		
ster's i	Actuarial	On-Campu	May - Aug	Full-time	No	1	N		390 - 410	3.4	No	...South (A	0		NGA	1		
ster's i	Finance	On-Campu	January -	Full-time	No	1	N		450 - 470	3	No	...Northea	0		KOR	2		
ster's i	Finance	On-Campu	Undecidec	Part-time	Yes	3	N		360 - 380	3	Yes	...Northea	1	NJ	USA	8	35620	
ster's i	Consulting	Undecidec	September	Undecidec	Yes	6	N		420 - 440	-Did Not R	No	...Northea	0		NGA	1		
ster's i	-Did Not R	On-Campu	Undecidec	Full-time	No	2	N		390 - 410	3.7	No	...Northea	0	FL	USA	8	45300	
ster's i	Risk Man	On-Campu	Undecidec	Full-time	Undeci	3	Yes		540 - 560	3.4	No	Asia	0		HKG	2		
ecidec	Actuarial	Some com	May - Aug	Full-time	Undeci	1	N		450 - 470	-Did Not R	No	...Middle A	0	CA	USA	8	31100	
ster's i	Banking	On-Campu	Undecidec	Full-time	No	2	N		420 - 440	3.2	No	...South (A	1	TX	USA	8	19100	
ster's i	Finance	Some com	January -	Part-time	Yes	1	-D	id Not R	480 - 500	3.8	Yes	...Northea	1	PA	USA	8	37980	
ster's i	Consulting	On-Campu	September	Full-time	No	2	N		300 - 320	2.4	No	Undecidec	0	MB	CAN	8		
ster's i	Operation	On-Campu	May - Aug	Full-time	Yes	13	N		390 - 410	3.5	No	...Middle A	0	OH	USA	8	17460	
ster's i	Actuarial	On-Campu	January -	Undecidec	Undeci	1	N		420 - 440	3.7	No	...Northea	0	MA	USA	8	14460	
ster's i	Risk Man	On-Campu	September	Full-time	No	2	N		510 - 530	3	No	Undecidec	0	DF	MEX	6		
I Not R	-Did Not R	-Did Not R	Undecidec	-Did Not R	-Did No	R	-D	id Not R	-D	id Not Respond	2.8	Yes		1	VA	USA	8	47900



# More Precise GMAT Score Ranges

*Schools asked for more precise GMAT score ranges. Our new score ranges in increments of 20 points help schools with better segmentation and targeting of candidates.*

	Candidate View on mba.com	School View in GMASS tool
Before	<p><i>N/A – Auto-populated from Pearson VUE</i></p>	 <p><i>Search in increments of 30 points (4 score possibilities) – For example, 690-720 gives scores of 690, 700, 710, and 720.</i></p>
After	<p><b>(NO CHANGE)</b></p> <p><i>N/A – Auto-populated from Pearson VUE</i></p>	 <p><i>Search in increments of 20 points (3 score possibilities) – For example, 690-710 gives scores of 690, 700, and 710.</i></p>

*See following slide for information on changes to recurring searches.*

# GMAT Score Ranges – Updates to Recurring Searches

- Our new score ranges will affect recurring searches. There are new “lower” and “upper” bounds for score ranges in the new system. The **ranges will be adjusted to the closest new bound on either end.**
- It is possible that this could have no effect on a recurring search, or decrease or increase the score “range” by 10-20 points overall.
- Schools can log into the GMASS tool at anytime to view and edit their score ranges, if desired.

Old Lower Bound	New Lower Bound
200	200
250	240
	270
290	300
330	330
370	360
	390
410	420
450	450
490	480
	510
530	540
570	570
610	600
	630
650	660
690	690
730	720
	750
770	780

Old Upper Bound	New Upper Bound
240	230
	260
280	290
320	320
360	350
	380
400	410
440	440
480	470
	500
520	530
560	560
600	590
	620
640	650
680	680
720	710
	740
760	770
800	800

# More Precise GMAT Score Ranges – Download File

AA	AB	AC	AD	AE	AF	AG	AH	AI	AJ	AK	AL	AM	AN	AO	AP	AQ
reeObj	Concentra	TeachingF	PlannedD	Workload	WorkInter	YearsOfW	ExpInA	me GMATScore	PA	Financial	RegionVal	PhoneSMS	StateID	CountryID	WorldReg	MetroArea
ster's i	General M	On-Campu	Undecided	Full-time	s No	1	No	540 - 560	3.6	No	...Northea	0	EDO	MEX	6	
torate	Risk Man	On-Campu	September	Full-time	s Undecided	2	No	480 - 500	4	No	...Northea	0	FL	USA	8	33100
ster's i	General M	On-Campu	May - Aug	Full-time	s Undecided	3	No	570 - 590	-Did Not R	No	...Northea	0		VNM	2	
ster's i	Finance	On-Campu	September	Part-time	s Yes	4	No	480 - 500	3.6	No	...Northea	0	PA	USA	8	37980
ster's i	Risk Man	Some com	May - Aug	Part-time	s Yes	1	No	300 - 320	2.8	No	United Sta	2	PA	USA	8	37980
ster's i	Internatio	On-Campu	September	Full-time	s Undecided	2	No	360 - 380	3.1	No	...Middle A	0	MN	USA	8	33460
ster's c	Accountin	On-Campu	January -	Full-time	s No	4	No	450 - 470	2.6	No	...Southwe	2	CA	USA	8	31100
ster's c	Accountin	On-Campu	September	Full-time	s Undecided	1	No	480 - 500	3.3	Yes	...Northea	0	NY	USA	8	10580
ster's i	-Did Not R	On-Campu	May - Aug	-Did Not R	-Did Not R	5	No	480 - 500	4	No	United Sta	0	CA	USA	8	41860
ecidec	Finance	On-Campu	September	Full-time	s Undecided	1	Yes	540 - 560	-Did Not R	No	Undecided	2	GDG	CHN	2	
ster's i	Finance	On-Campu	September	Full-time	s Undecided	1	No	450 - 470	-Did Not R	No	...Northea	0	BEI	CHN	2	
ster's i	Portfolio	On-Campu	January -	Full-time	s No	7	-Did Not R	510 - 530	-Did Not R	No	...Middle A	2	GA	USA	8	17980
ster's i	Finance	On-Campu	September	Full-time	s No	6	No	570 - 590	2.0 or belo	No	Undecided	3		NGA	1	
ster's i	Finance	On-Campu	May - Aug	Full-time	s No	2	No	600 - 620	-Did Not R	Yes	...Northea	0	PA	USA	8	37980
ster's i	Undecided	On-Campu	September	Full-time	s No	3	No	420 - 440	-Did Not R	No	...Northea	0	NY	USA	8	35620
ster's i	Economic	On-Campu	September	Full-time	s Undecided	2	No	450 - 470	2.8	No	Canada;Eu	3	PA	USA	8	37980
ster's i	Finance	On-Campu	September	Full-time	s Yes	4	No	420 - 440	2.3	No	...Northea	0		KOR	2	
ster's i	Finance	On-Campu	September	Full-time	s Yes	2	No	450 - 470	-Did Not R	No	...Middle A	1	AL	USA	8	33860
ecidec	Actuarial	On-Campu	Undecided	Full-time	s Yes	1	No	360 - 380	3.2	No	...Southwe	1		CHN	2	
ster's i	Actuarial	On-Campu	May - Aug	Full-time	s No	1	No	390 - 410	3.4	No	...South (A	0		NGA	1	
ster's i	Finance	On-Campu	January -	Full-time	s No	1	No	450 - 470	3	No	...Northea	0		KOR	2	
ster's i	Finance	On-Campu	Undecided	Part-time	s Yes	3	No	360 - 380	3	Yes	...Northea	1	NJ	USA	8	35620
ster's i	Consulting	Undecided	September	Undecided	s Yes	6	No	420 - 440	-Did Not R	No	...Northea	0		NGA	1	
ster's i	-Did Not R	On-Campu	Undecided	Full-time	s No	2	No	390 - 410	3.7	No	...Northea	0	FL	USA	8	45300
ster's i	Risk Man	On-Campu	Undecided	Full-time	s Undecided	3	Yes	540 - 560	3.4	No	Asia	0		HKG	2	
ecidec	Actuarial	Some com	May - Aug	Full-time	s Undecided	1	No	450 - 470	-Did Not R	No	...Middle A	0	CA	USA	8	31100
ster's i	Banking	On-Campu	Undecided	Full-time	s No	2	No	420 - 440	3.2	No	...South (A	1	TX	USA	8	19100
ster's i	Finance	Some com	January -	Part-time	s Yes	1	-Did Not R	480 - 500	3.8	Yes	...Northea	1	PA	USA	8	37980
ster's i	Consulting	On-Campu	September	Full-time	s No	2	No	300 - 320	2.4	No	Undecided	0	MB	CAN	8	
ster's i	Operation	On-Campu	May - Aug	Full-time	s Yes	13	No	390 - 410	3.5	No	...Middle A	0	OH	USA	8	17460
ster's i	Actuarial	On-Campu	January -	Undecided	Undecided	1	No	420 - 440	3.7	No	...Northea	0	MA	USA	8	14460
ster's i	Risk Man	On-Campu	September	Full-time	s No	2	No	510 - 530	3	No	Undecided	0	DF	MEX	6	
I Not R	-Did Not R	-Did Not R	Undecided	-Did Not R	-Did Not R	-Did Not R	-Did Not R	-Did Not R	-Did Not R	2.8	Yes	1	VA	USA	8	47900