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**Market Intelligence** 

## Demand for MBA and Business Master's Programs: Insights on Candidate Decision Making

**Supplemental Report** 

**mba.com Prospective Students Survey 2021** 

May 2021



Demand for MBA and Business Master's Programs: Insights on Candidate Decision Making Supplemental Report, mba.com Prospective Students Survey 2020 is a product of the Graduate Management Admission Council (GMAC), a global, mission-driven association of 228 leading graduate business schools. Founded in 1953, we are actively committed to advancing the art and science of admissions by convening and representing the industry and offering best-in-class products and services for schools and students. GMAC owns and administers the Graduate Management Admission Test<sup>TM</sup> (GMAT<sup>TM</sup>) exam, used by more than 7,000 graduate programs worldwide. Other GMAC assessments include the NMAT by GMAC<sup>TM</sup> exam, for entrance into graduate management programs in India, South Africa, and the Philippines, and the Executive Assessment, specifically designed for Executive MBA programs around the world. The Council is based in the United States with offices in the United Kingdom, India, and China.

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#### Introduction

# Over 8,000 mba.com registrants worldwide responded to the mba.com Prospective Students Survey in 2020.

Each month, the Graduate Management Admission Council (GMAC) surveys a random sample of individuals who three months prior registered on mba.com—the GMAC<sup>TM</sup> website for prospective graduate business students. Their survey responses provide an inside look into the decision-making process of people currently considering applying to a graduate business school program. The findings detailed in this supplemental report are based on responses from a total of 8,429 individuals surveyed between January and December 2020.

Survey respondents represent demand for various MBA and business master's *program categories*, including full-time MBA, professional MBA, executive MBA, and business master's programs. Each program category contains specific *program types*. For example, full-time MBA programs include full-time one-year and full-time two-year MBA programs. Professional MBA programs include part-time, flexible, and online MBA programs. Business master's programs include Master in Management, Master of Finance, Master of Data Analytics, and Master of Accounting, among others.

#### **About the Data**

The results of this survey do not necessarily reflect a statistically representative sample of the global prospective student population. Rather, the results reflect responses from prospective students who register on mba.com. Because of this limitation, the results of this research study should not be used to generalize about the global prospective student population, but rather the mba.com registrant population.

#### **Explore and Filter the Data for Yourself**

An Interactive Data Research Tool accompanies the mba.com Prospective Students Survey 2020. Available exclusively to school professionals at GMAT<sup>TM</sup> score-accepting institutions, the tool allows users to customize data searches by multiple survey response variables, such as candidate segment, citizenship/residence, gender, age, preferred program type, and more. Access it with your gmac.com login at:

#### www.gmac.com/prospectivestudents.

#### **Business School Participation in GMAC Research**

GMAC Research offers graduate business schools' opportunities to gather data and generate insights about the business school pipeline.

Schools can sign up to participate in the GMAC Application Trends Survey and Corporate Recruiters Survey on our survey sign-up page:

www.gmac.com/surveysignup.



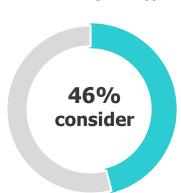


This section features data by program type, including:

- Candidate consideration and preference for the program type
- Candidate consideration of the program type by demographics, including gender, age, world region of residence, and undergraduate major
- First business school consideration among candidates considering the program type
- Top 5 Triggers in Decision to Pursue Graduate Business Education

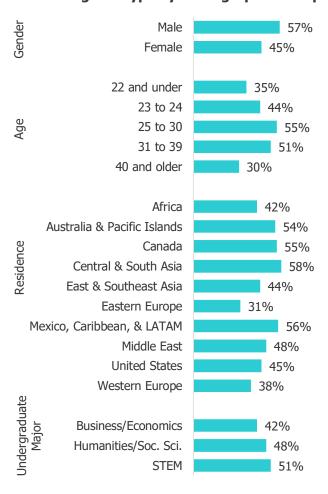
## **Full-Time One-Year MBA**





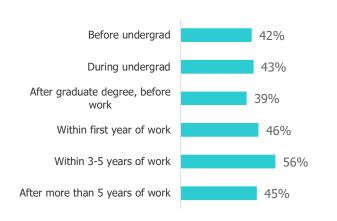


#### Percentage of Candidates Considering This Program Type by Demographic Group

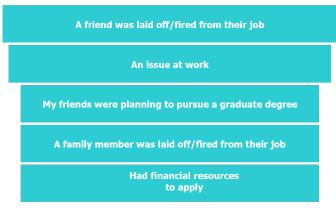


#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**



## Top 5 Triggers in Decision to Pursue Graduate Business Education

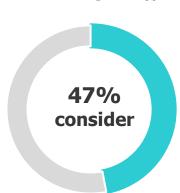


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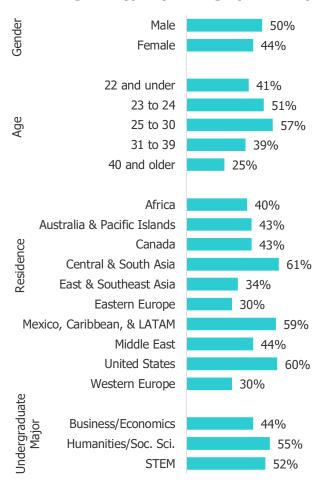
## **Full-Time Two-Year MBA**





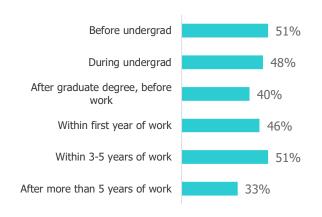


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

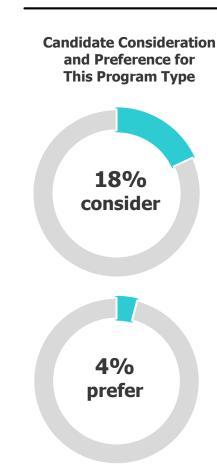
#### **First Consider Graduate Business School**

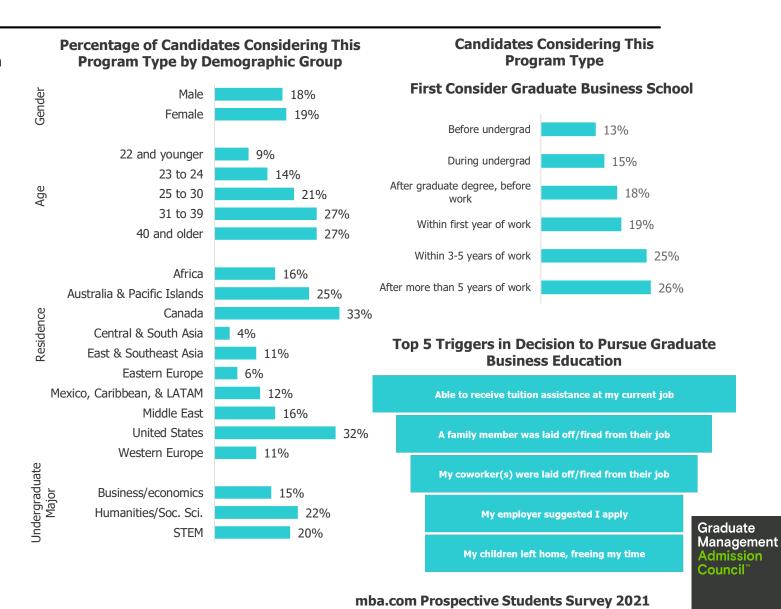


## Top 5 Triggers in Decision to Pursue Graduate Business Education



### **Part-Time MBA**





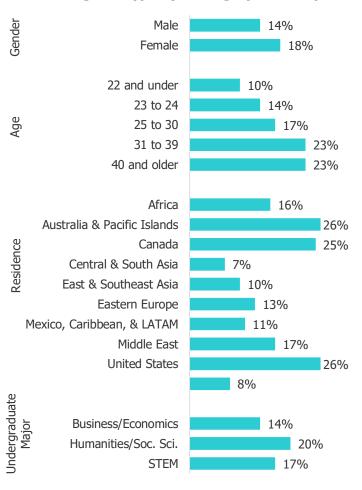
### Flexible MBA





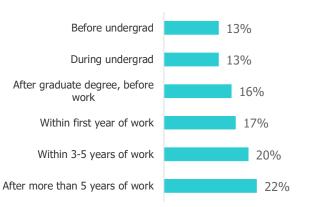


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**



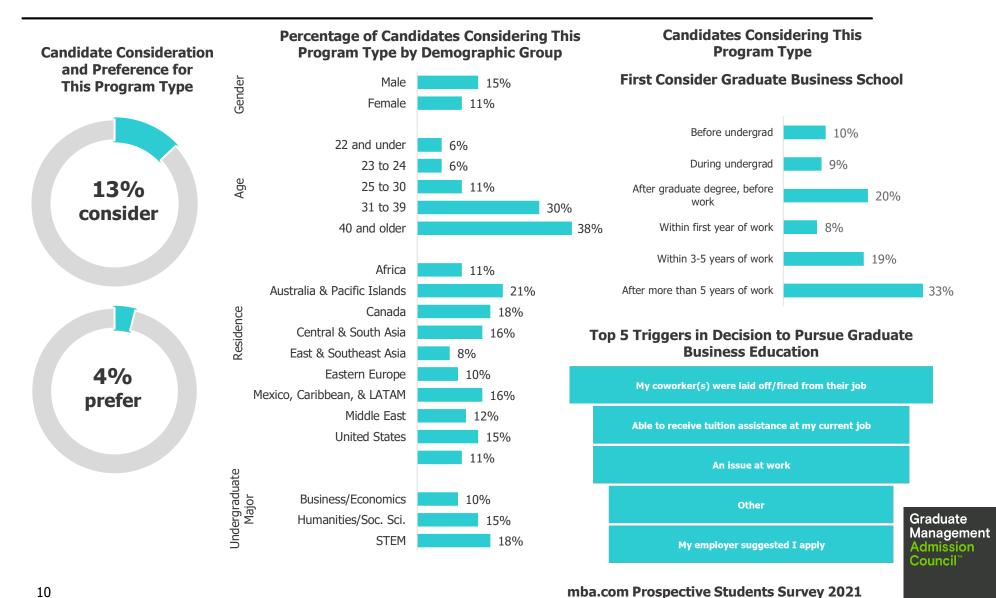
## Top 5 Triggers in Decision to Pursue Graduate Business Education



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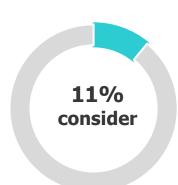
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### **Executive MBA**



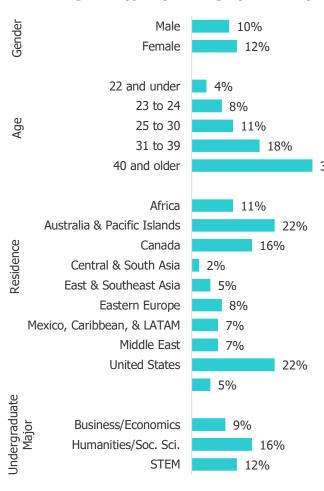
### Online MBA





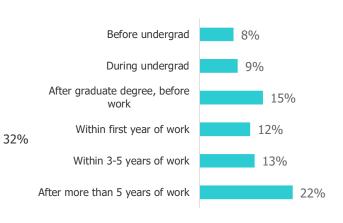


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**



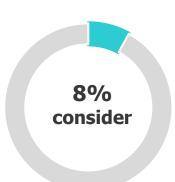
## **Top 5 Triggers in Decision to Pursue Graduate Business Education**



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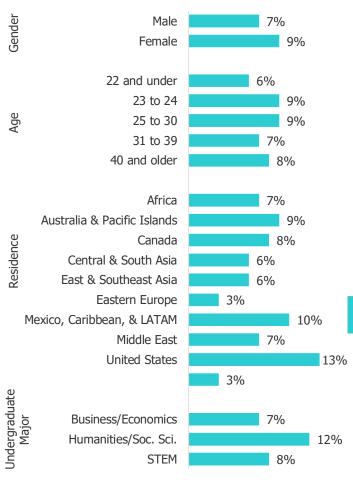
## Joint/Dual Degree Program (With an MBA)





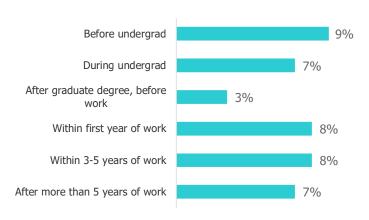


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

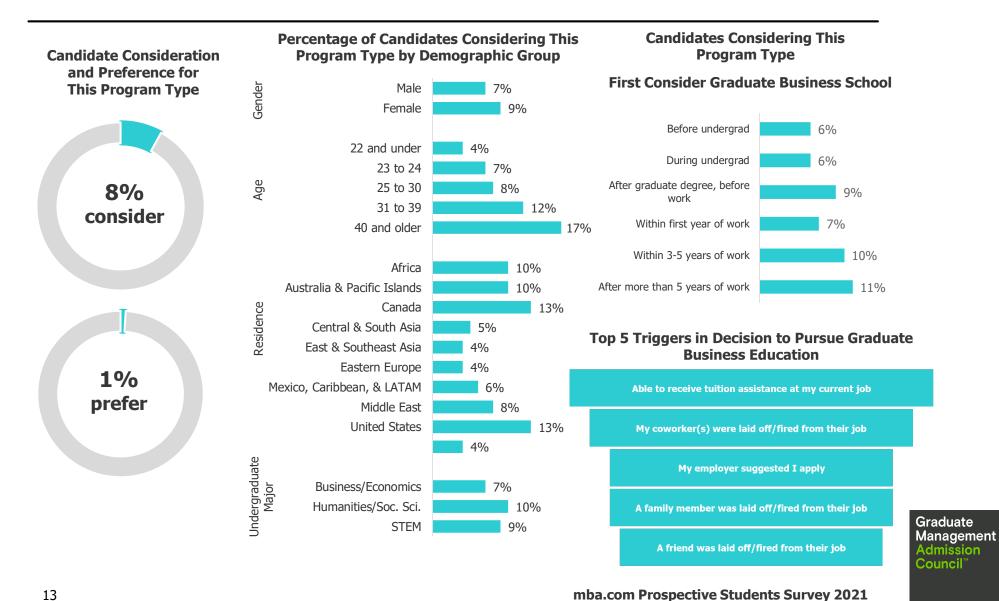
#### **First Consider Graduate Business School**



**Top 5 Triggers in Decision to Pursue Graduate Business Education** 

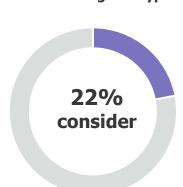


## **Hybrid/Blended MBA Program**



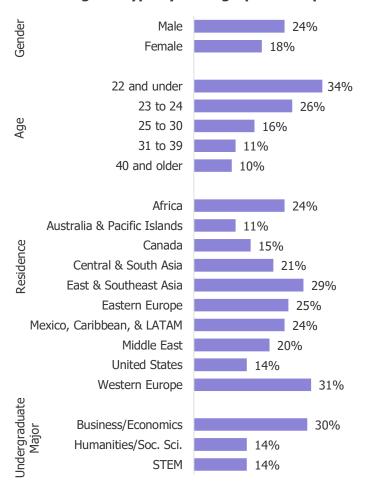
### **Master of Finance**

Candidate Consideration and Preference for This Program Type



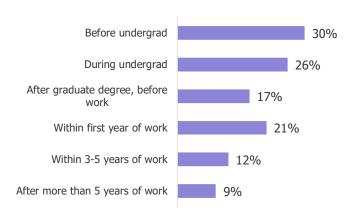


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**



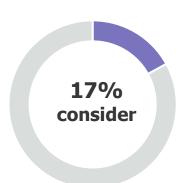
#### Top 5 Triggers in Decision to Pursue Graduate Business Education



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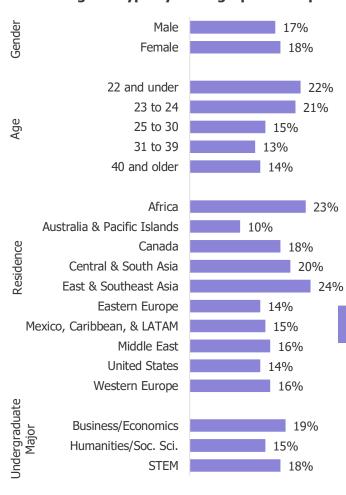
## **Master of Data Analytics**





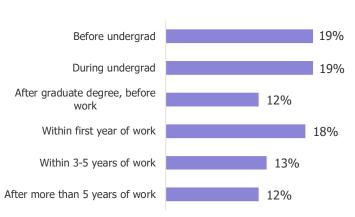


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**



## **Top 5 Triggers in Decision to Pursue Graduate Business Education**

Wanted to apply for a job, but lacked required skills and/or degree to be competitive

My friends were planning to pursue a graduate degree

A professor/instructor suggest I apply

My parents suggested I apply

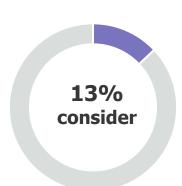
Not working at the time/recently became unemployed

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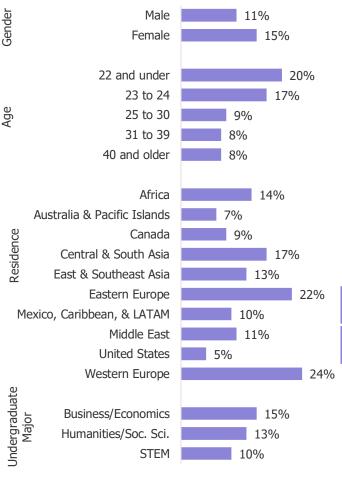
## **Master of International Management**

Candidate Consideration and Preference for This Program Type



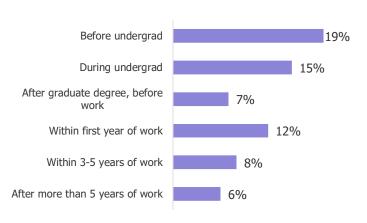


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**



**Top 5 Triggers in Decision to Pursue Graduate Business Education** 

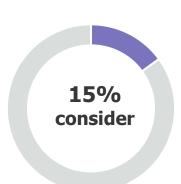


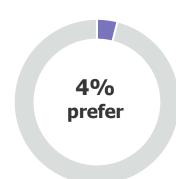
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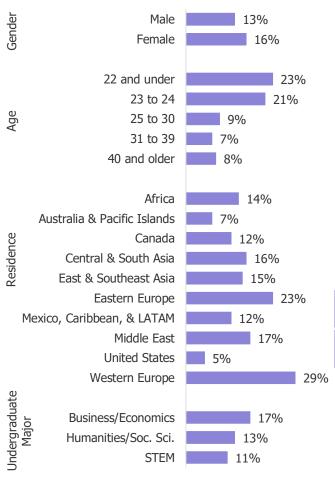
## **Master of Management**





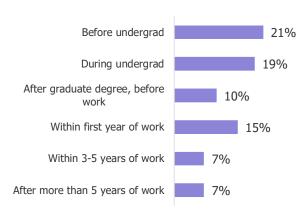


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**



### Top 5 Triggers in Decision to Pursue Graduate Business Education



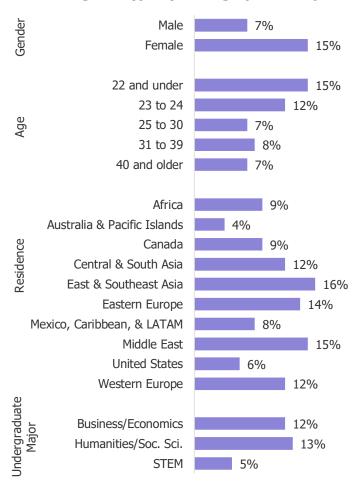
## **Master of Marketing**

Candidate Consideration and Preference for This Program Type



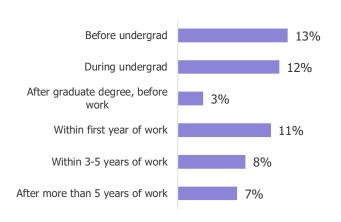


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**



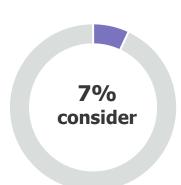
Top 5 Triggers in Decision to Pursue Graduate
Business Education



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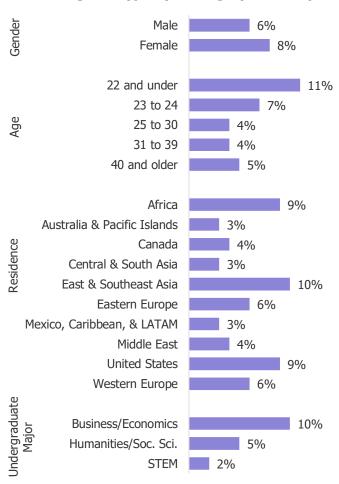
## **Master of Accounting**





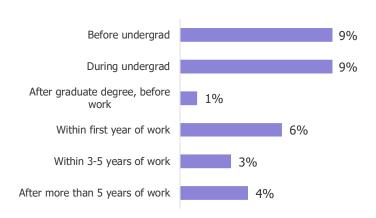


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**

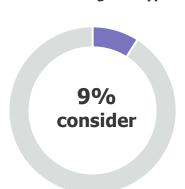


**Top 5 Triggers in Decision to Pursue Graduate Business Education** 



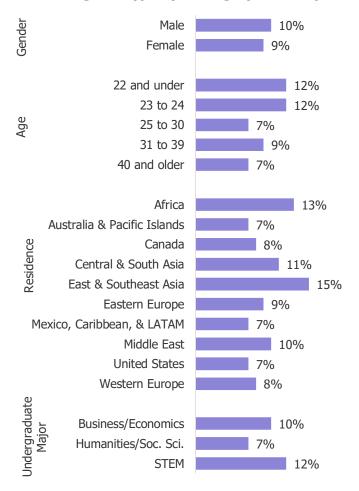
## **Master of Information Technology**

Candidate Consideration and Preference for This Program Type



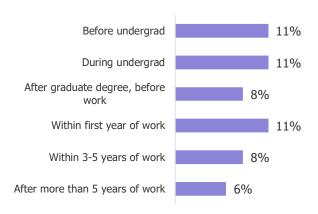


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**

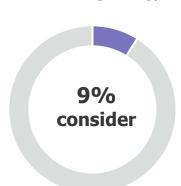


**Top 5 Triggers in Decision to Pursue Graduate Business Education** 



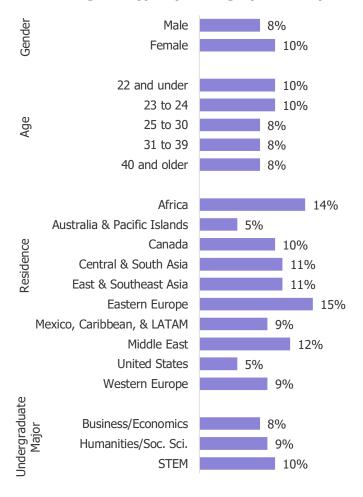
## **Master of Project Management**

Candidate Consideration and Preference for This Program Type



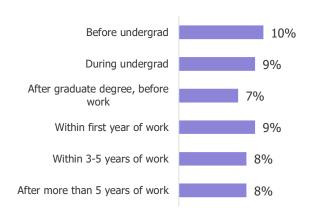


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**



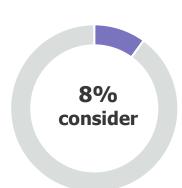
**Top 5 Triggers in Decision to Pursue Graduate Business Education** 



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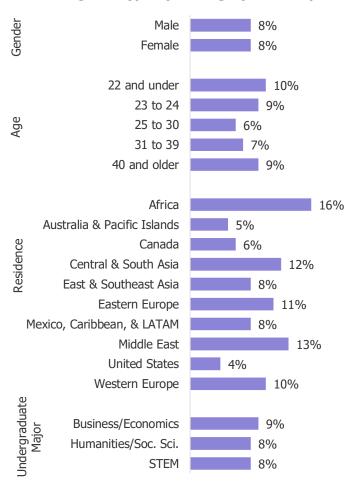
## **Master of Entrepreneurship**

**Candidate Consideration** and Preference for **This Program Type** 



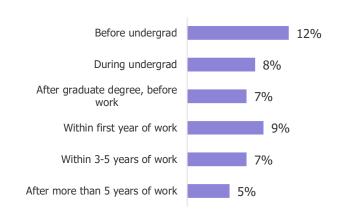


#### **Percentage of Candidates Considering This Program Type by Demographic Group**

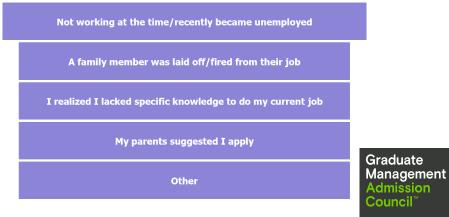


#### **Candidates Considering This Program Type**

#### **First Consider Graduate Business School**

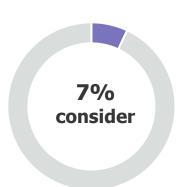


**Top 5 Triggers in Decision to Pursue Graduate Business Education** 



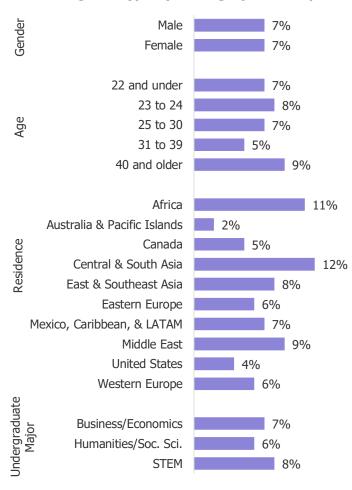
## **Master of Supply Chain Management**

Candidate Consideration and Preference for This Program Type



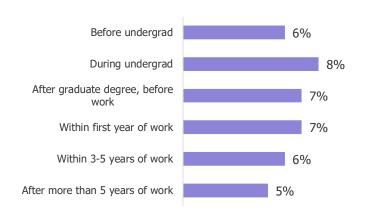


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**

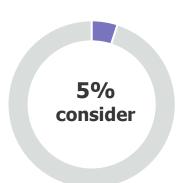


**Top 5 Triggers in Decision to Pursue Graduate Business Education** 



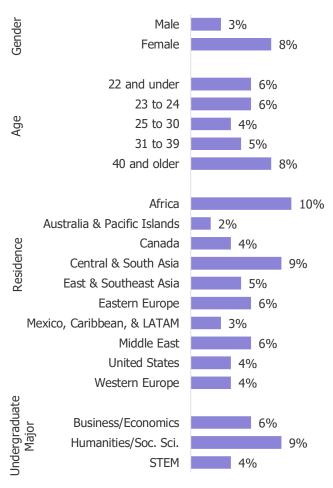
## **Master of Human Resources**

#### Candidate Consideration and Preference for This Program Type



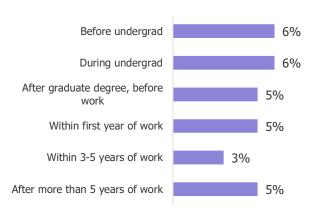


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**

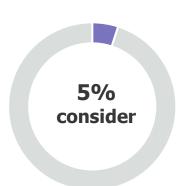


## **Top 5 Triggers in Decision to Pursue Graduate Business Education**



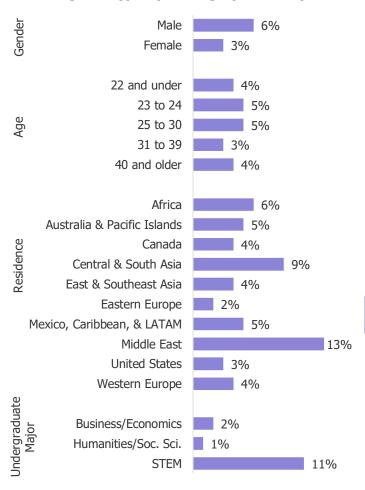
## **Master of Engineering Management**





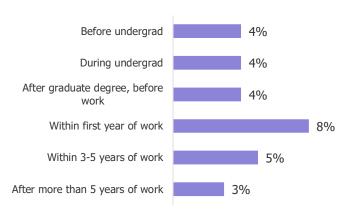


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**

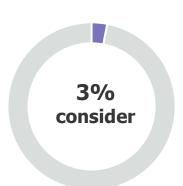


## **Top 5 Triggers in Decision to Pursue Graduate Business Education**



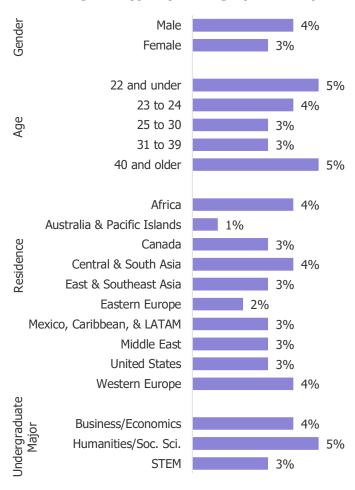
## Master of Real Estate Management

**Candidate Consideration** and Preference for **This Program Type** 



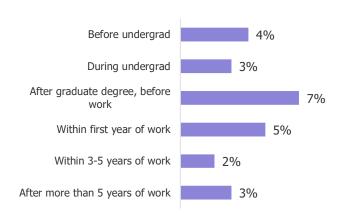


#### **Percentage of Candidates Considering This Program Type by Demographic Group**



#### **Candidates Considering This Program Type**

#### First Consider Graduate Business School

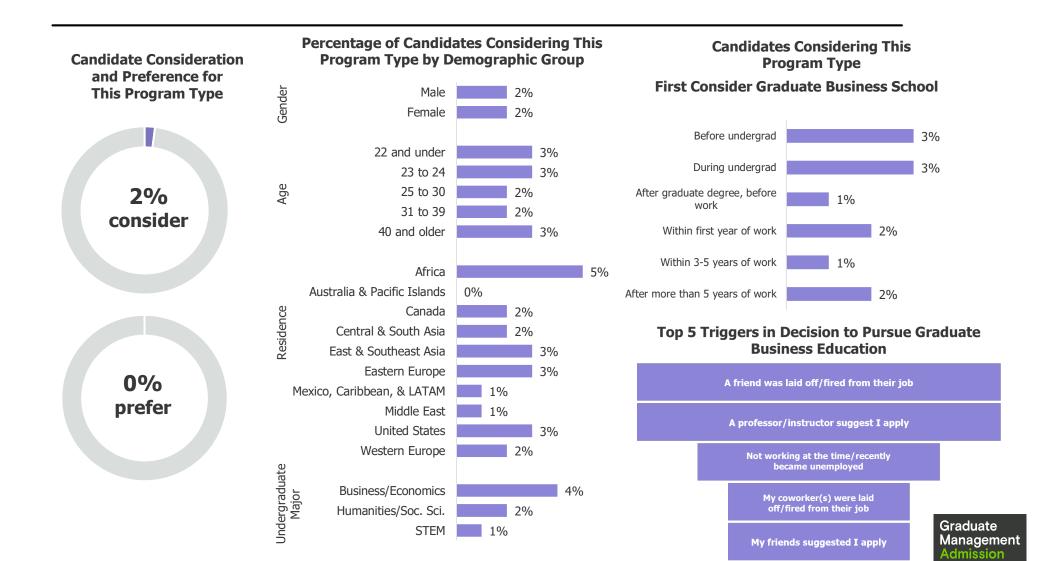


**Top 5 Triggers in Decision to Pursue Graduate Business Education** 



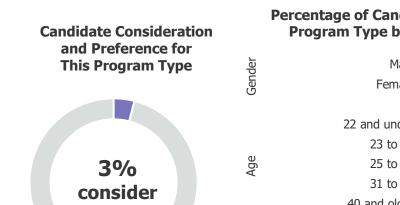
Management Admission Council"

## **Master of Taxation**



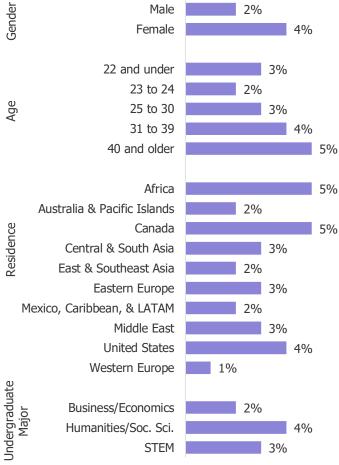
Council"

## **Master of Health Administration**



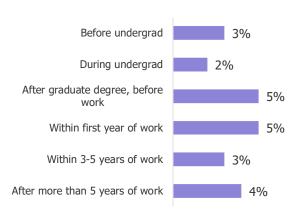


#### Percentage of Candidates Considering This Program Type by Demographic Group



#### Candidates Considering This Program Type

#### **First Consider Graduate Business School**



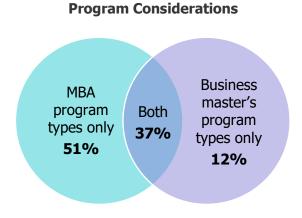
Top 5 Triggers in Decision to Pursue Graduate
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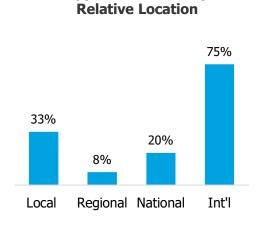
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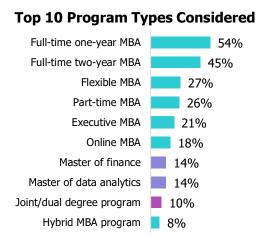


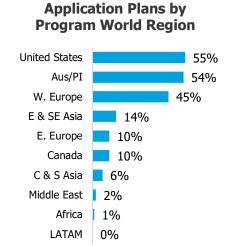
### **Australia**



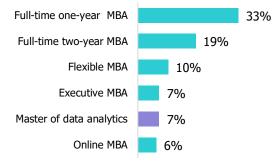
**Application Plans by** 



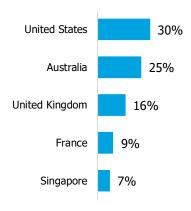








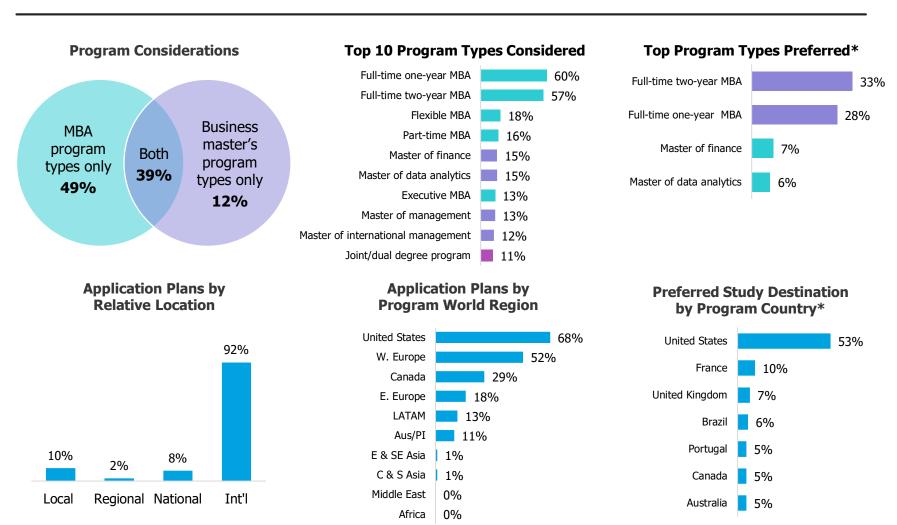






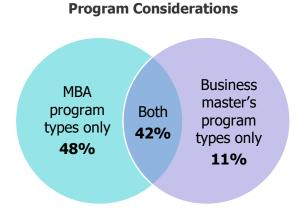
#### **Candidate Profiles by Citizenship**

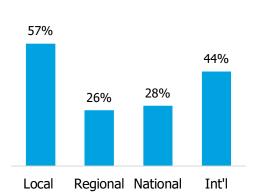
### **Brazil**





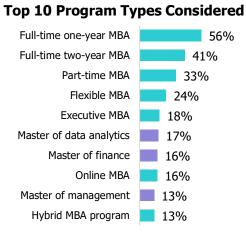
### Canada

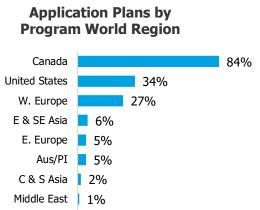




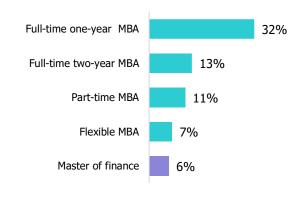
**Application Plans by** 

**Relative Location** 

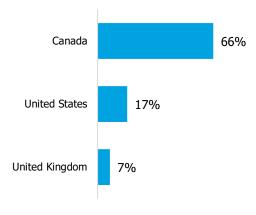




#### **Top Program Types Preferred\***







Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. \*Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.

1%

0%

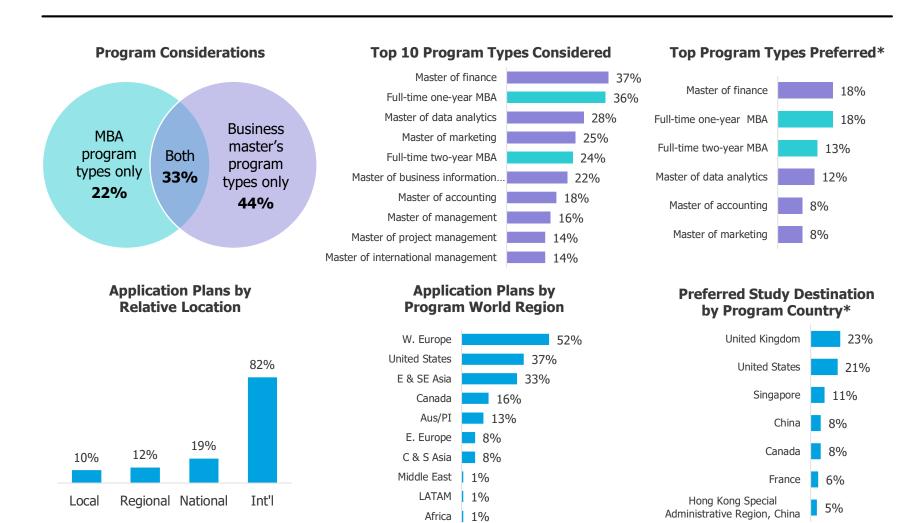
LATAM

Africa



#### **Candidate Profiles by Citizenship**

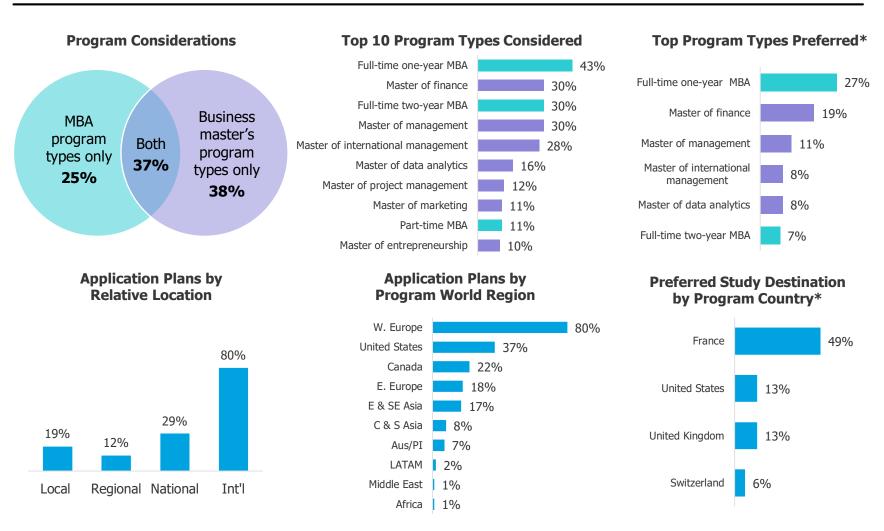
### China





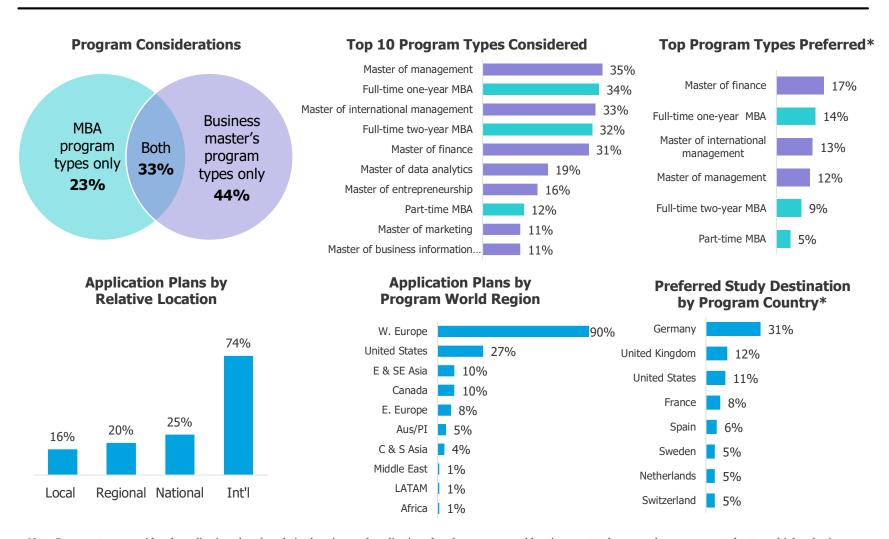
#### **Candidate Profiles by Citizenship**

### **France**





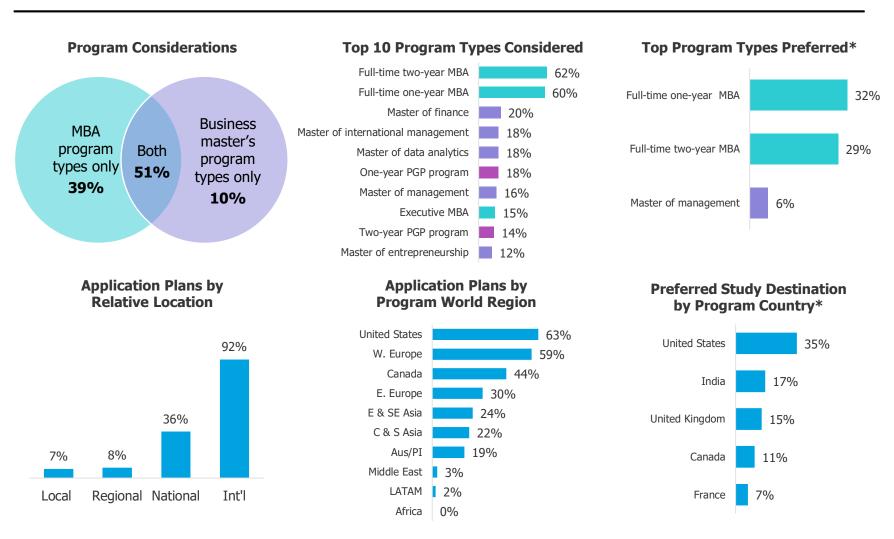
## **Germany**





#### **Candidate Profiles by Citizenship**

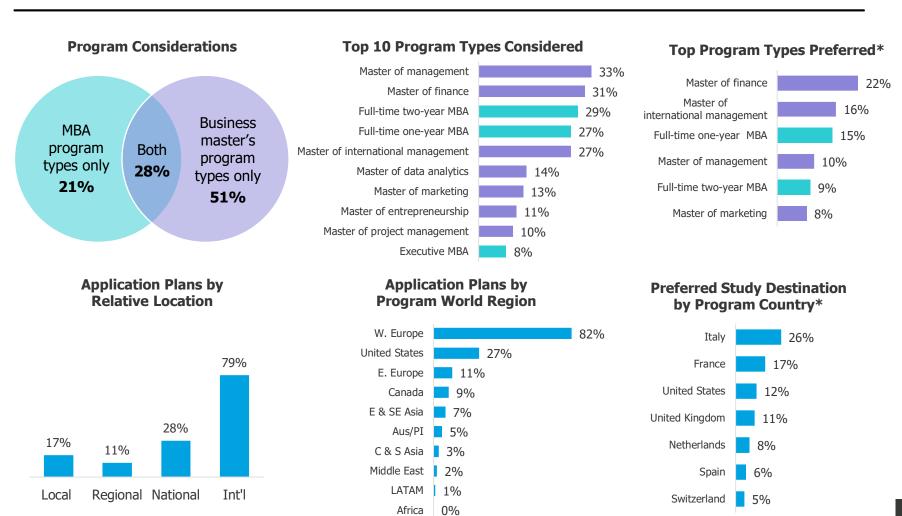
## **India**





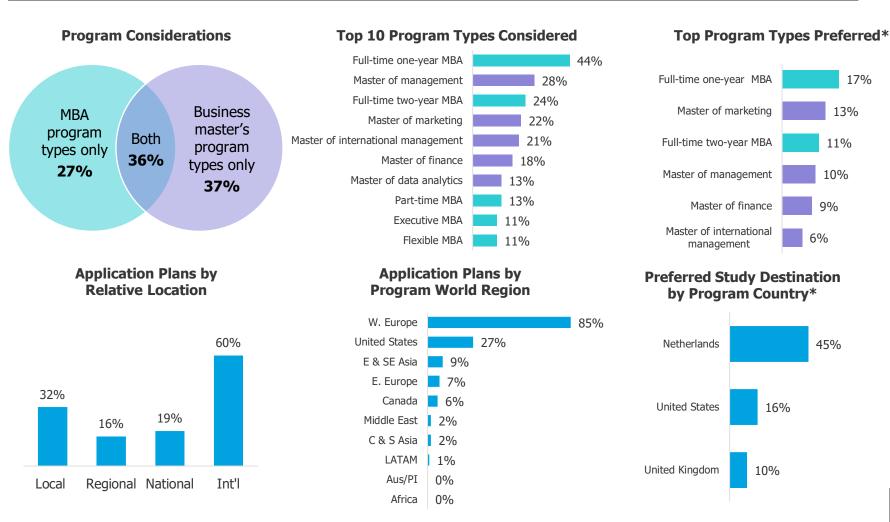
#### **Candidate Profiles by Citizenship**

# **Italy**



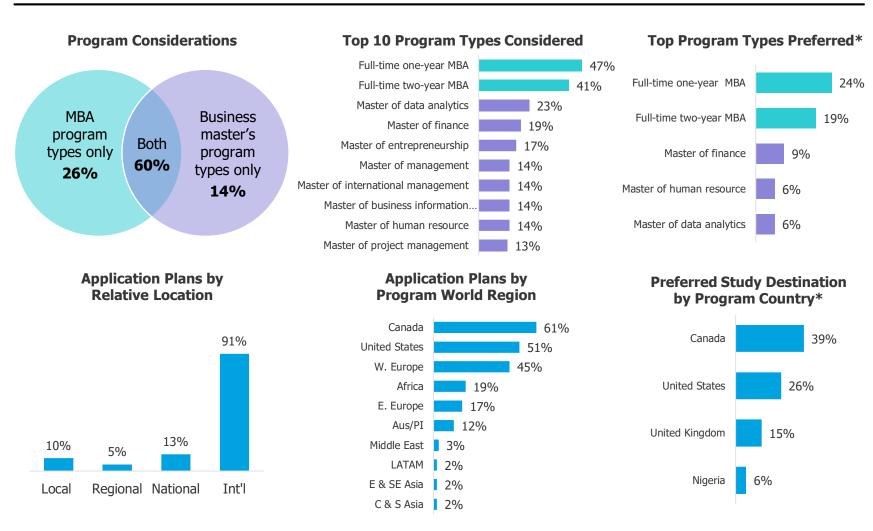


### **Netherlands**





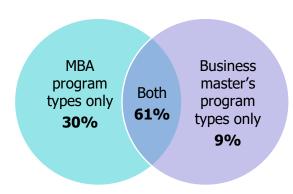
# **Nigeria**





# **Philippines**

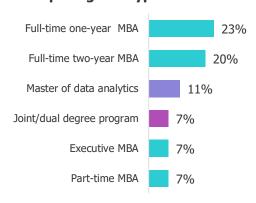
#### **Program Considerations**



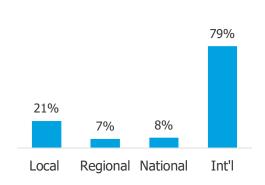
#### **Top 10 Program Types Considered**



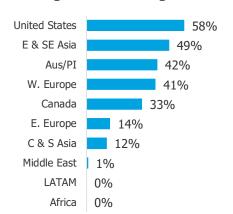
**Top Program Types Preferred\*** 



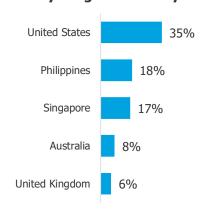
## Application Plans by Relative Location



#### Application Plans by Program World Region



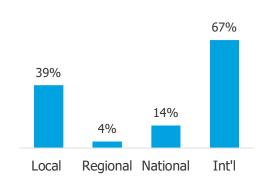
## Preferred Study Destination by Program Country\*

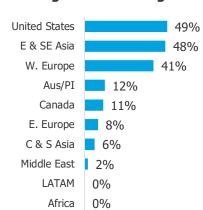


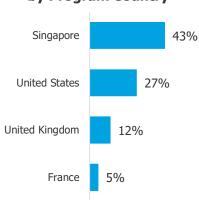


# **Singapore**









Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. \*Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.



34%

14%

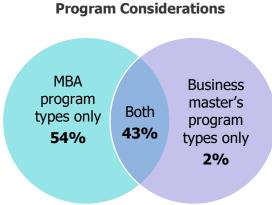
14%

8%

6%

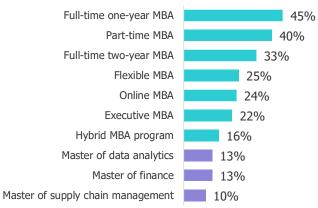
5%

## **South Africa**

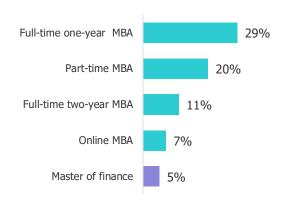




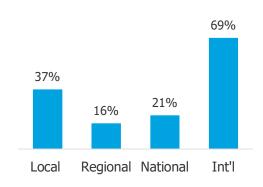




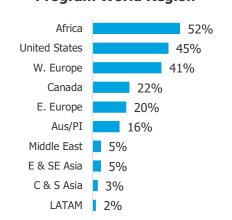
**Top Program Types Preferred\*** 



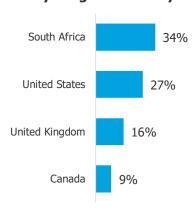




**Application Plans by Program World Region** 



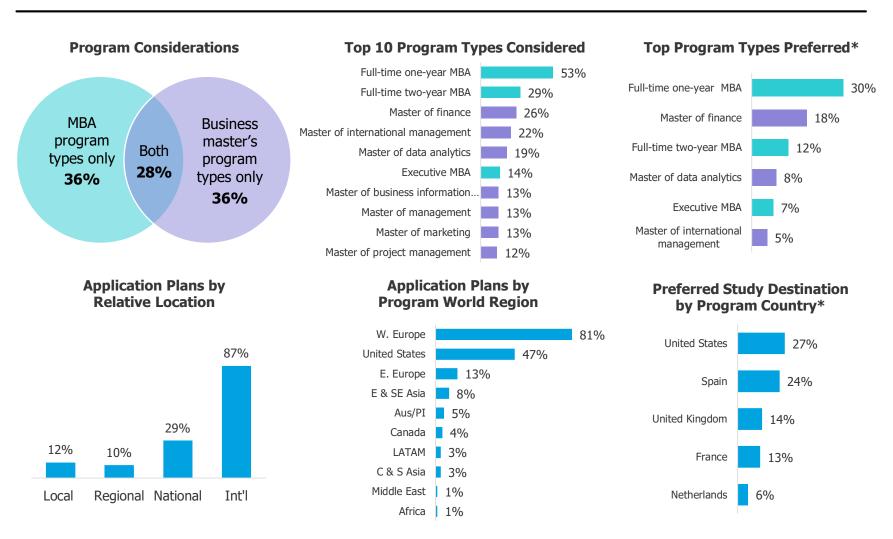
#### **Preferred Study Destination** by Program Country\*





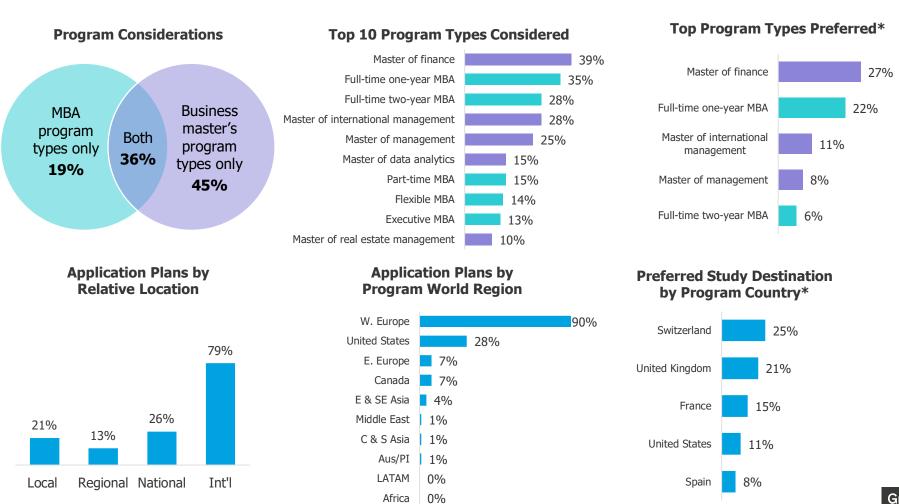
#### **Candidate Profiles by Citizenship**

# **Spain**



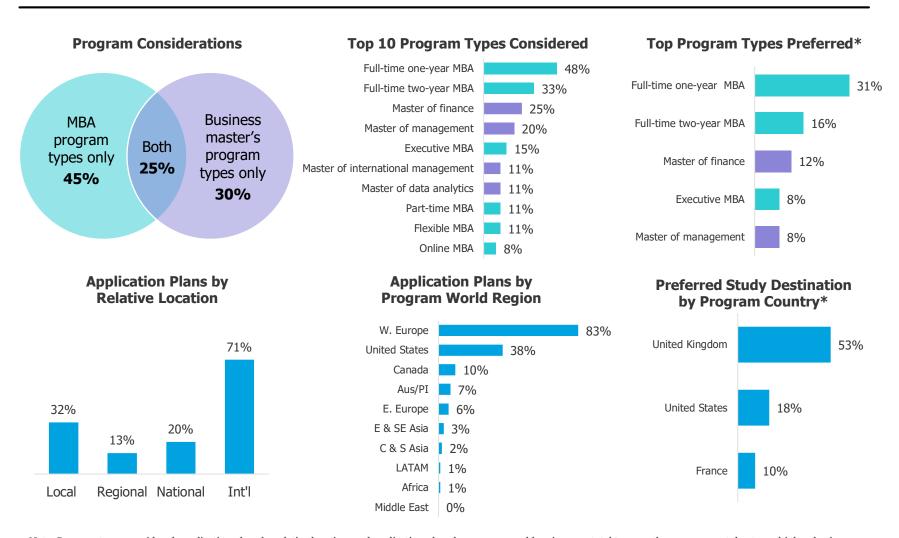


## **Switzerland**



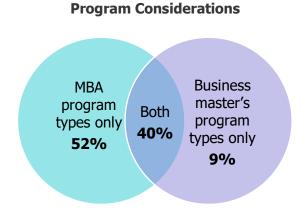


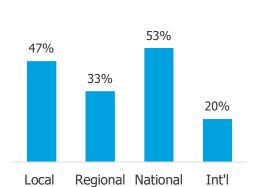
# **United Kingdom**





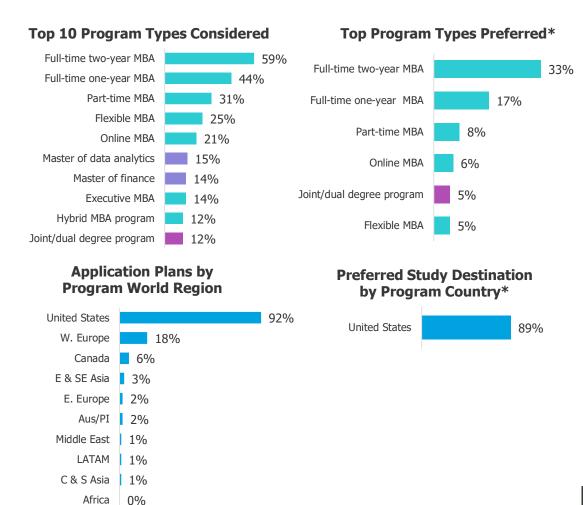
## **United States**





**Application Plans by** 

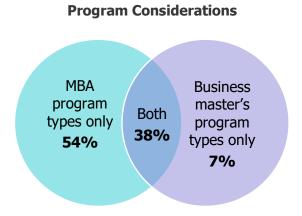
**Relative Location** 

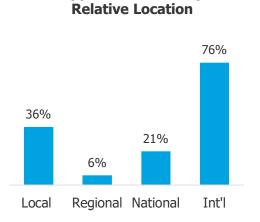




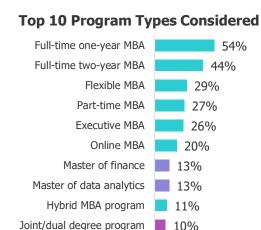


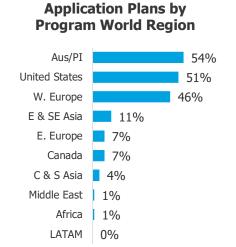
### **Australia**

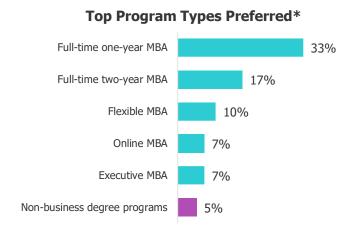


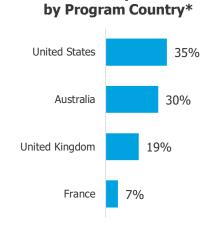


**Application Plans by** 







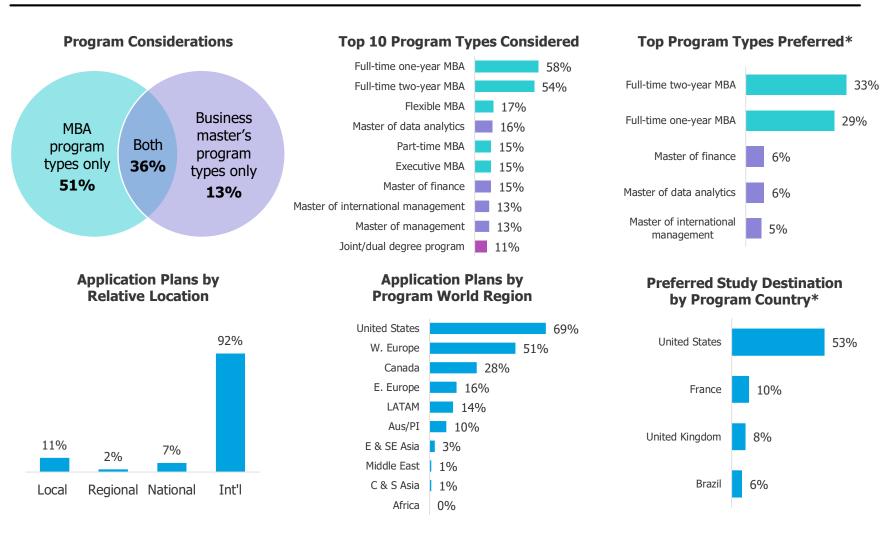


**Preferred Study Destination** 



#### **Candidate Profiles by Residence**

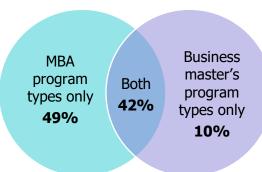
### **Brazil**



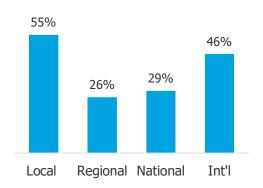


### Canada

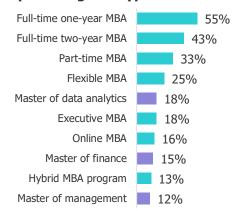




# Application Plans by Relative Location



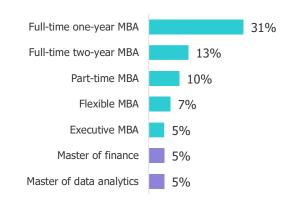
#### **Top 10 Program Types Considered**



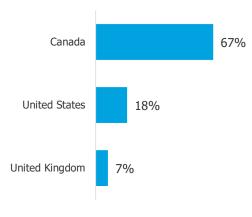
#### Application Plans by Program World Region



#### **Top Program Types Preferred\***



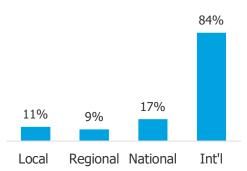
# Preferred Study Destination by Program Country\*

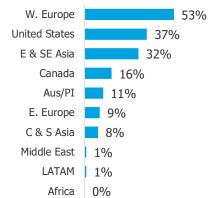




## China







#### **Preferred Study Destination** by Program Country\*

18%

16%

12%

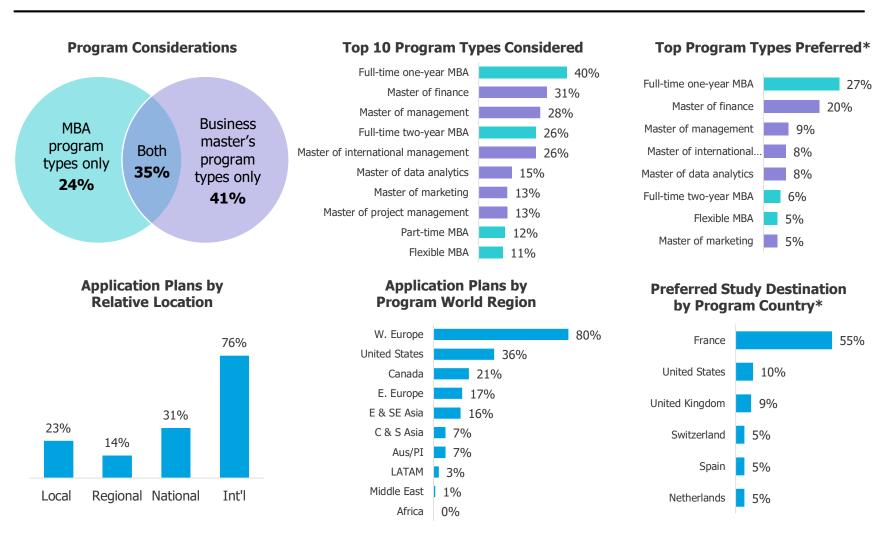
12%

8%



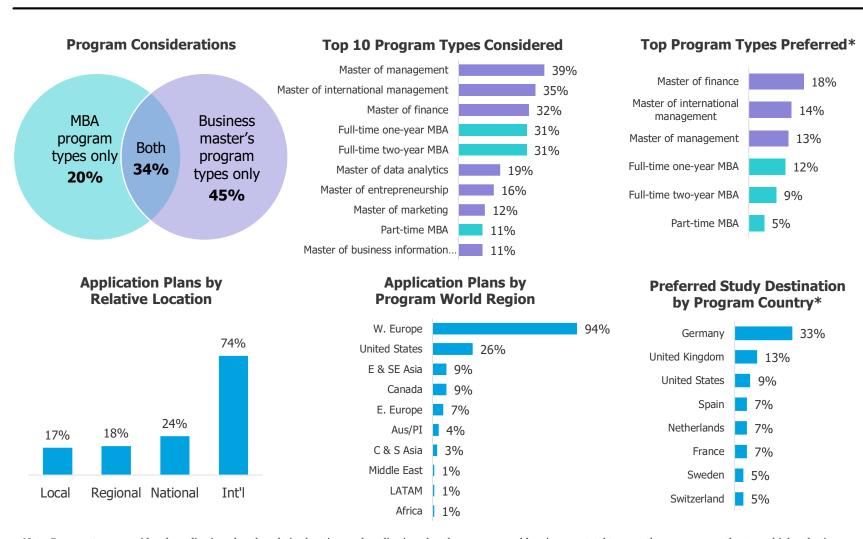


### **France**



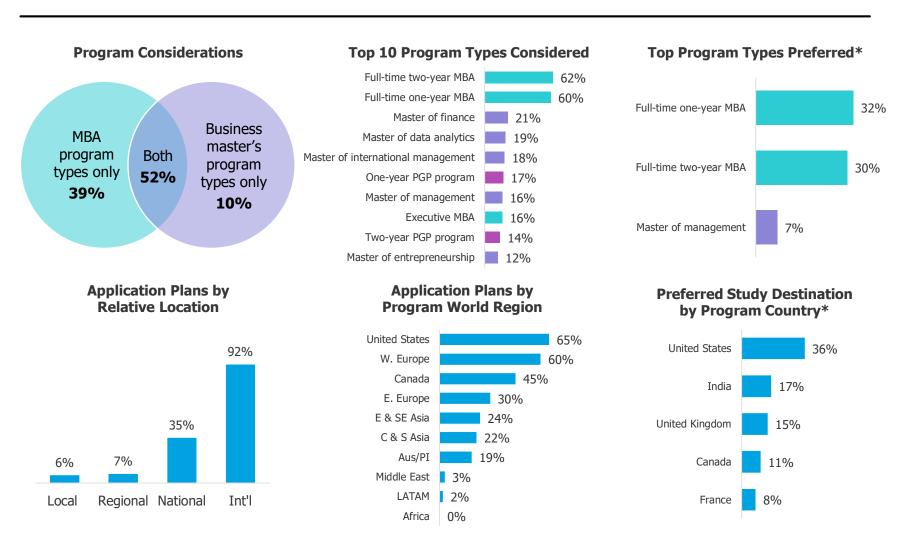


# **Germany**





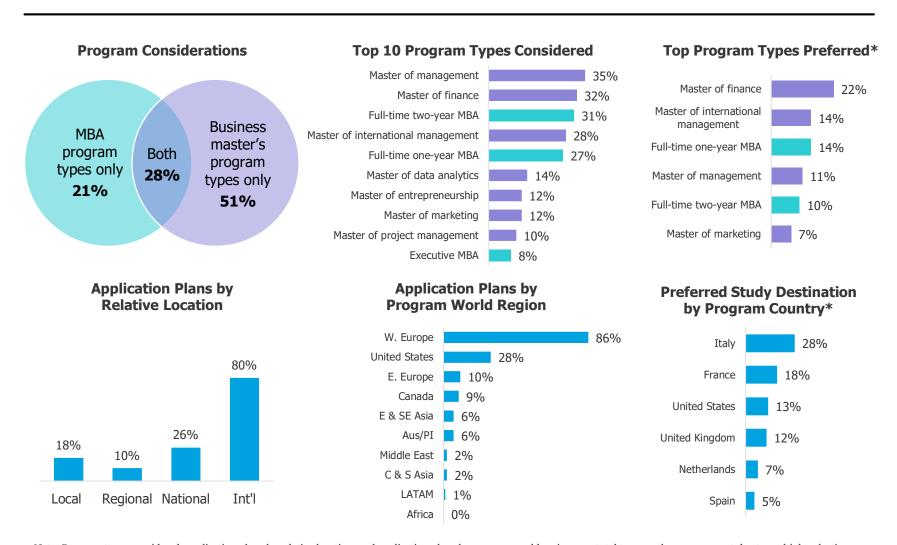
## **India**





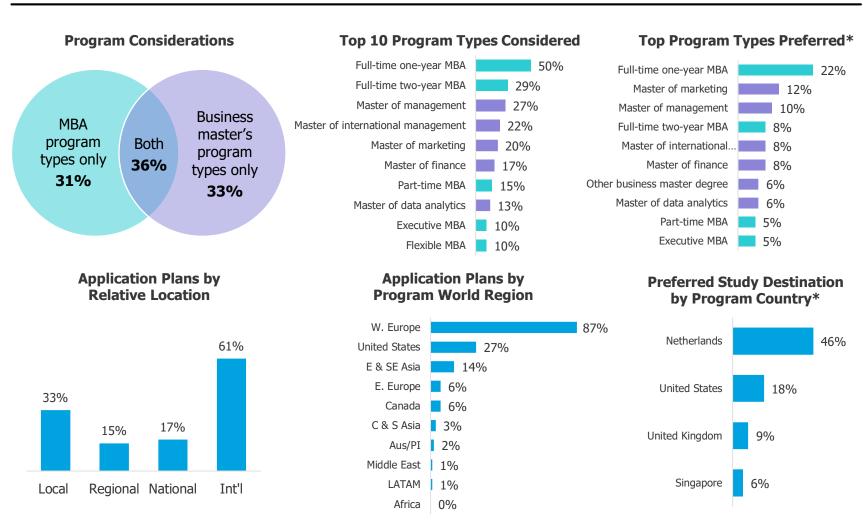
#### **Candidate Profiles by Residence**

# **Italy**



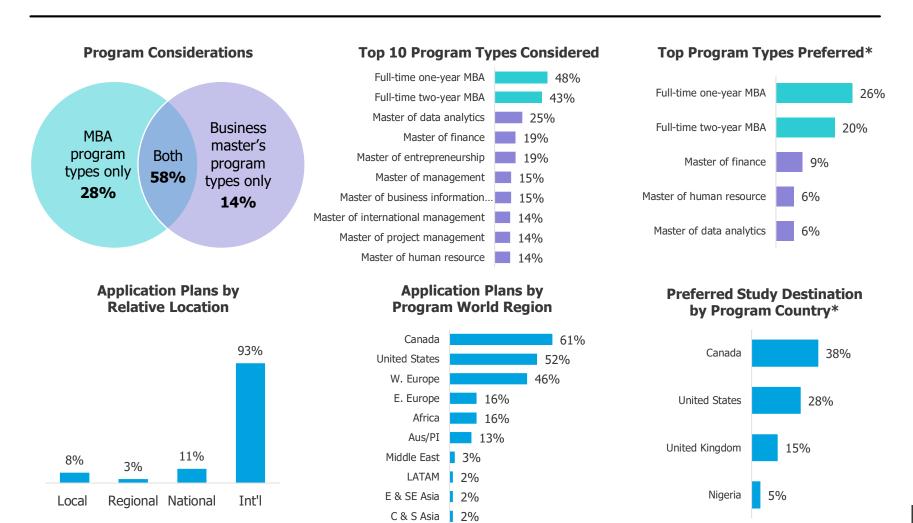


## **Netherlands**





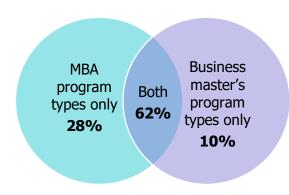
# **Nigeria**





# **Philippines**

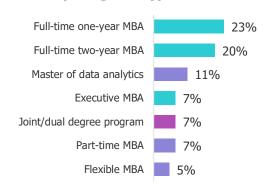
### **Program Considerations**



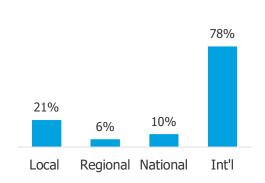
**Top 10 Program Types Considered** 



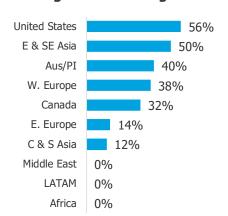
**Top Program Types Preferred\*** 



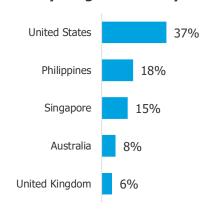
**Application Plans by Relative Location** 



Application Plans by Program World Region



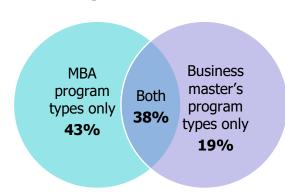
## Preferred Study Destination by Program Country\*



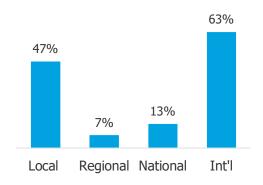


# **Singapore**

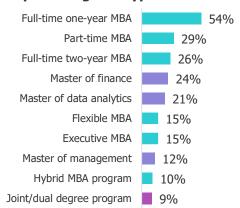
# Program Considerations



# Application Plans by Relative Location



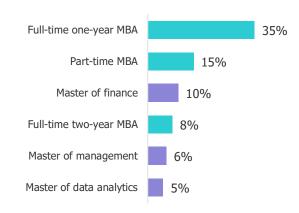
#### **Top 10 Program Types Considered**



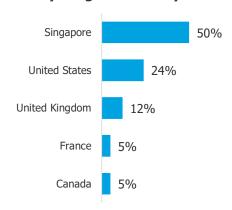
#### Application Plans by Program World Region



#### **Top Program Types Preferred\***



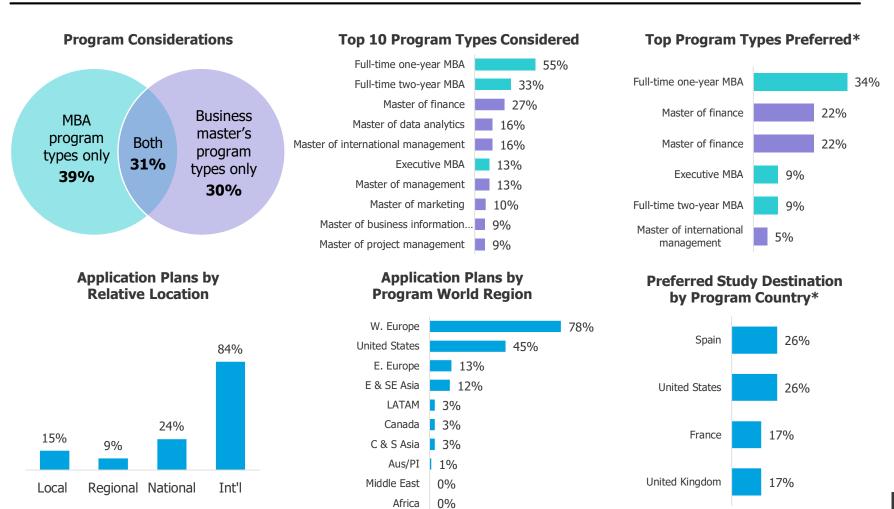
## Preferred Study Destination by Program Country\*





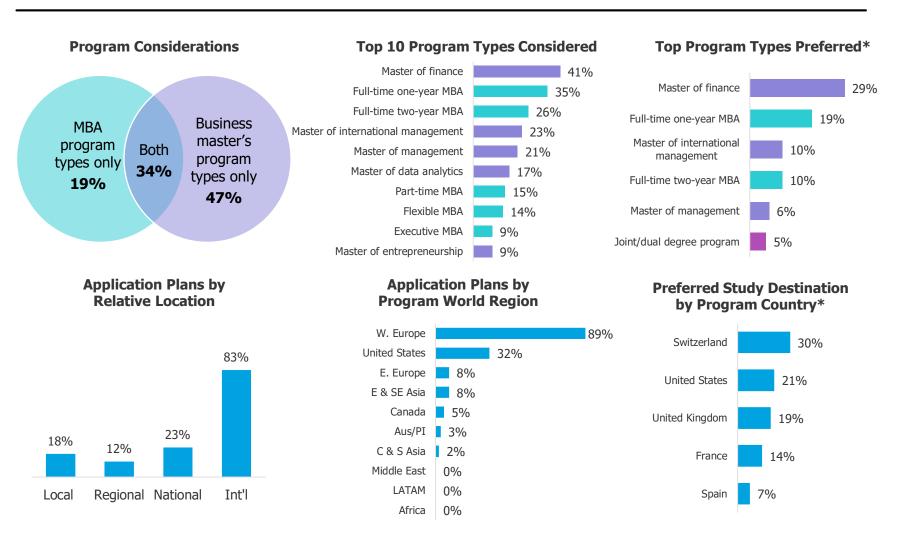
#### **Candidate Profiles by Residence**

# **Spain**



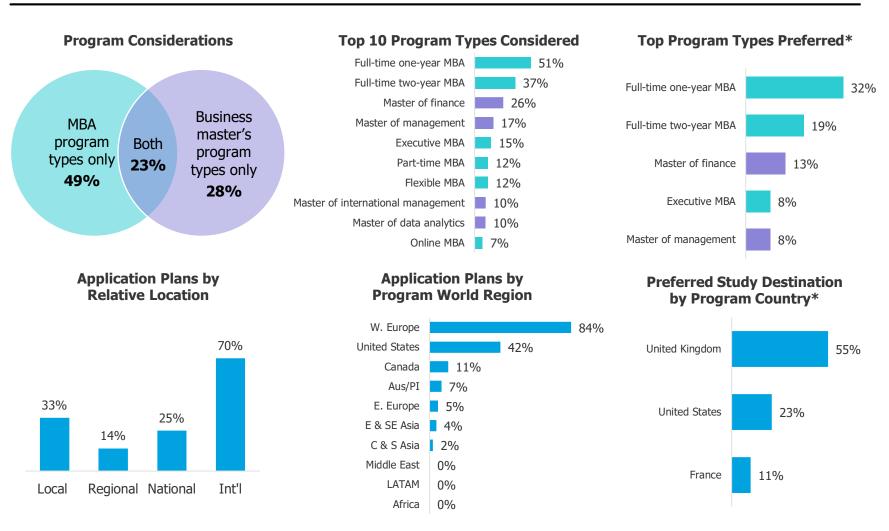


## **Switzerland**



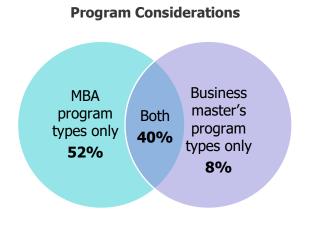


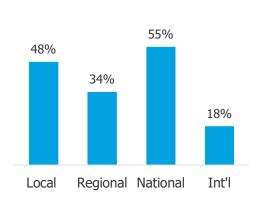
# **United Kingdom**





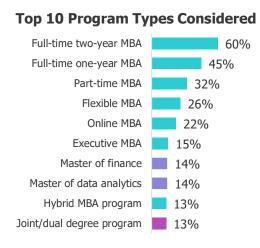
## **United States**





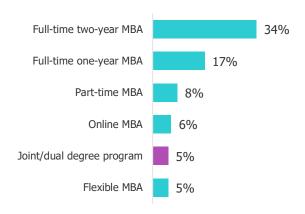
**Application Plans by** 

**Relative Location** 





#### **Top Program Types Preferred\***







Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. \*Graphs display only program types and study destinations that  $\geq$  five percent of candidates say is their preference.

0%

Africa





This section features data by candidate preferred study destination country, including:

- Top 10 program types considered
- Top program types preferred
- Citizenship of candidates preferring this study destination
- Preferred program delivery by candidates preferring this study destination



## **Australia**

## **Candidates Preferring This Study Destination**

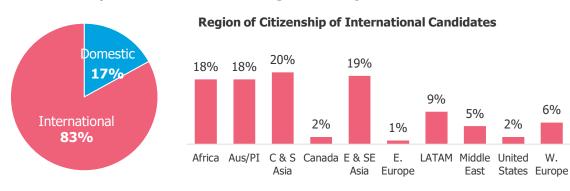
#### **Top 10 Program Types Considered**



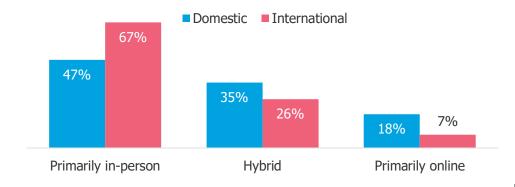
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**

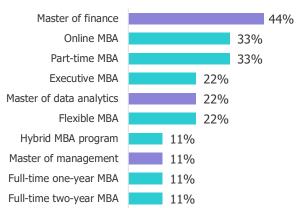




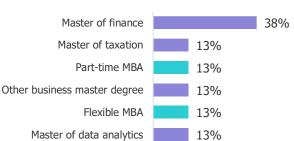
### **Brazil**

## **Candidates Preferring This Study Destination**

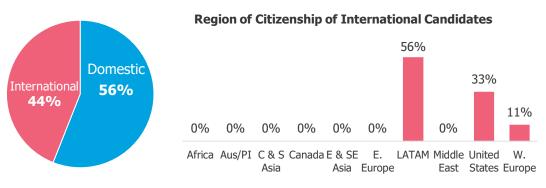
**Top 10 Program Types Considered** 



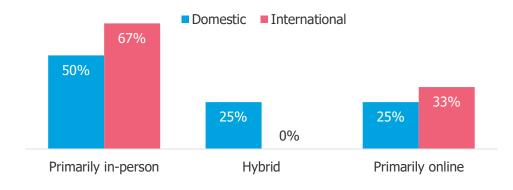




#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**

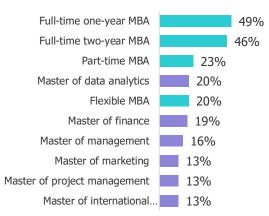




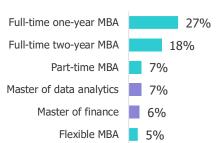
### Canada

## **Candidates Preferring This Study Destination**

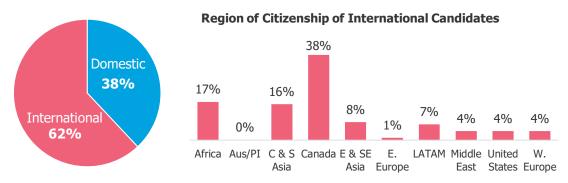
#### **Top 10 Program Types Considered**



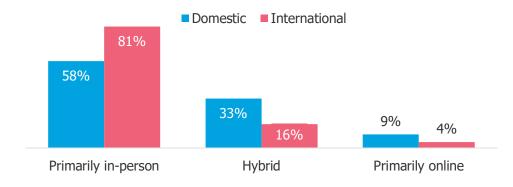
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**





### China

# **Candidates Preferring This Study Destination**

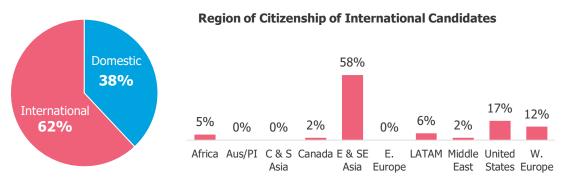
#### **Top 10 Program Types Considered**



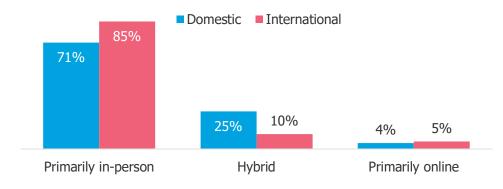
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**





### **France**

## Candidates Preferring This Study Destination

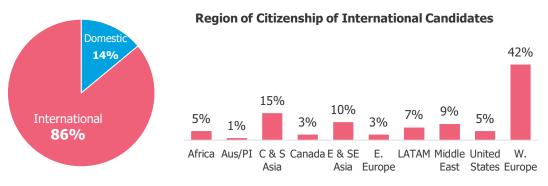
#### **Top 10 Program Types Considered**



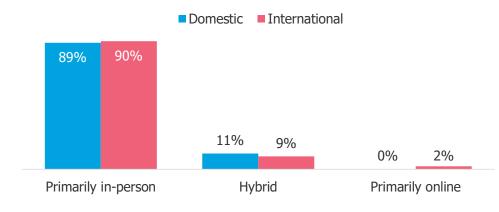
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**





# **Germany**

## **Candidates Preferring This Study Destination**

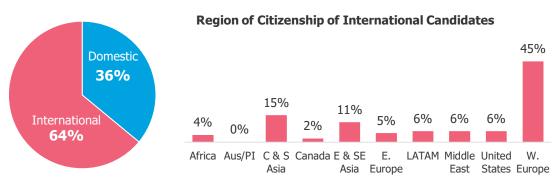
#### **Top 10 Program Types Considered**



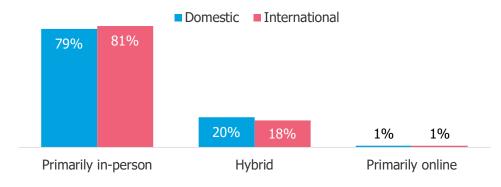
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**

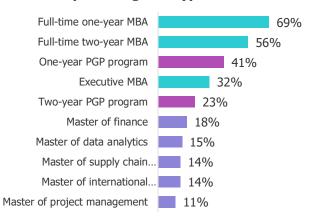




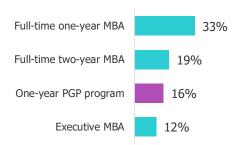
## **India**

## **Candidates Preferring This Study Destination**

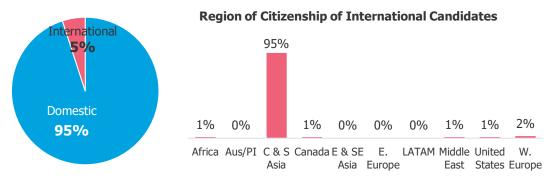
#### **Top 10 Program Types Considered**



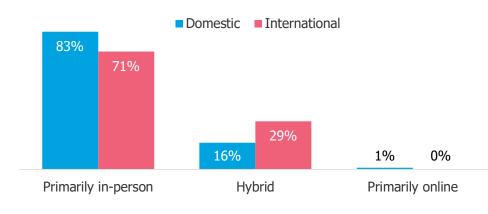
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**





# **Italy**

## **Candidates Preferring This Study Destination**

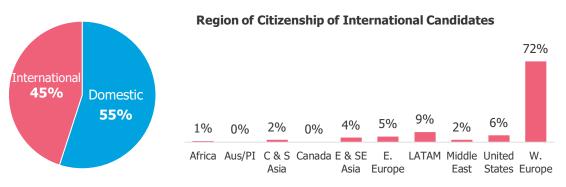
#### **Top 10 Program Types Considered**



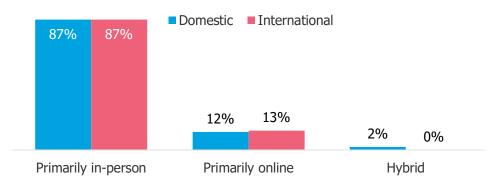
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**





### **Netherlands**

### Candidates Preferring This Study Destination

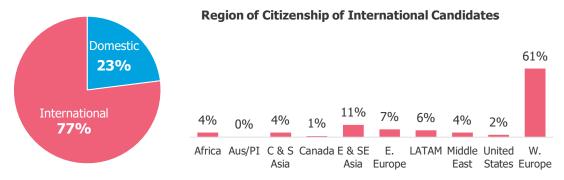
#### **Top 10 Program Types Considered**



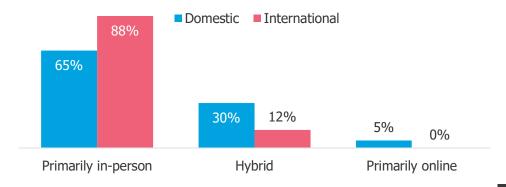
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**





#### **Preferred Study Destination**

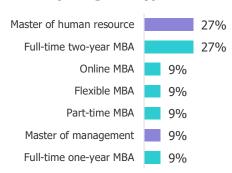
# **Nigeria**

### **Candidates Preferring This Study Destination**

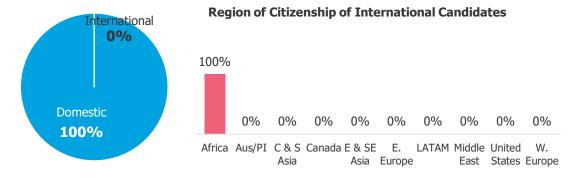
#### **Top 10 Program Types Considered**



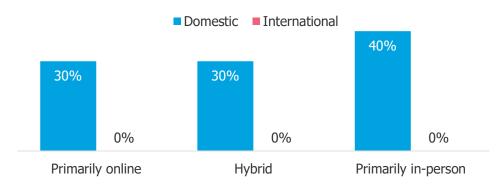
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**



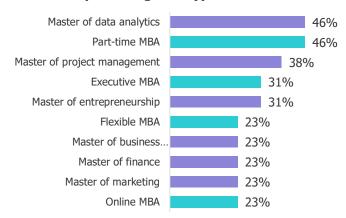


#### **Preferred Study Destination**

# **Philippines**

### Candidates Preferring This Study Destination

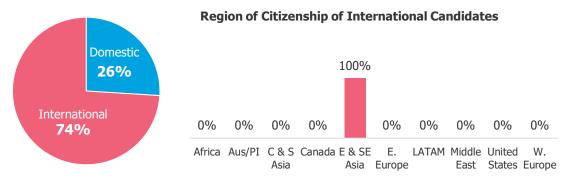
#### **Top 10 Program Types Considered**



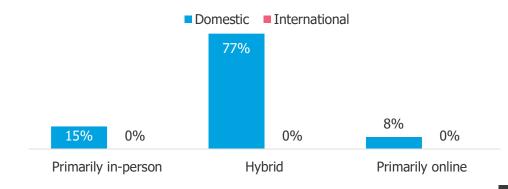
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**





# **Singapore**

## **Candidates Preferring This Study Destination**

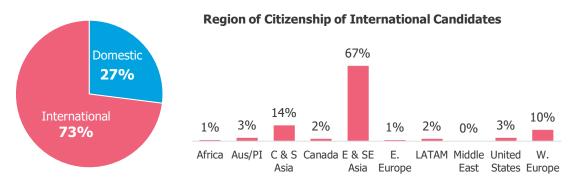
#### **Top 10 Program Types Considered**



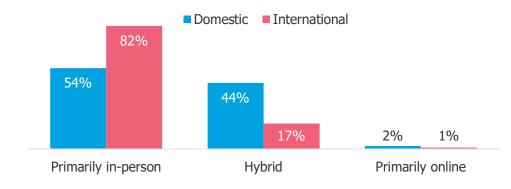
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**





#### **Preferred Study Destination**

# **Spain**

## **Candidates Preferring This Study Destination**

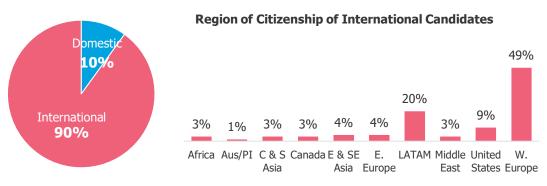
#### **Top 10 Program Types Considered**



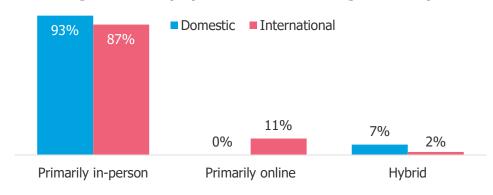
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**

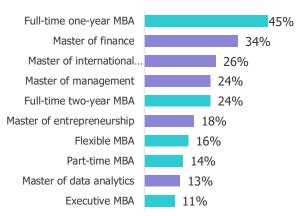




### **Switzerland**

## Candidates Preferring This Study Destination

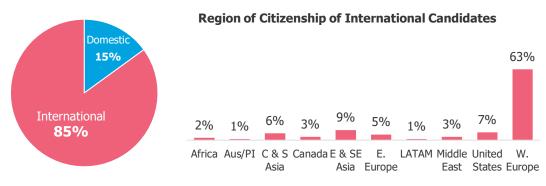
#### **Top 10 Program Types Considered**



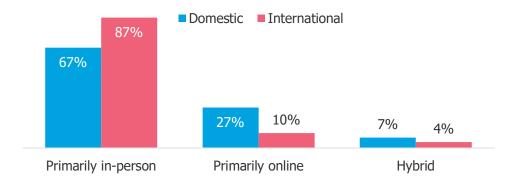
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**





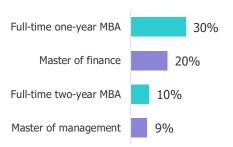
# **United Kingdom**

## Candidates Preferring This Study Destination

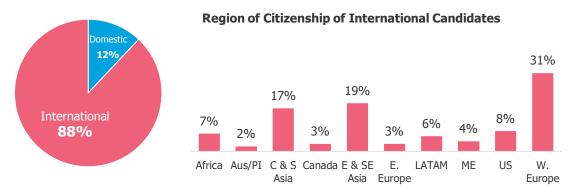
#### **Top 10 Program Types Considered**



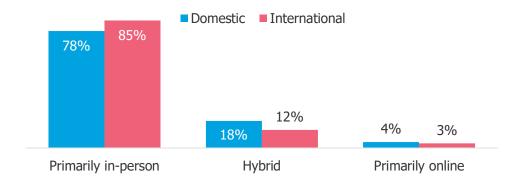
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**

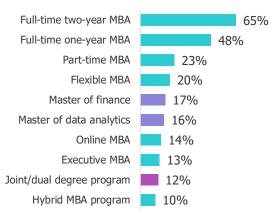




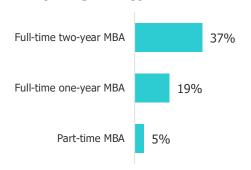
### **United States**

## **Candidates Preferring This Study Destination**

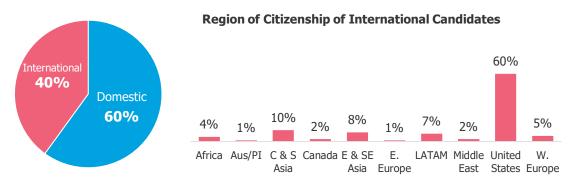
#### **Top 10 Program Types Considered**



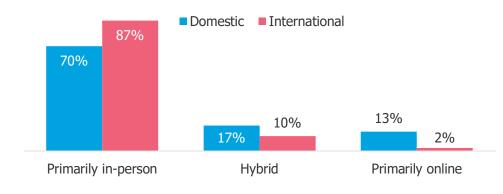
#### **Top Program Types Preferred\***



#### **Citizenship of Candidates Preferring This Study Destination**



#### **Preferred Program Delivery by Candidates Preferring This Study Destination**







This section details the gender and age details of 2020 survey respondents by their country of citizenship and residence.

# **Respondent Demographic Profile**

			Gender			Age				
		Overall*	Male	Female	Other	22 and under	23 to 24	25 to 30	31 to 39	40 and older
	Global	8,429	4,826	3,578	25	2,144	1,429	3,059	1,308	489
Citizenship	Africa	610	366	242	2	56	75	253	167	59
	Australia & Pacific Islands	103	61	42	0	16	11	34	24	18
	Canada	455	236	218	1	73	70	193	77	42
	Central & South Asia	1,089	730	356	3	326	214	394	128	27
	East & Southeast Asia	1,019	444	573	2	321	148	347	167	36
ize	Eastern Europe	189	89	99	1	72	35	40	33	9
5	Latin America	521	336	183	2	40	70	281	84	46
	Middle East	277	179	98	0	42	44	112	64	15
	United States	2,534	1,397	1,128	9	560	407	1,001	382	184
	Western Europe	1,632	988	639	5	638	355	404	182	53
	Africa	634	382	250	2	63	74	265	172	60
	Australia & Pacific Islands	100	62	38	0	14	11	34	22	19
	Canada	474	249	223	2	67	73	212	79	43
g	Central & South Asia	1,097	731	362	4	324	218	395	131	29
enc	East & Southeast Asia	1,057	452	603	2	342	151	358	169	37
Residence	Eastern Europe	189	93	95	1	67	36	41	34	11
	Latin America	556	356	197	3	45	80	294	91	46
	Middle East	289	186	103	0	43	46	116	67	17
	United States	2,413	1,319	1,088	6	539	390	943	366	175
	Western Europe	1,615	993	617	5	639	350	398	176	52

<sup>\*</sup>Subtotals may not sum to global or overall figures due to missing demographic data.



#### **Contributors and Contact Information**

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#### **Contributors**

The following individuals from the GMAC Research team made significant contributions to the publication of this report:

Alexandria Williams; interpretation of data and drafting of the manuscript for intellectual content; **Devina Caruthers**, Research Manager, questionnaire development and data analysis; **Matt Hazenbush**, Senior Manager, Content Strategy, editorial and manuscript review; **Tacoma Williams**, Associate Manager, Research Operations, sample development, survey management, and quality assurance.

#### **Contact Information**

For questions or comments regarding the findings, methodology, or data, please contact the GMAC Research Department at <a href="mailto:research@gmac.com">research@gmac.com</a>.



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