Graduate Management Admission Council[™]

Market Intelligence

Demand for MBA and Business Master's Programs: Insights on Candidate Decision Making

Supplemental Report

mba.com Prospective Students Survey 2019

April 2019



Demand for MBA and Business Master's Programs: Insights on Candidate Decision Making Supplemental Report, mba.com Prospective Students Survey 2019 is a product of the Graduate Management Admission Council (GMAC), a global, mission-driven association of 223 leading graduate business schools. Founded in 1953, we are actively committed to advancing the art and science of admissions by convening and representing the industry and offering best-in-class products and services for schools and students. GMAC owns and administers the Graduate Management Admission TestTM (GMATTM) exam, used by more than 7,000 graduate programs worldwide. Other GMAC assessments include the NMAT by GMACTM exam, for entrance into graduate management programs in India, South Africa, and the Philippines, and the Executive Assessment, specifically designed for Executive MBA programs around the world. The Council is based in the United States with offices in the United Kingdom, India, and China.

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Introduction

Nearly 10,000 mba.com registrants worldwide responded to the mba.com Prospective Students Survey in 2018

Each month, the Graduate Management Admission Council (GMAC) surveys a random sample of individuals who three months prior registered on mba.com—the GMACTM website for prospective graduate business students. Their survey responses provide an inside look into the decision-making process of people currently considering applying to a graduate business school program. The findings detailed in this supplemental report are based on responses from a total of 9,617 individuals surveyed between January and December 2018.

Survey respondents represent demand for various MBA and business master's *program categories*, including full-time MBA, professional MBA, executive MBA, and business master's programs. Each program category contains specific *program types*. For example, full-time MBA programs include full-time one-year and full-time two-year MBA programs. Professional MBA programs include part-time, flexible, and online MBA programs. Business master's programs include Master in Management, Master of Finance, Master of Data Analytics, and Master of Accounting, among others.

This report—a supplement to the <u>Demand for MBA and</u> <u>Business Master's Programs: Insights on Candidate Decision</u> <u>Making Summary Report</u>—provides detailed breakdowns of 2018 candidate survey responses by a number of variables of interest to school professionals, including by program type, candidate country of citizenship and residence, and candidate preferred study destination.

About the Data

The results of this survey do not necessarily reflect a statistically representative sample of the global prospective student population. Rather, the results reflect responses from prospective students who register on mba.com. Because of this limitation, the results of this research study should not be used to generalize about the global prospective student population, but rather the mba.com registrant population.

Explore and Filter the Data for Yourself

An Interactive Data Research Tool accompanies the mba.com Prospective Students Survey 2019. Available exclusively to school professionals at GMAT™ score-accepting institutions, the tool allows users to customize data searches by multiple survey response variables, such as candidate segment, citizenship/residence, gender, age, preferred program type, and more. Access it with your gmac.com login at:

www.gmac.com/prospectivestudents.

Business School Participation in GMAC Research

GMAC Research offers graduate business schools opportunities to gather data and generate insights about the business school pipeline.

Schools can sign up to participate in the GMAC Application Trends Survey and Corporate Recruiters Survey on our survey sign-up page:

www.gmac.com/surveysignup.



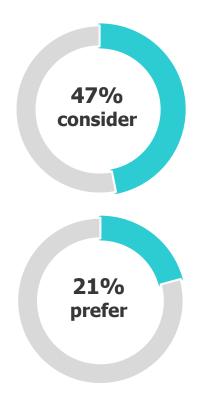


This section features data by program type, including:

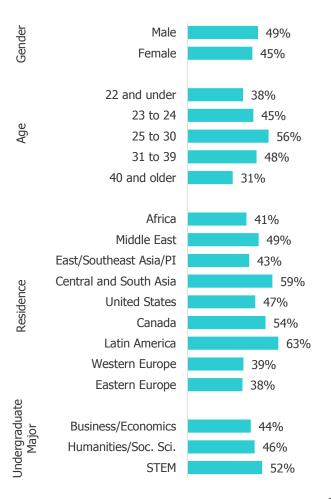
- Candidate consideration and preference for the program type
- Candidate consideration of the program type by demographics, including gender, age, world region of residence, and undergraduate major
- First business school decision among candidates considering the program type
- Ranking of factors in the school selection decision among candidates considering the program type

Full-Time One-Year MBA

Candidate Consideration and Preference for This Program Type

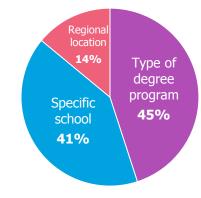


Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type



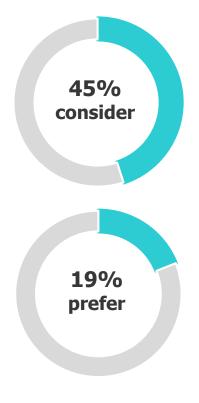


Ranking of Factors in School Selection Decision

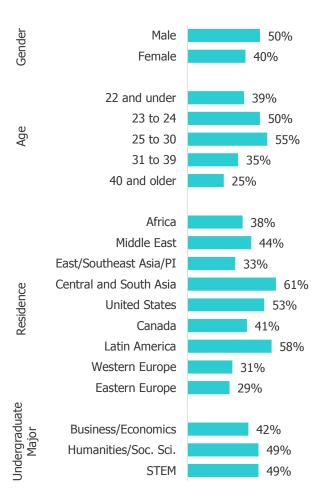


Full-Time Two-Year MBA

Candidate Consideration and Preference for This Program Type

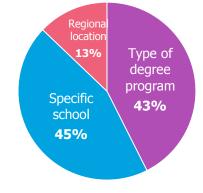


Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type



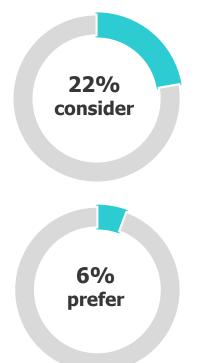


Ranking of Factors in School Selection Decision

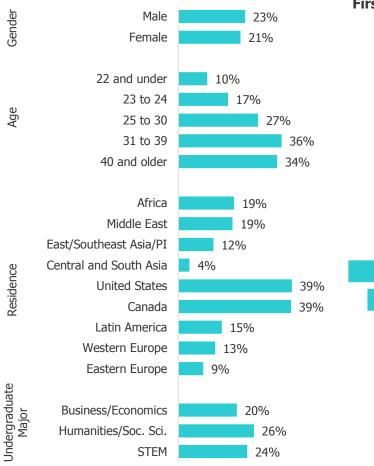


Part-Time MBA

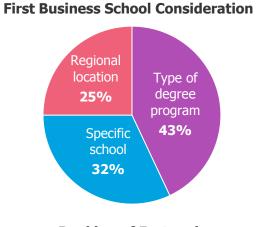




Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type

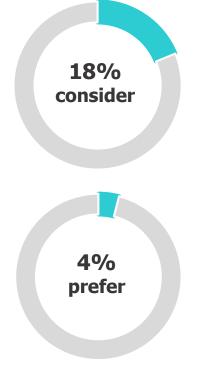


Ranking of Factors in School Selection Decision

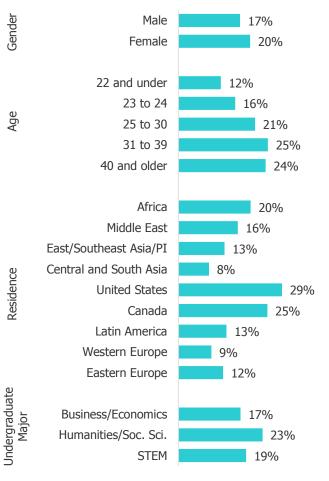


Flexible MBA

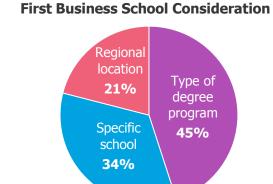
Candidate Consideration and Preference for This Program Type



Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type

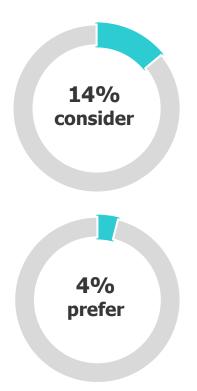


Ranking of Factors in School Selection Decision

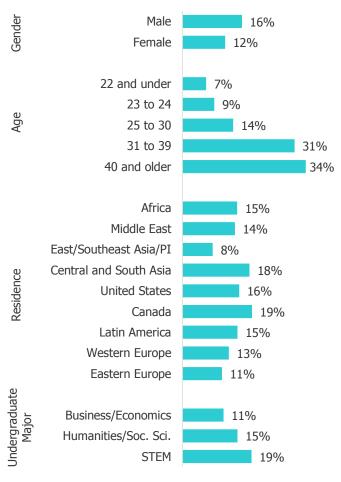


Executive MBA

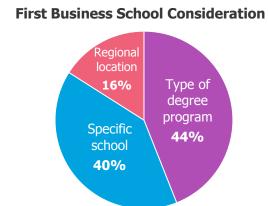
Candidate Consideration and Preference for This Program Type



Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type



Ranking of Factors in School Selection Decision

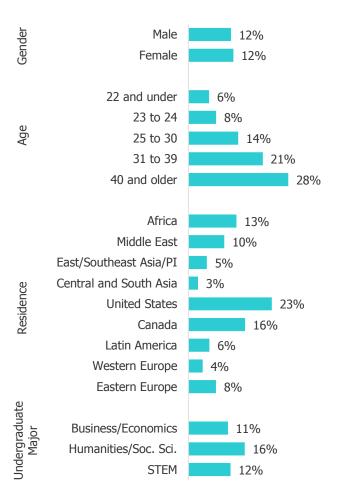


Online MBA

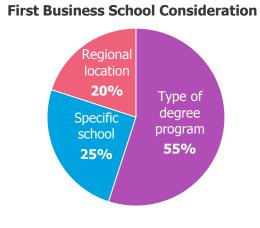
Candidate Consideration and Preference for This Program Type



Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type

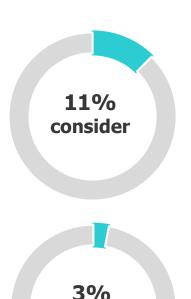


Ranking of Factors in School Selection Decision



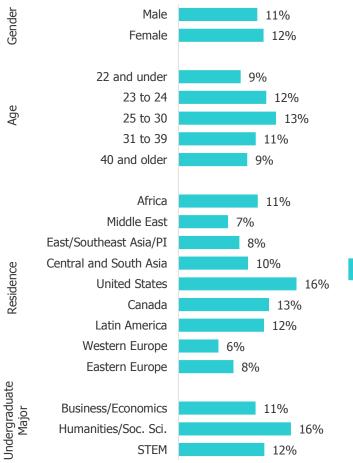
Joint/Dual Degree Program (With an MBA)



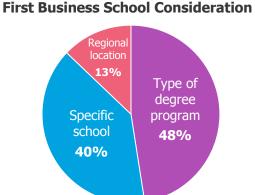


prefer

Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type

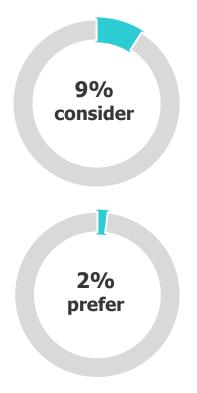


Ranking of Factors in School Selection Decision

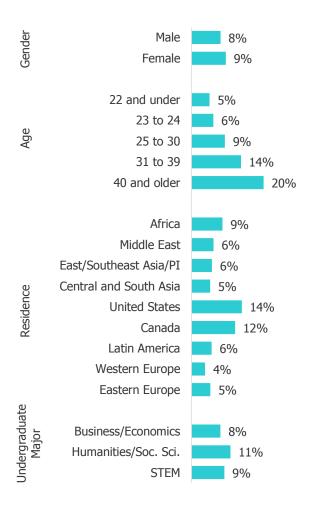


Hybrid/Blended MBA Program

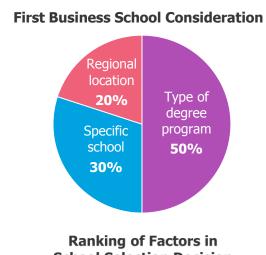




Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type

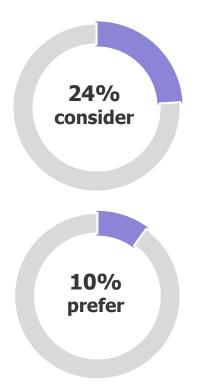


Ranking of Factors in School Selection Decision

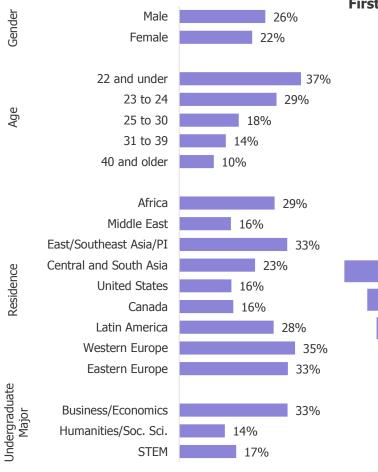


Master of Finance



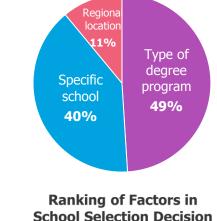


Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type



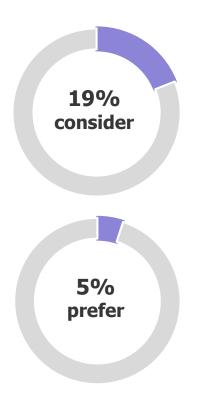


School Selection Decision



Master of Data Analytics

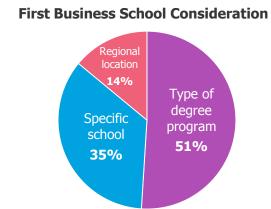




Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type

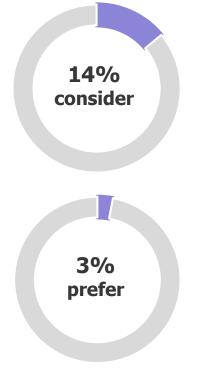


Ranking of Factors in School Selection Decision

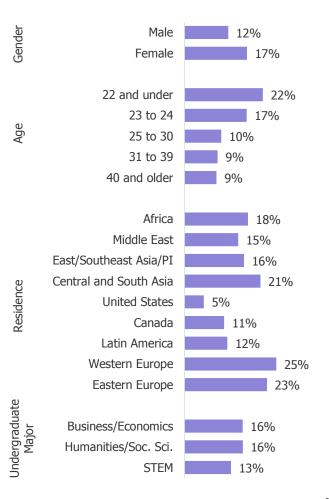


Master in International Management

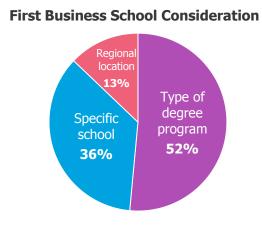




Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type

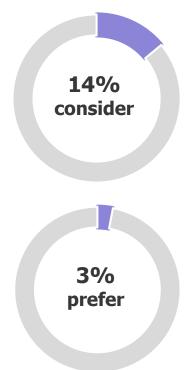


Ranking of Factors in School Selection Decision

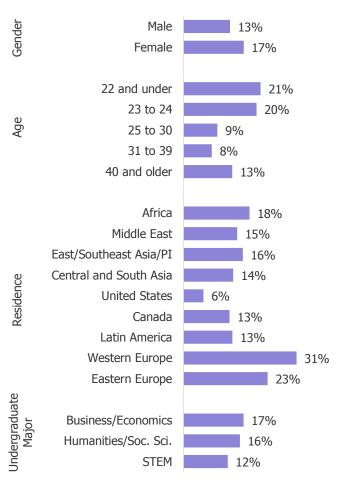


Master in Management

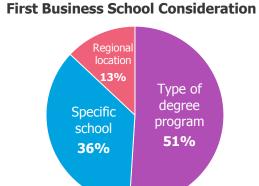




Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type

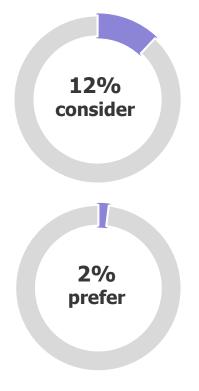


Ranking of Factors in School Selection Decision

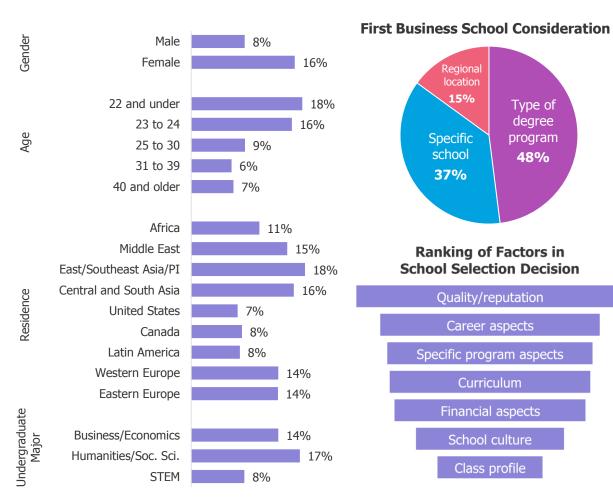


Master of Marketing





Percentage of Candidates Considering This Program Type by Demographic Group





Candidates Considering This

Program Type

Master of Accounting

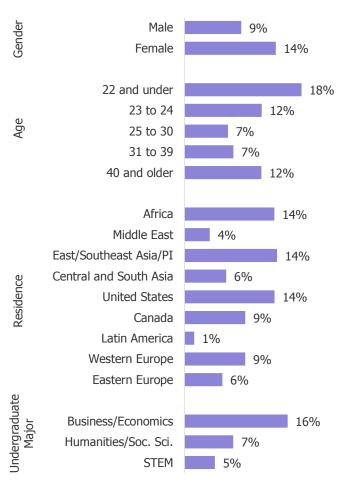




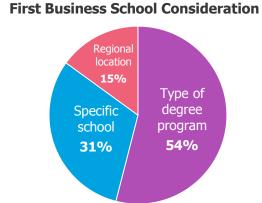
4%

prefer

Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type

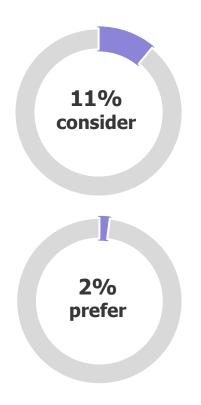


Ranking of Factors in School Selection Decision

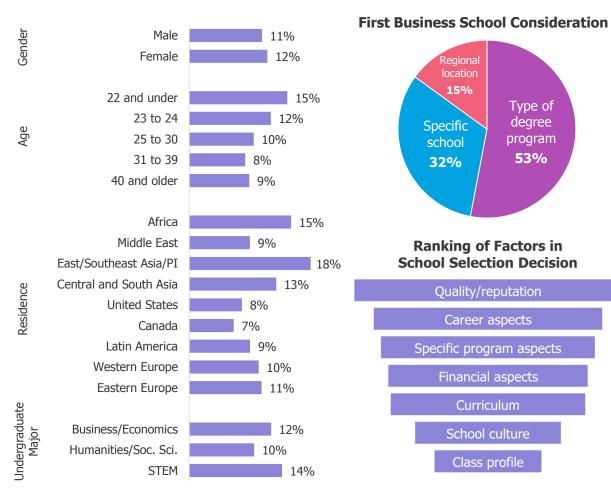


Master of Information Technology





Percentage of Candidates Considering This Program Type by Demographic Group



Graduate Management Admission Council"

Candidates Considering This

Program Type

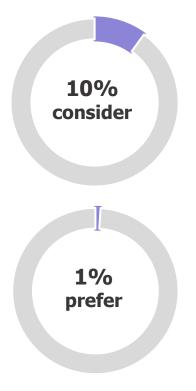
Type of

degree

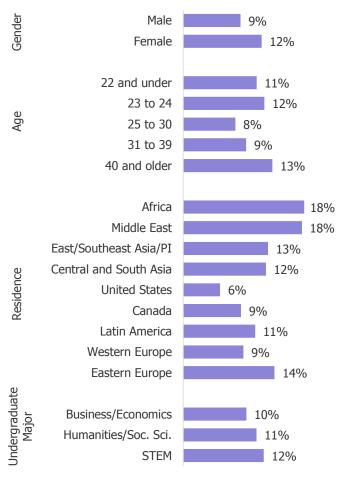
53%

Master of Project Management

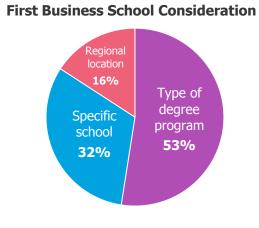




Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type

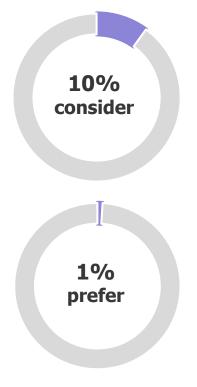


Ranking of Factors in School Selection Decision

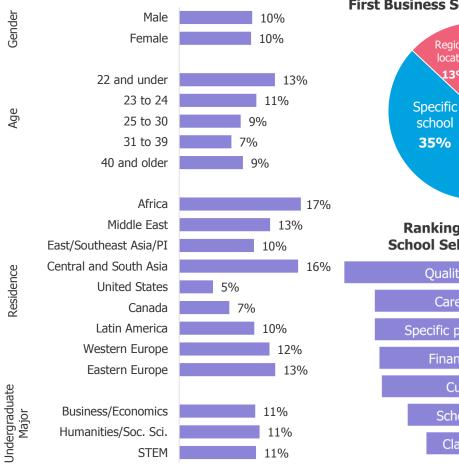


Master of Entrepreneurship

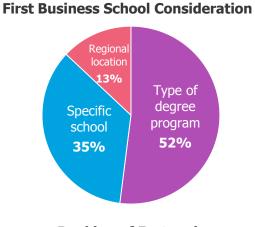




Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type

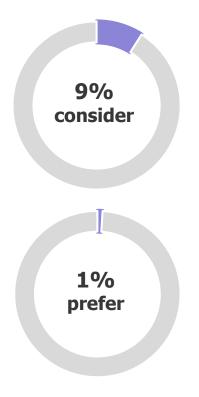


Ranking of Factors in School Selection Decision

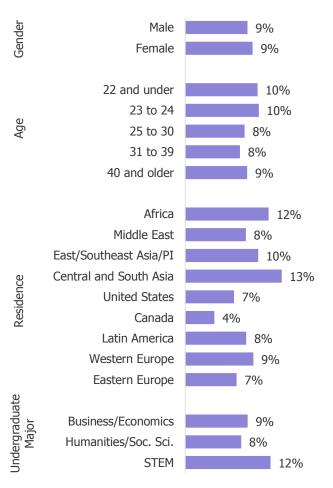


Master of Supply Chain Management

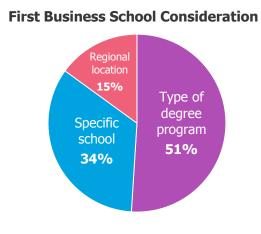




Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type

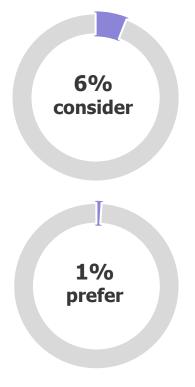


Ranking of Factors in School Selection Decision

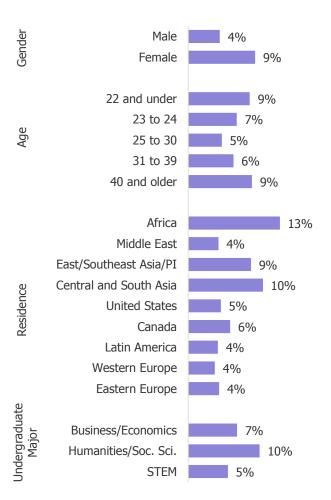


Master of Human Resources

Candidate Consideration and Preference for This Program Type

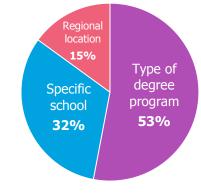


Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type



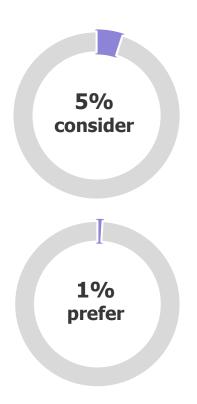


Ranking of Factors in School Selection Decision

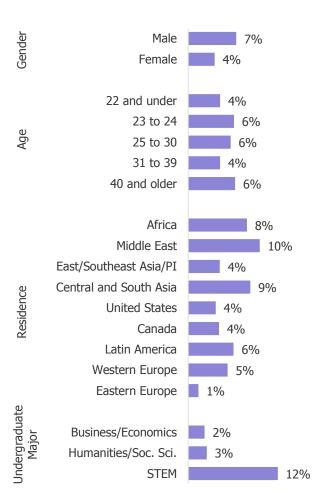


Master of Engineering Management

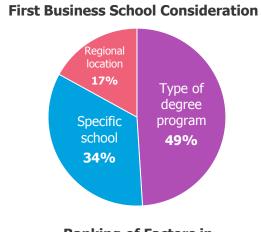




Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type



Ranking of Factors in School Selection Decision



Master of Real Estate Management

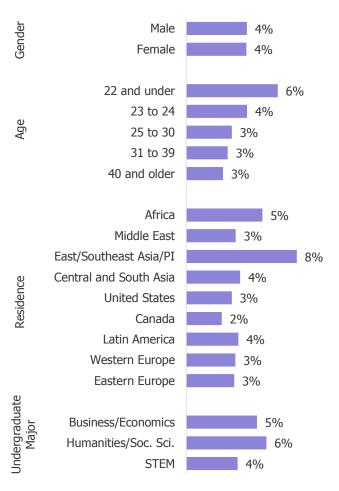




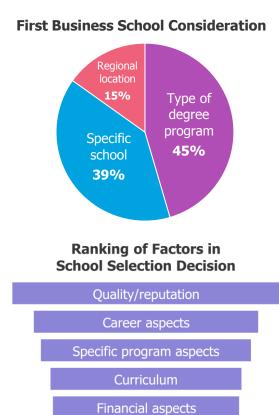
<1%

prefer

Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type



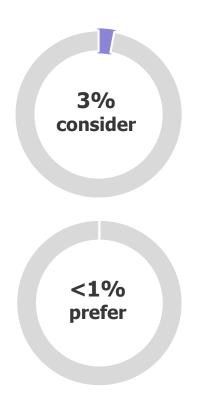
Graduate Management Admission Council

School culture

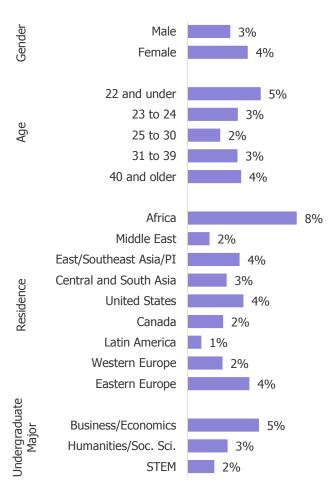
Class profile

Master of Taxation

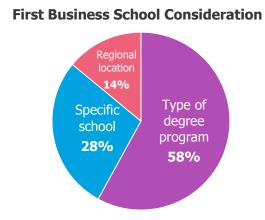
Candidate Consideration and Preference for This Program Type



Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type



Ranking of Factors in School Selection Decision

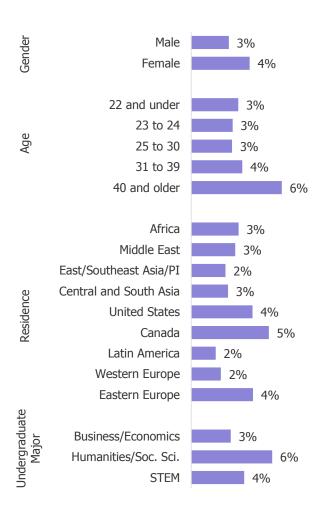


Master of Health Administration

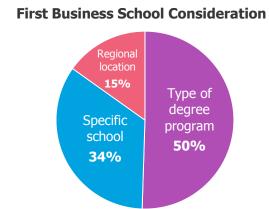




Percentage of Candidates Considering This Program Type by Demographic Group



Candidates Considering This Program Type



Ranking of Factors in School Selection Decision

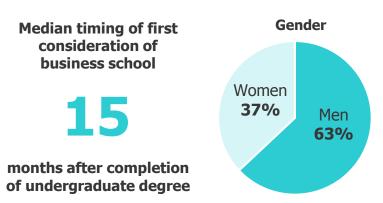




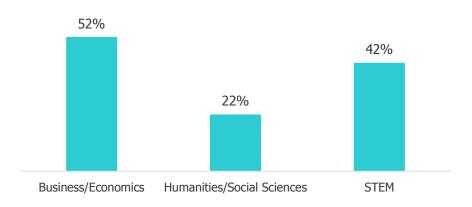
Full-Time MBA

Candidates who prefer full-time MBA program types began considering business school a median of 15 months after completing their undergraduate degree. At the time of mba.com registration they have a median age of 26 and a median of three years of work experience. About 1 in 5 own a home (20%) and are married (17%), and 1 in 10 have children (10%).

Sixty-three percent are men and 37 percent are women. Half majored in business/economics as undergraduates (52%), 42 percent majored in a STEM field, and 22 percent majored in a humanities/social sciences field.



Undergraduate Major Category*



^{*}Total does not sum to 100 percent because of multiple selections.

At the time of mba.com registration

26

Median age

Median years
work experience

20% 17% 10% Own a home Married Have children

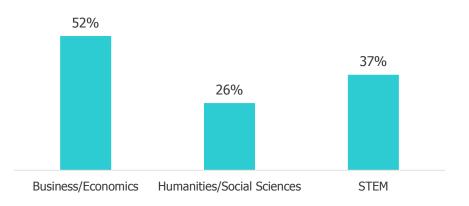
Professional MBA

Candidates who prefer professional MBA program types began considering business school a median of 28 months after completing their undergraduate degree. At the time of mba.com registration they have a median age of 28 and a median of four years work of experience. More than 1 in 3 own a home (36%) and are married (35%), and about 1 in 4 have children (24%).

Fifty-six percent are men and 44 percent are women. Half majored in business/economics as undergraduates (52%), 37 percent majored in a STEM field, and 26 percent majored in a humanities/social sciences field.

Gender **Median timing of first** consideration of business school Men 56% Women 44% months after completion of undergraduate degree

Undergraduate Major Category*



^{*}Total does not sum to 100 percent because of multiple selections.

At the time of mba.com registration

Median age

Median years work experience

36% 35% 24%

Own a home

Married

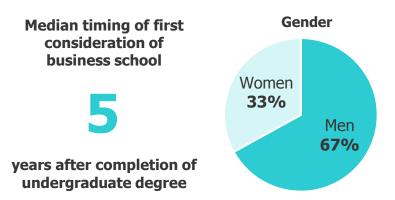
Have children



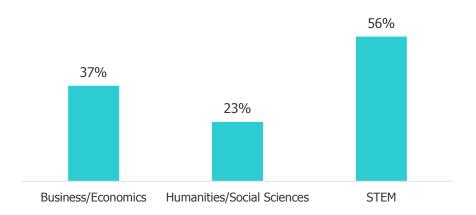
Executive MBA

Candidates who prefer executive MBA program types began considering business school a median of five years after completing their undergraduate degree. At the time of mba.com registration they have a median age of 34 and a median of nine and a half years of work experience. About half own a home (47%) and are married (52%), and 39 percent have children.

Sixty-seven percent are men and 33 percent are women. More than half majored in a STEM field as undergraduates (56%), 37 percent majored in business/economics, and 23 percent majored in a humanities/social sciences field.



Undergraduate Major Category*



^{*}Total does not sum to 100 percent because of multiple selections.

At the time of mba.com registration

34 9.5

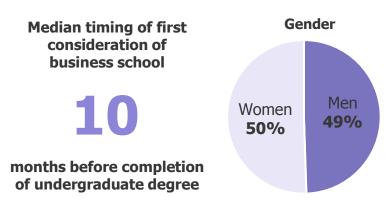
Median age Median years work experience

47% 52% 39% Own a home Married Have children

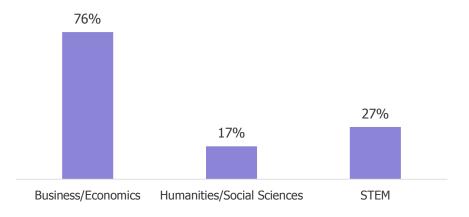
Business Master's

Candidates who prefer business master's program types began considering business school a median of 10 months before completing their undergraduate degree. At the time of mba.com registration they have a median age of 23 and a median of zero years of work experience. About 1 in 5 own a home (18%), and about 1 in 10 are married (10%) and have children (9%).

The gender split is about equal. Three in 4 majored in business/economics as undergraduates (76%), 27 percent majored in a STEM field, and 17 percent majored in a humanities/social sciences field.







^{*}Total does not sum to 100 percent because of multiple selections.

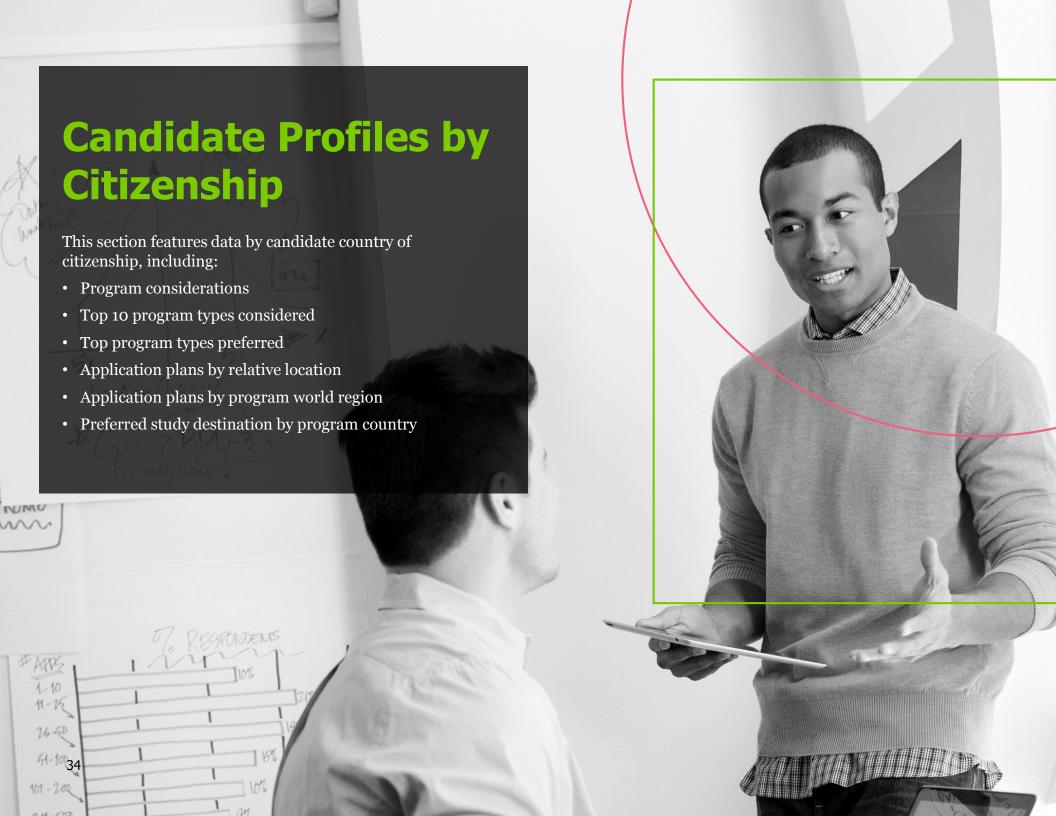
At the time of mba.com registration

23 O

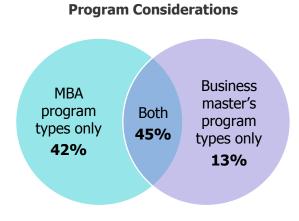
Median age Median years work experience

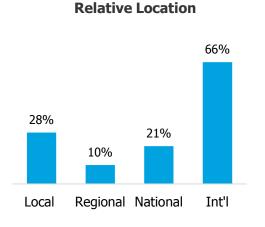
18% 10% 9%
Own a home Married Have children



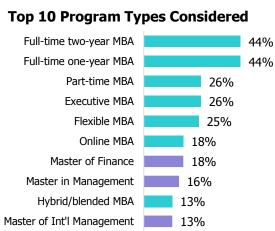


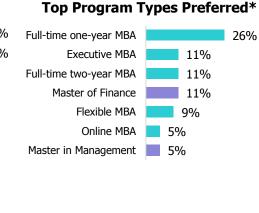
Australia





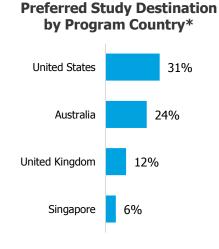
Application Plans by







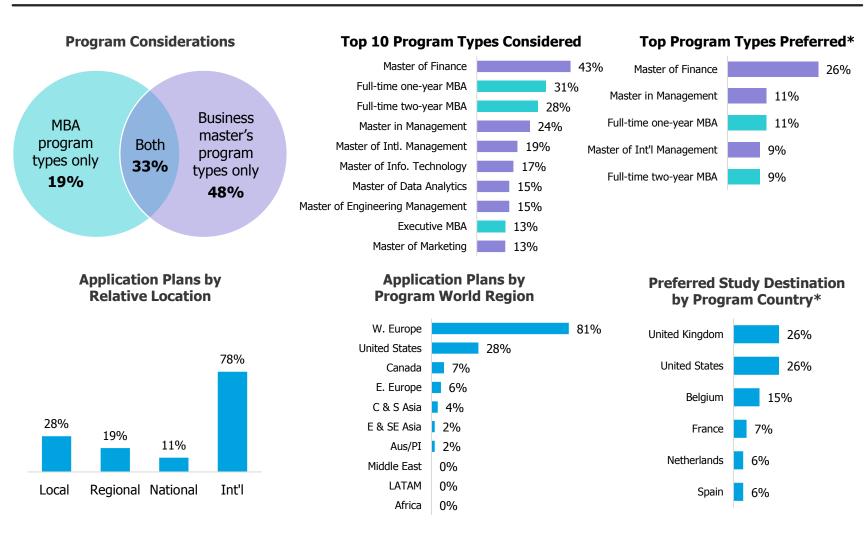
Application Plans by



Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.



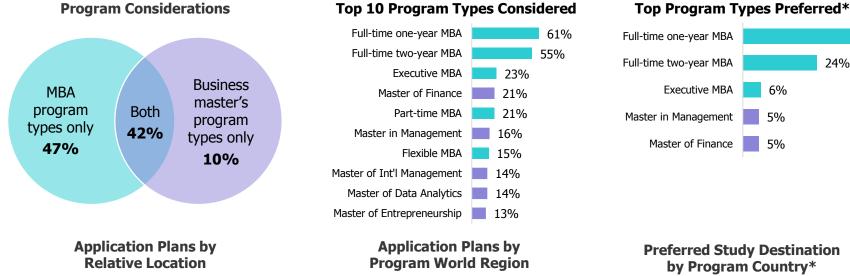
Belgium

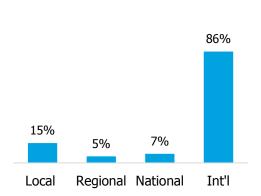


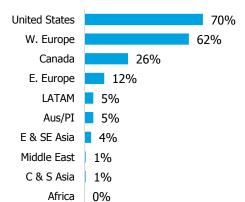
Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.

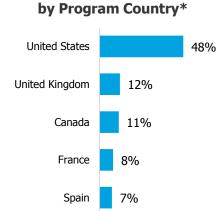


Brazil









Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.



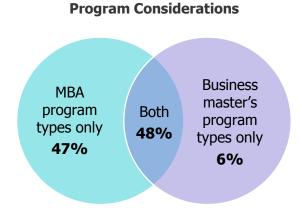
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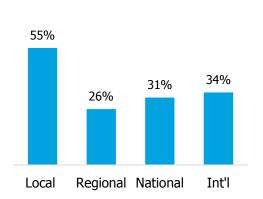
24%

6%

5%

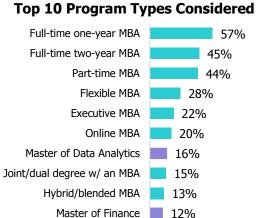
Canada

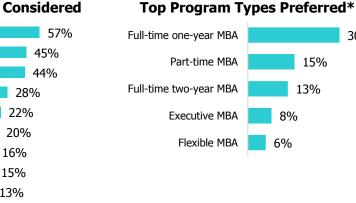


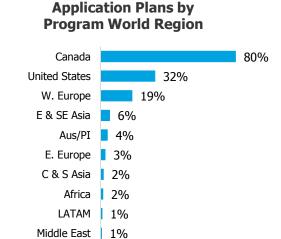


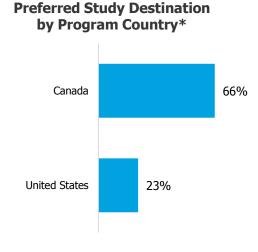
Application Plans by

Relative Location





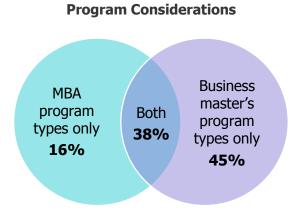




30%

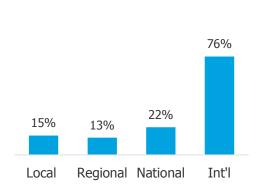


China

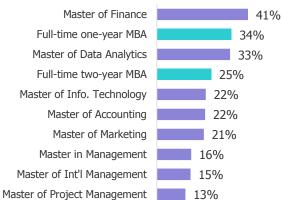


Application Plans by

Relative Location



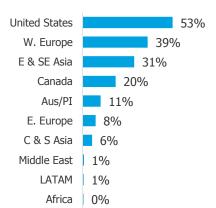




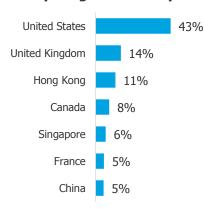
Top Program Types Preferred*



Application Plans by Program World Region

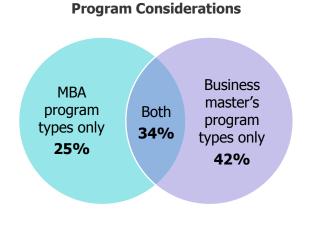


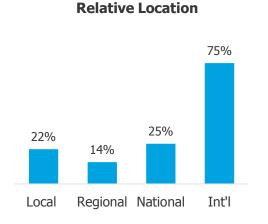
Preferred Study Destination by Program Country*





France

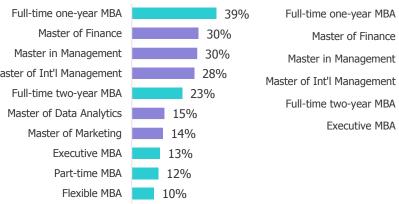




Application Plans by



Application Plans by





Executive MBA

Top Program Types Preferred*

19%

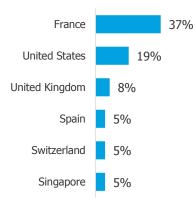
15%

13%

12%

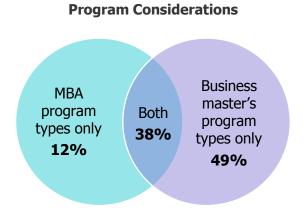
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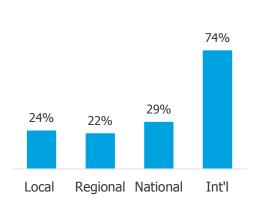






Germany





Application Plans by

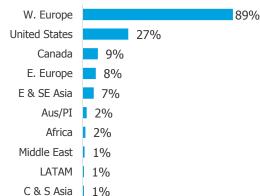
Relative Location



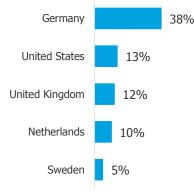




Master of Accounting 11%

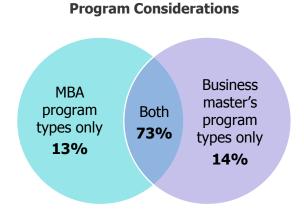


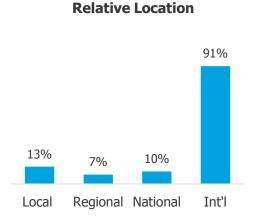




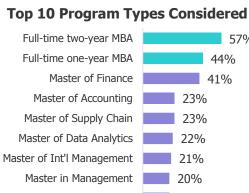


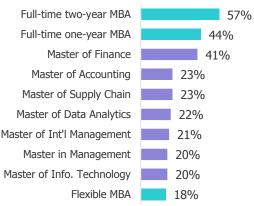
Ghana



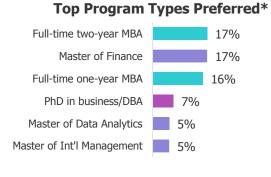


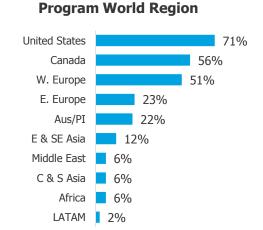
Application Plans by

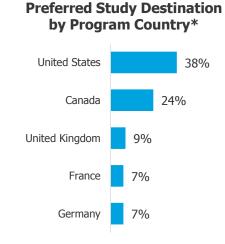




Application Plans by

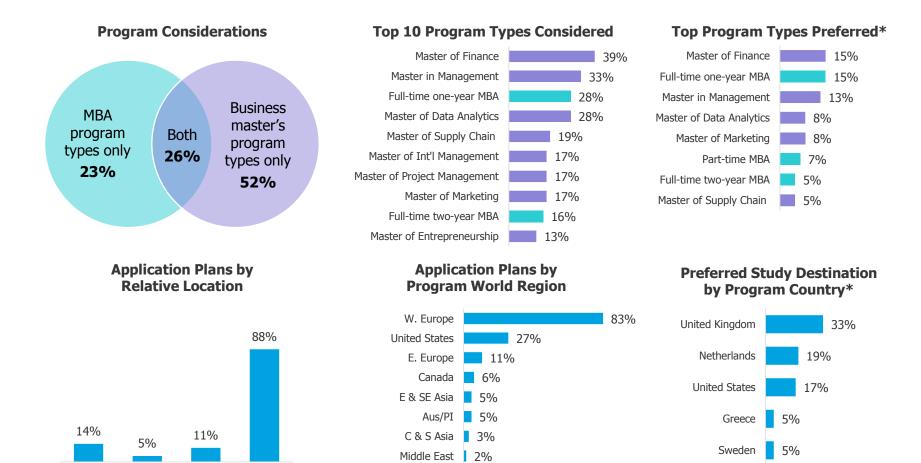








Greece



Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. * Graphs display only program types and study destinations that \geq five percent of candidates say is their preference.

0%

0%

LATAM

Africa

Int'l

Regional National

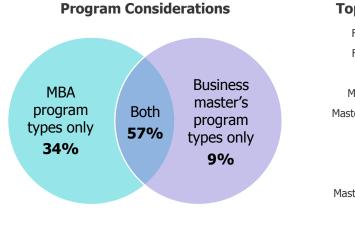


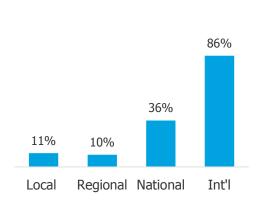
France

5%

Local

India

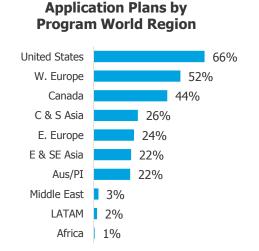




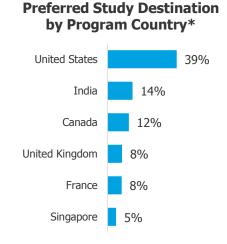
Application Plans by

Relative Location





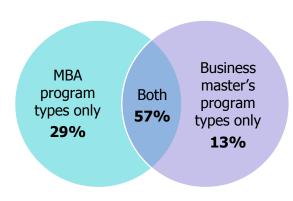






Indonesia

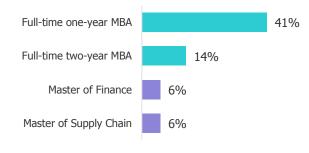
Program Considerations



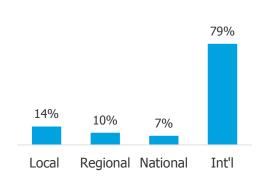
Top 10 Program Types Considered



Top Program Types Preferred*



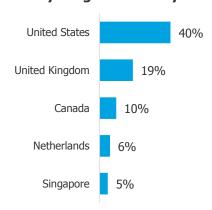
Application Plans by Relative Location



Application Plans by Program World Region

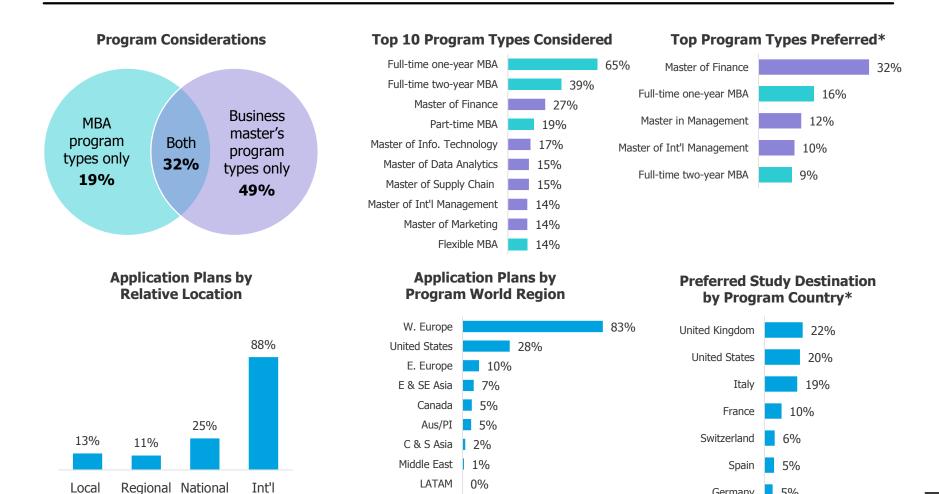


Preferred Study Destination by Program Country*





Italy



Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.

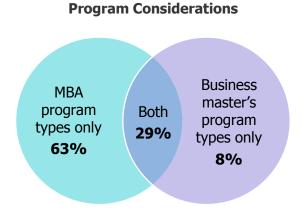
0%

Africa



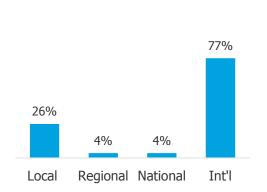
Germany

Japan



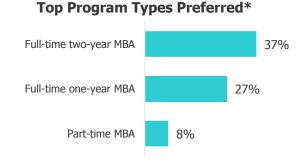
Application Plans by

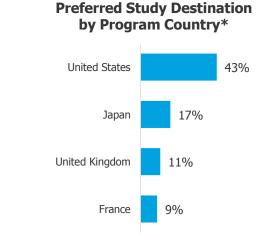
Relative Location





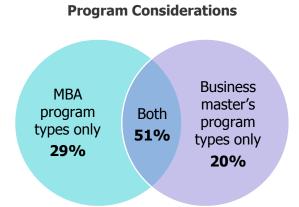


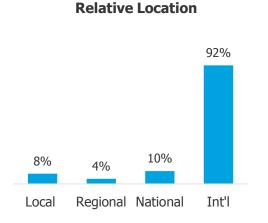






Kenya

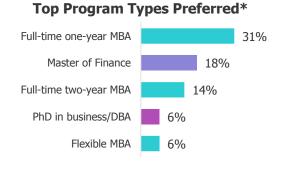


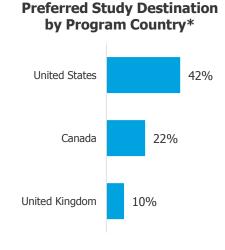


Application Plans by











Mexico



80%

Int'l

18%

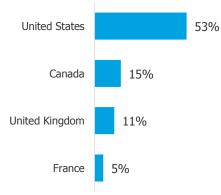
Regional National



38%

20%





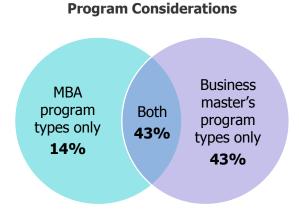
Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.

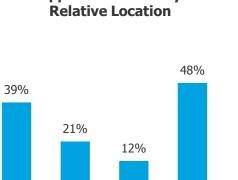


16%

Local

Netherlands

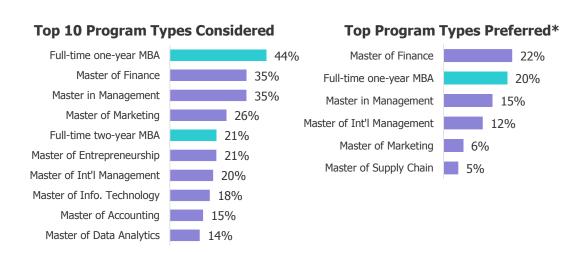


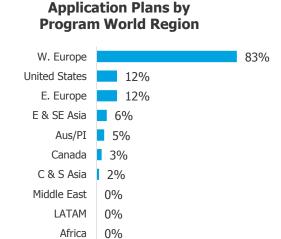


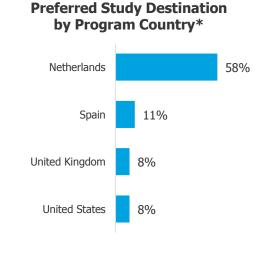
Regional National

Int'l

Application Plans by





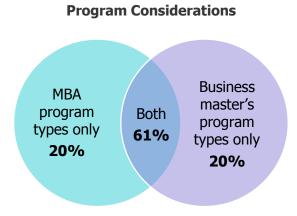


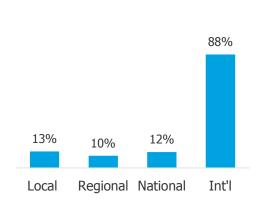
Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.



Local

Nigeria





Application Plans by

Relative Location

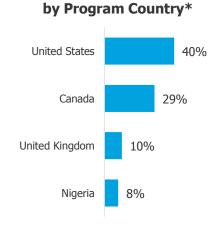








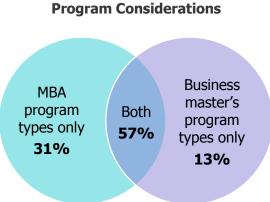


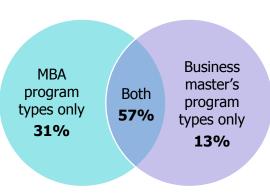


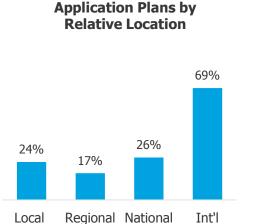
Preferred Study Destination



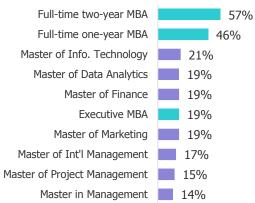
Pakistan







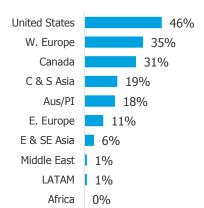




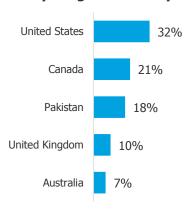
Top Program Types Preferred*



Application Plans by Program World Region



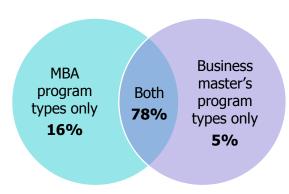
Preferred Study Destination by Program Country*





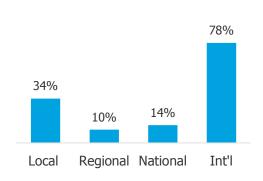
Philippines

Program Considerations

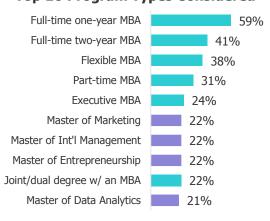


Application Plans by

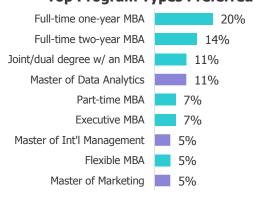
Relative Location



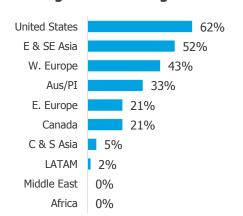
Top 10 Program Types Considered



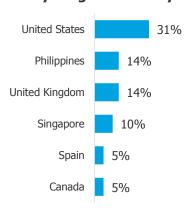
Top Program Types Preferred*



Application Plans by Program World Region

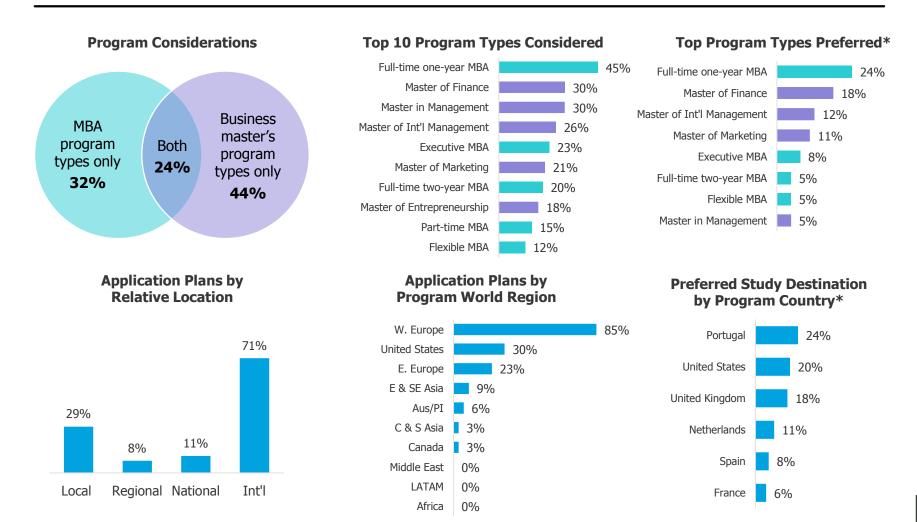


Preferred Study Destination by Program Country*



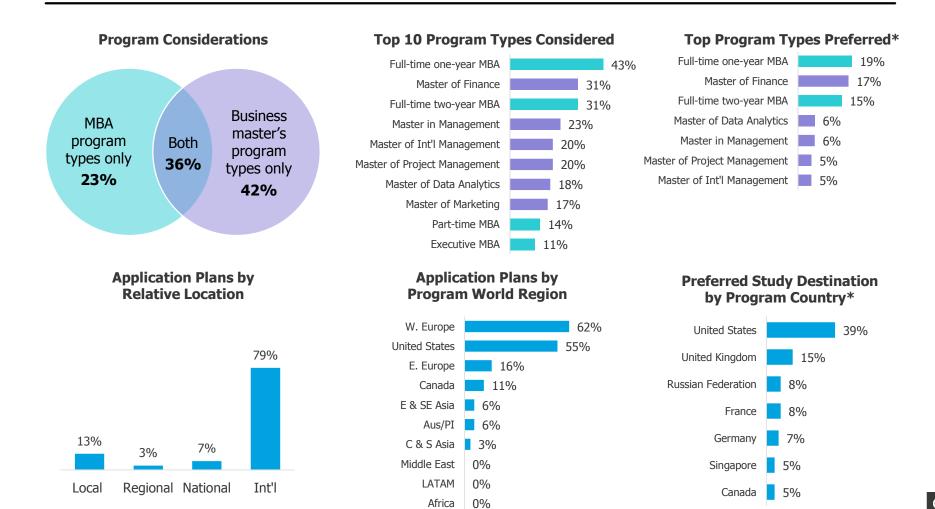


Portugal





Russia



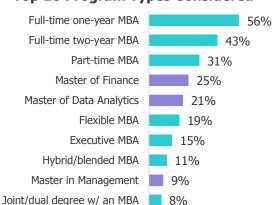


Singapore





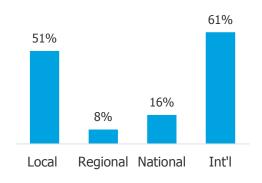
Top 10 Program Types Considered



Top Program Types Preferred*



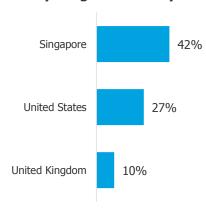
Application Plans by Relative Location



Application Plans by Program World Region

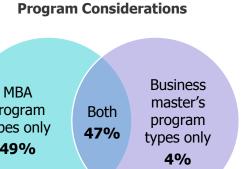


Preferred Study Destination by Program Country*





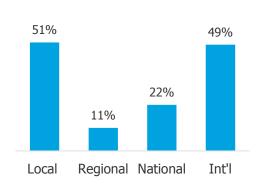
South Africa

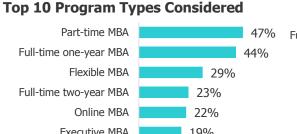


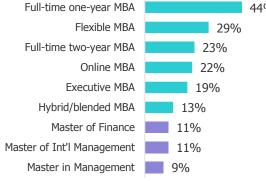
program types only 49%

Application Plans by

Relative Location



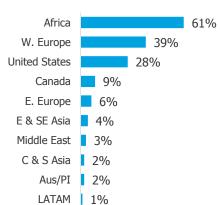




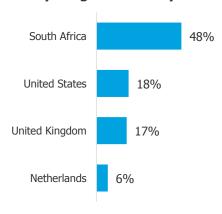
Top Program Types Preferred*







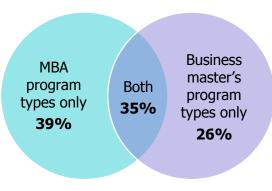
Preferred Study Destination by Program Country*





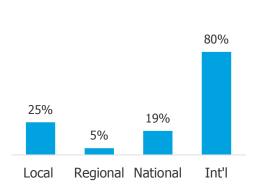
Spain

Program Considerations Business master's **Both** program 35% types only



Application Plans by

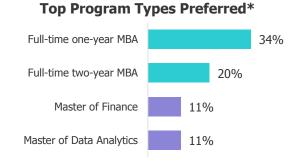
Relative Location

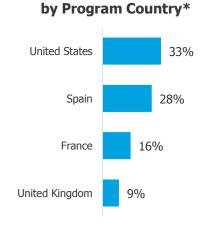












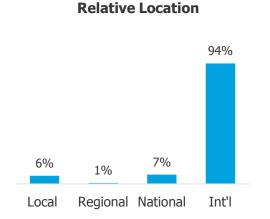
Preferred Study Destination



Taiwan, China

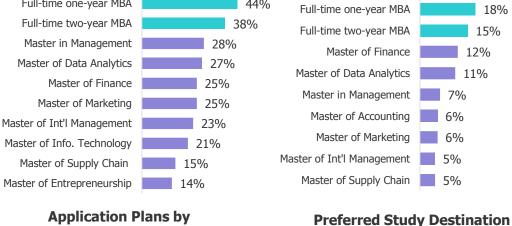
Business **MBA** master's program **Both** program types only 41% types only 17% 42%

Program Considerations

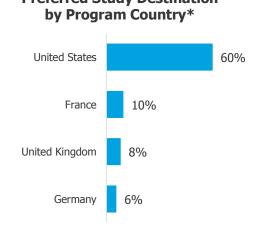


Application Plans by







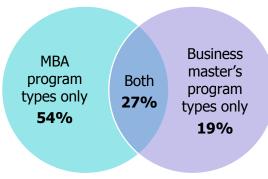


Top Program Types Preferred*

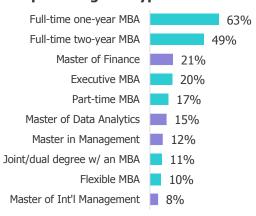


United Kingdom

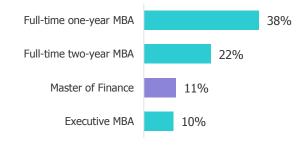
Program Considerations



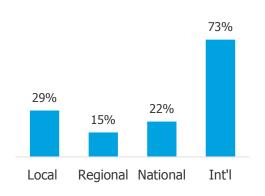
Top 10 Program Types Considered



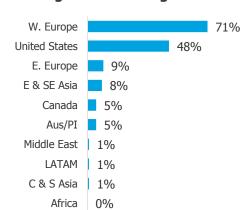
Top Program Types Preferred*



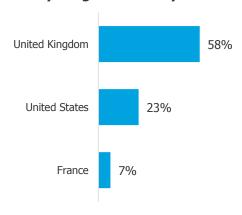
Application Plans by Relative Location



Application Plans by Program World Region

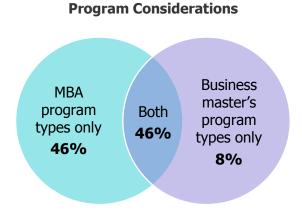


Preferred Study Destination by Program Country*



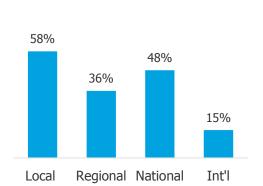


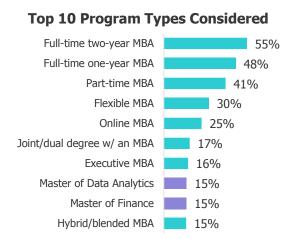
United States

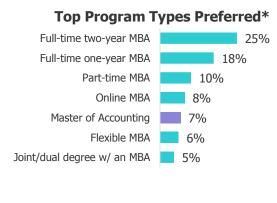


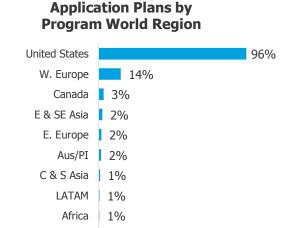
Application Plans by

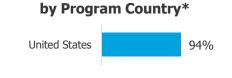
Relative Location











Preferred Study Destination

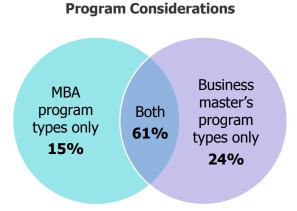
Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.

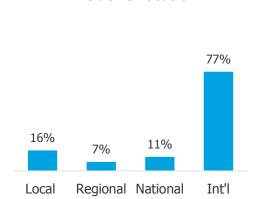
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Middle East



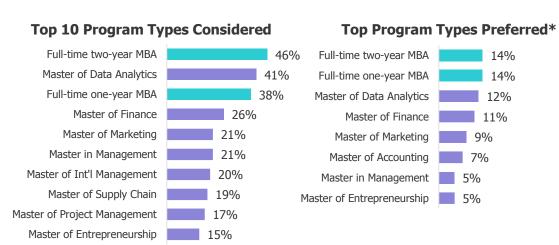
Vietnam



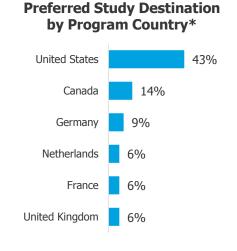


Application Plans by

Relative Location







14%

14%

12%

11%

5%





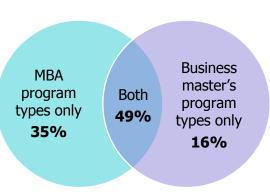
This section features data by candidate country of residence, including:

- Program considerations
- Top 10 program types considered
- Top program types preferred
- Application plans by relative location
- Application plans by program world region
- Preferred study destination by program country



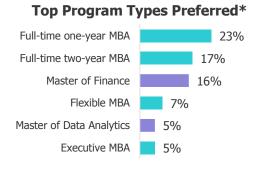
Australia

Program Considerations Business MBA master's program **Both** program types only 49% types only 35% 16%

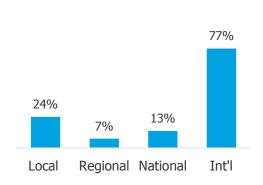








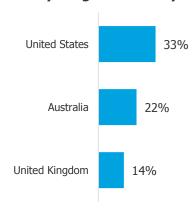






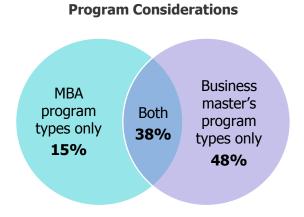


Preferred Study Destination by Program Country*



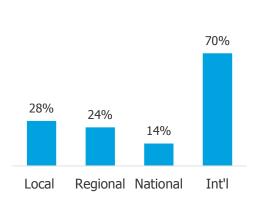


Belgium

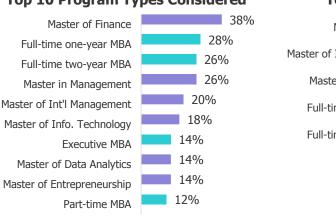


Application Plans by

Relative Location











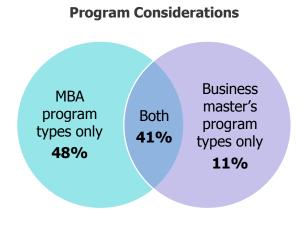




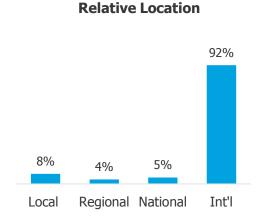


Candidate Profiles by Residence

Brazil

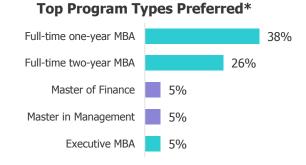


Application Plans by











Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.

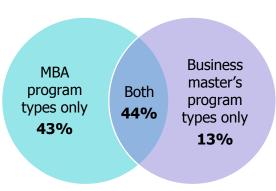
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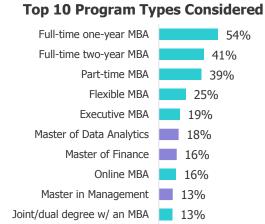
Africa

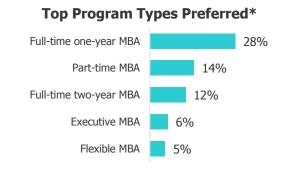


Canada

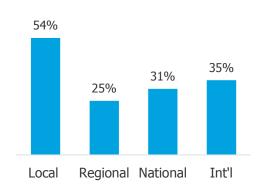
Program Considerations Business MBA master's program **Both** program types only 44% types only 43% 13%



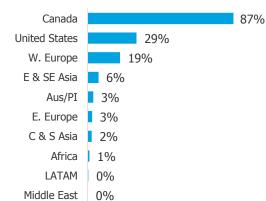




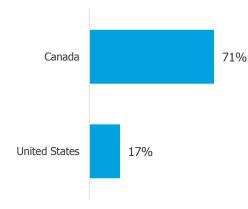








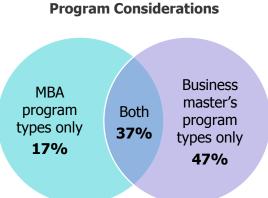
Preferred Study Destination by Program Country*

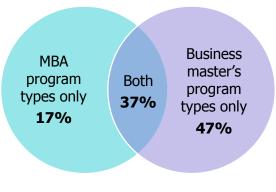




Candidate Profiles by Residence

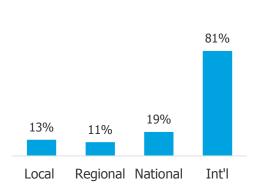
China





Application Plans by

Relative Location



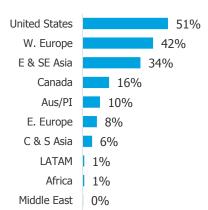




Top Program Types Preferred*



Application Plans by Program World Region



Preferred Study Destination by Program Country*

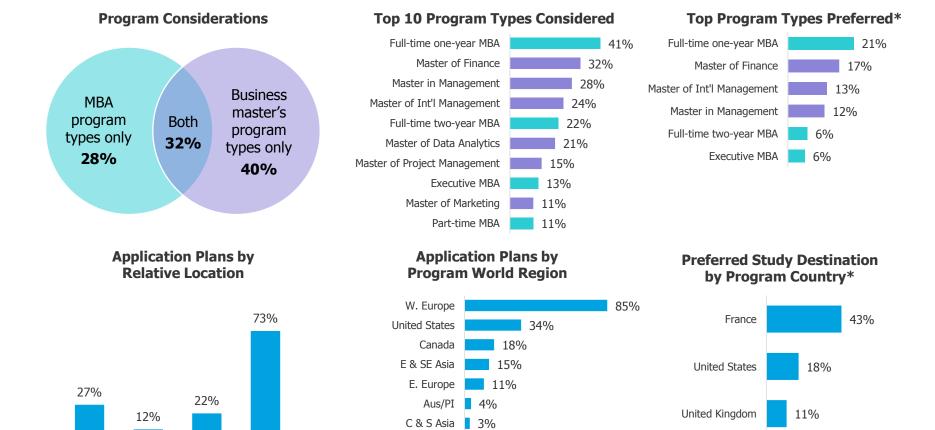




Regional National

Int'l

France



Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.

2%

0%

0%

LATAM

Africa

Middle East

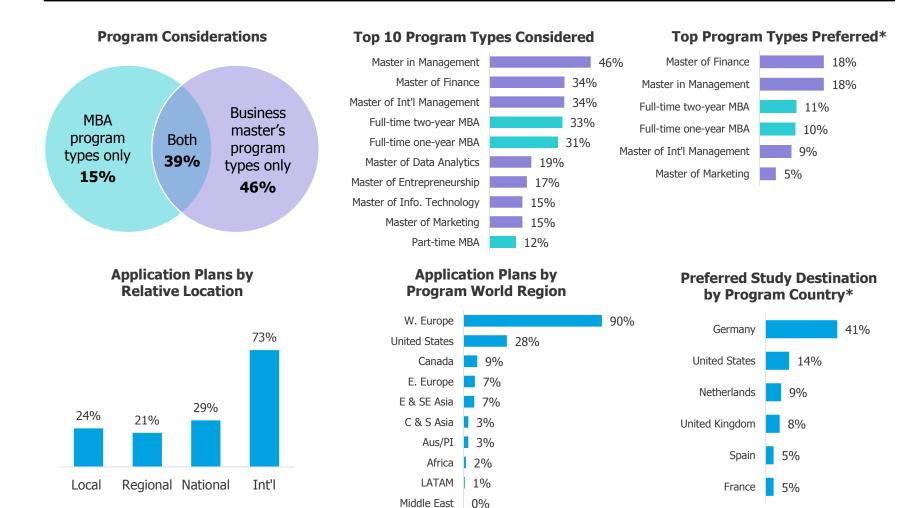


Switzerland

5%

Local

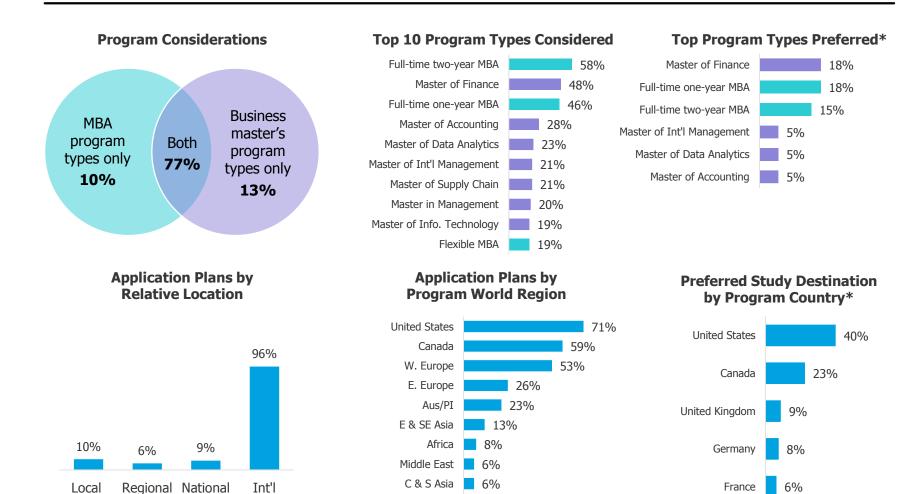
Germany





Candidate Profiles by Residence

Ghana

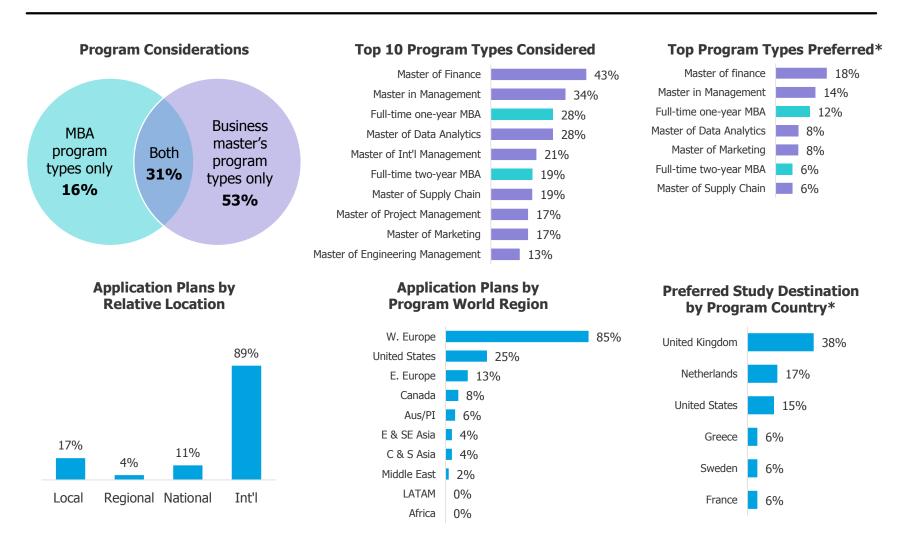


Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.

LATAM 3%

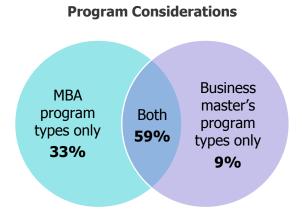


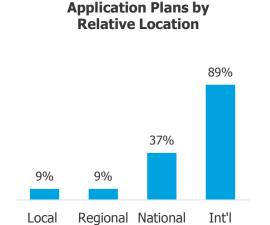
Greece

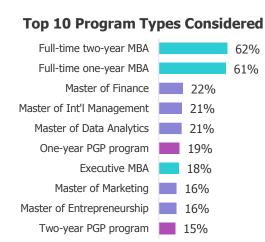




India

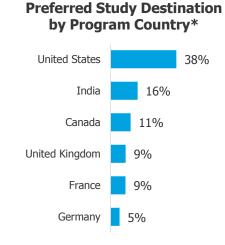






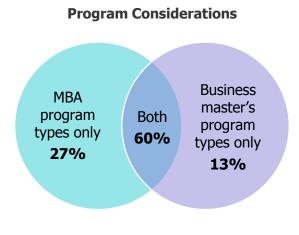


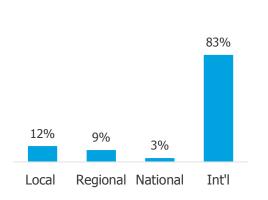






Indonesia





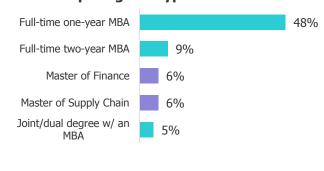
Application Plans by

Relative Location

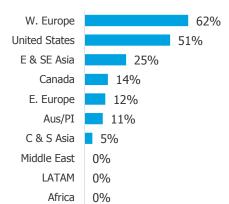




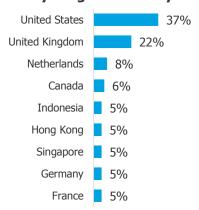
Top Program Types Preferred*







Preferred Study Destination by Program Country*

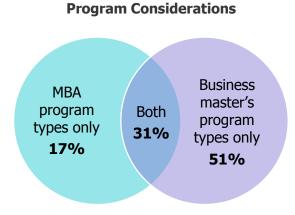


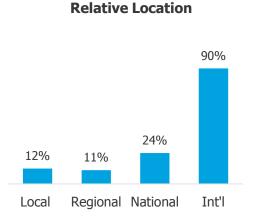
Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.

Graduate Management Admission Council[™]

Candidate Profiles by Residence

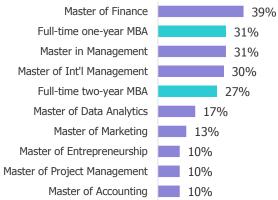
Italy





Application Plans by

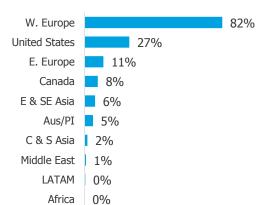




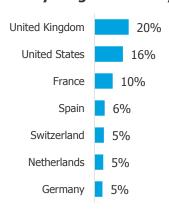
Top Program Types Preferred*



Application Plans by Program World Region

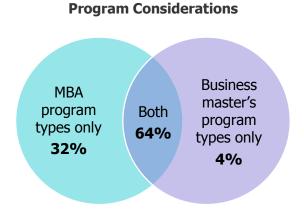


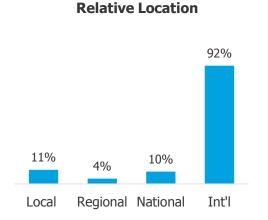
Preferred Study Destination by Program Country*



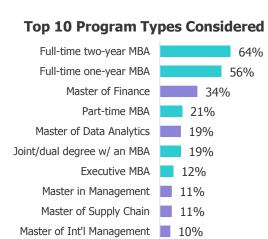


Mexico

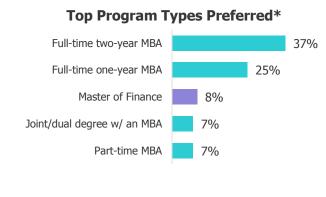




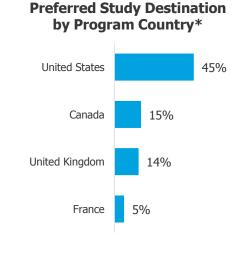
Application Plans by



Application Plans by







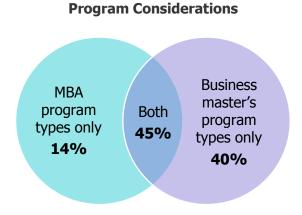
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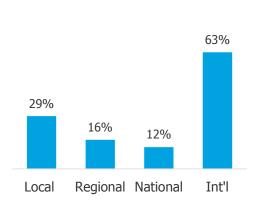
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Africa



Netherlands





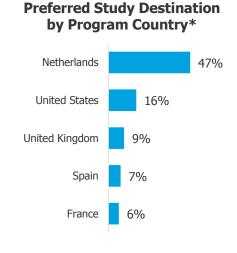
Application Plans by

Relative Location









Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.

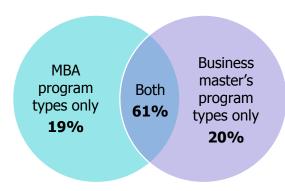
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Africa

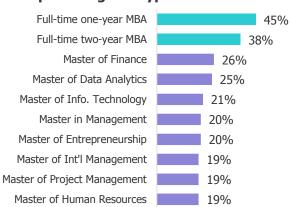


Nigeria





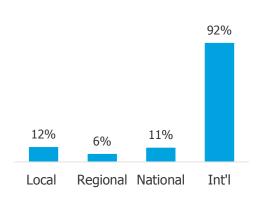
Top 10 Program Types Considered



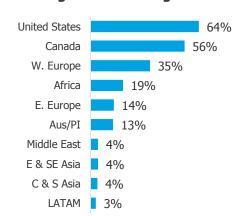
Top Program Types Preferred*



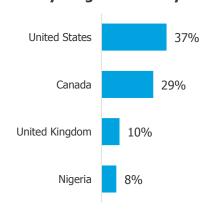
Application Plans by Relative Location



Application Plans by Program World Region

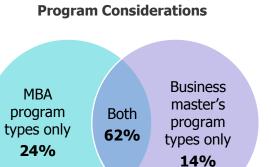


Preferred Study Destination by Program Country*

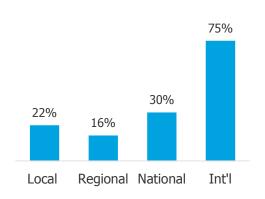




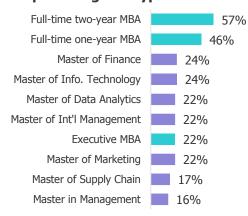
Pakistan







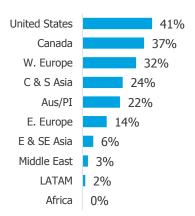
Top 10 Program Types Considered



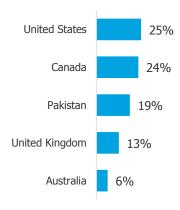
Top Program Types Preferred*



Application Plans by Program World Region



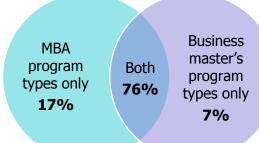
Preferred Study Destination by Program Country*



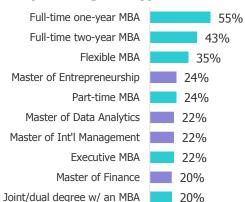


Philippines

Program Considerations



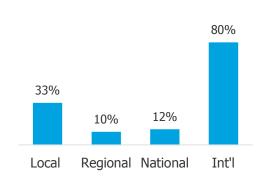
Top 10 Program Types Considered



Top Program Types Preferred*



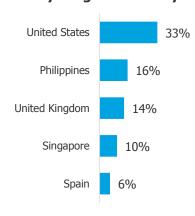
Application Plans by Relative Location



Application Plans by Program World Region

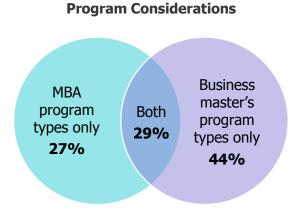


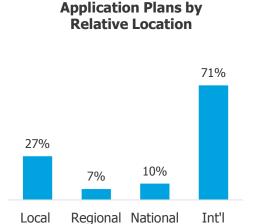
Preferred Study Destination by Program Country*





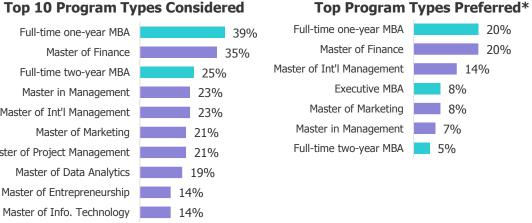
Portugal

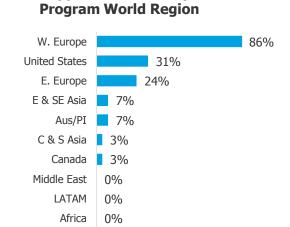






Application Plans by





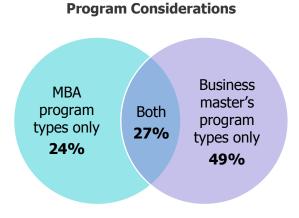


20%

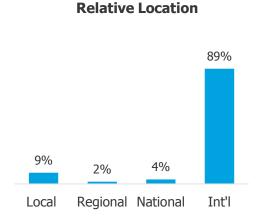
20%



Russia



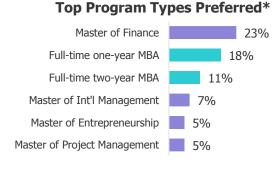
Application Plans by





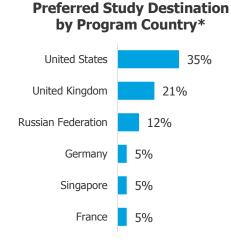
Application Plans by

Master of Info. Technology





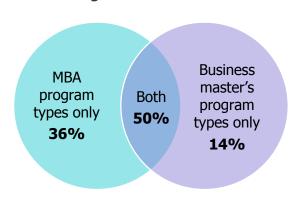
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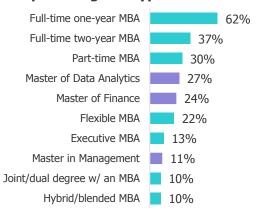


Singapore

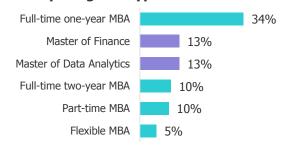
Program Considerations



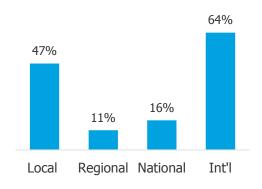
Top 10 Program Types Considered



Top Program Types Preferred*



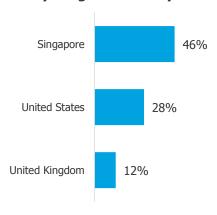
Application Plans by Relative Location



Application Plans by Program World Region



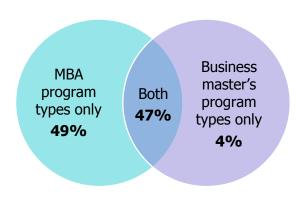
Preferred Study Destination by Program Country*



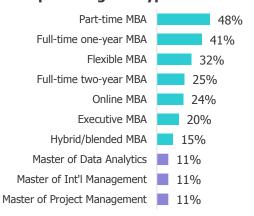


South Africa

Program Considerations



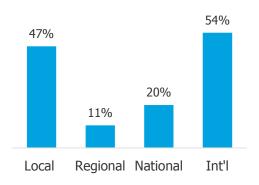
Top 10 Program Types Considered



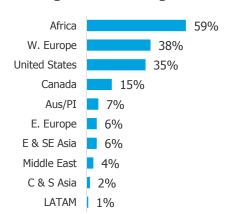
Top Program Types Preferred*



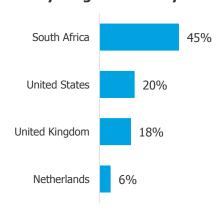
Application Plans by Relative Location



Application Plans by Program World Region



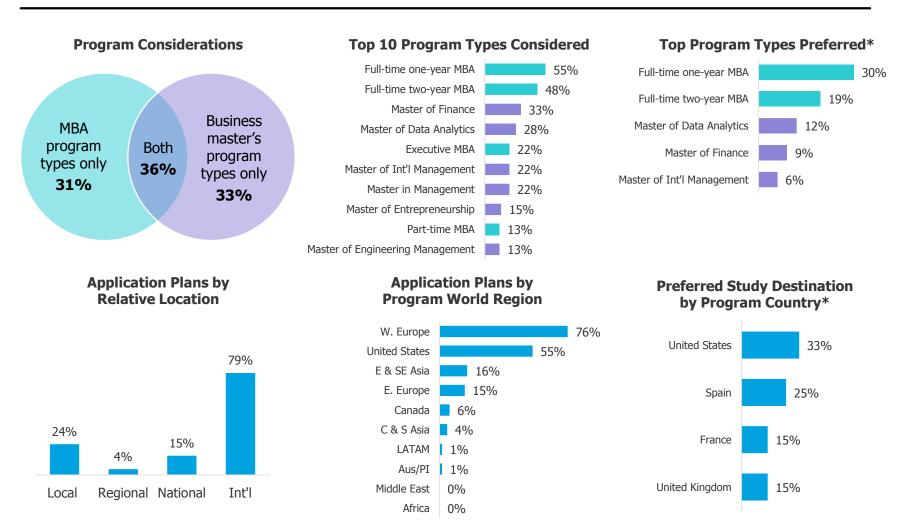
Preferred Study Destination by Program Country*





Candidate Profiles by Residence

Spain

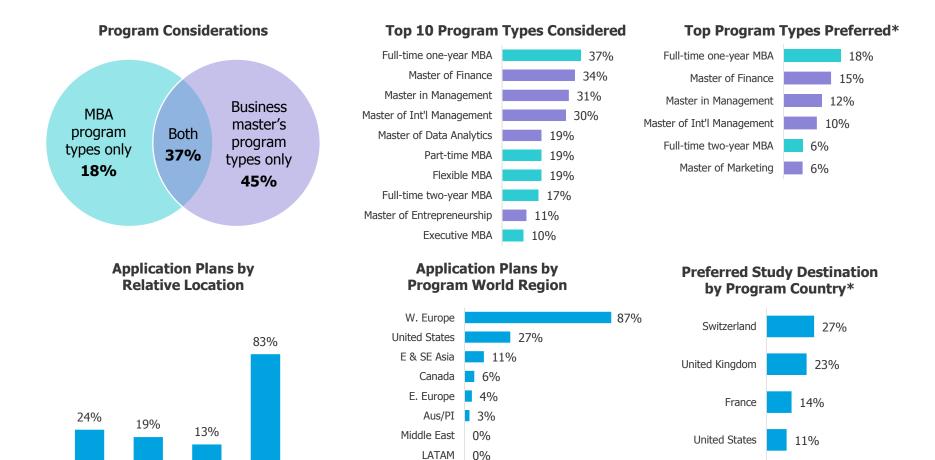




Switzerland

Regional National

Int'l



Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.

0%

0%

C & S Asia

Africa

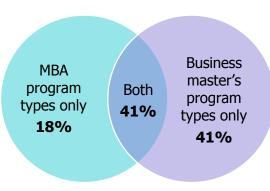


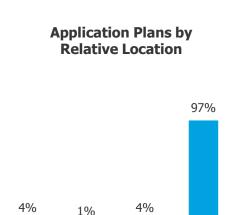
Spain

Local

Taiwan, China

Program Considerations Business **MBA** master's program **Both** program types only 41% types only 18% 41%



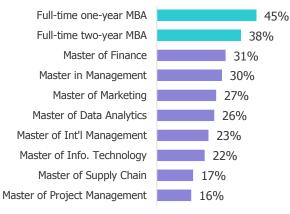


Regional National

Int'l

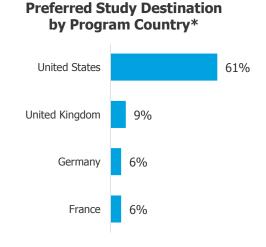


Application Plans by









Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.

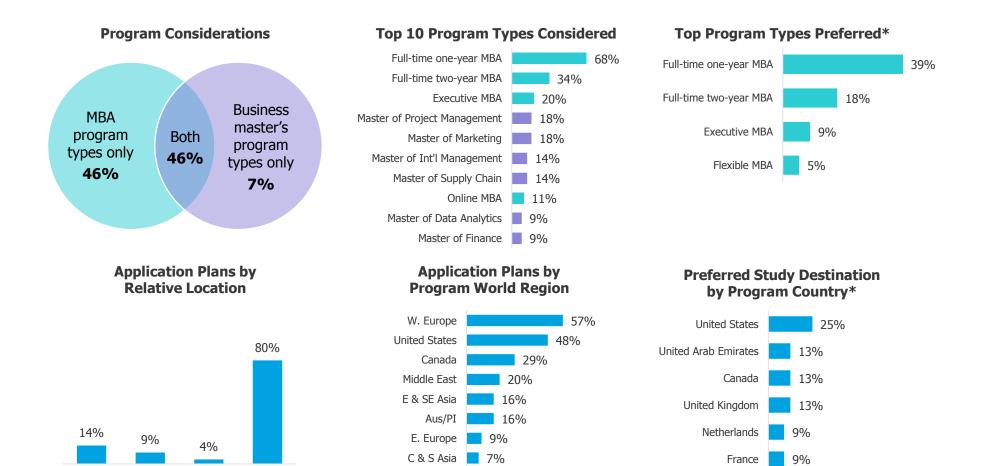


Local

Regional National

Int'l

United Arab Emirates



Note: Program types considered, application plans by relative location, and application plans by program world region may total to more than 100 percent due to multiple selections. *Graphs display only program types and study destinations that ≥ five percent of candidates say is their preference.

2%

0%

LATAM

Africa

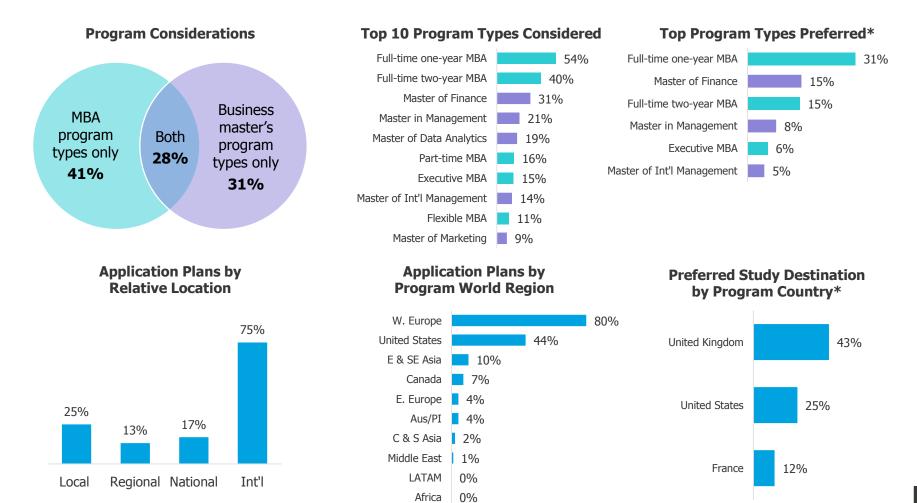


Singapore

5%

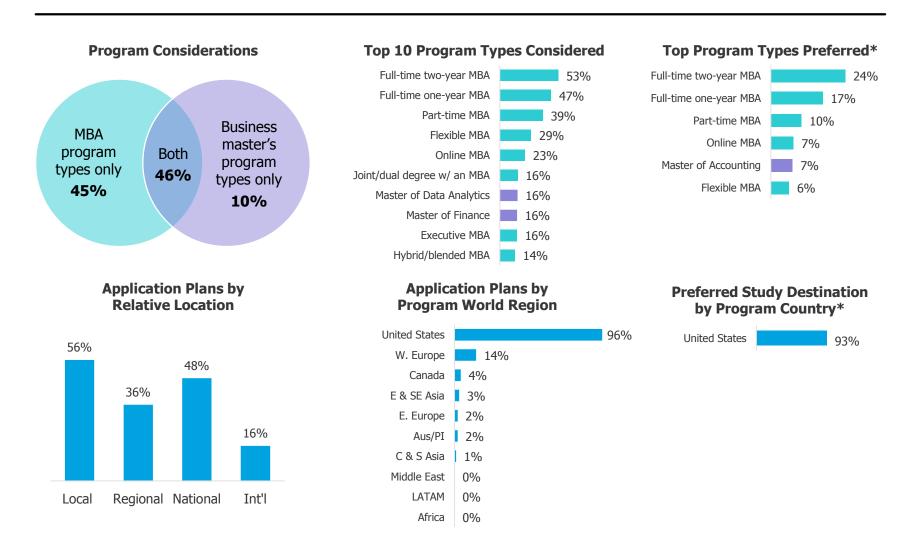
Local

United Kingdom



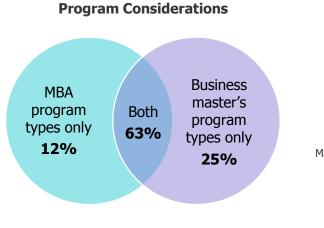


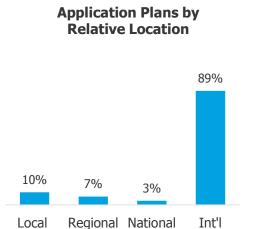
United States

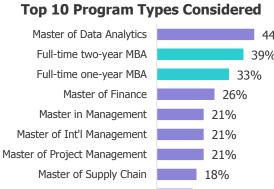




Vietnam











Master of finance

Top Program Types Preferred*

16%

13%

11%



Application Plans by







This section features data by candidate preferred study destination country, including:

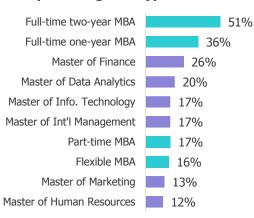
- Top 10 program types considered
- Top program types preferred
- Citizenship
- Top reasons candidates chose the country as their preferred study destination



Australia

Candidates Preferring This Study Destination

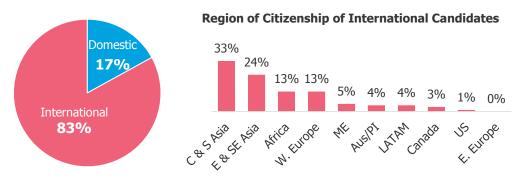
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

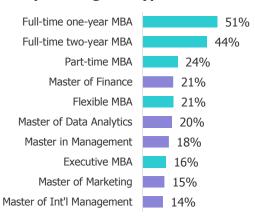
Domestic Candidates**	International Candidates
	Reputation of educational system (65%)
1	Improved chances of an int'l career (62%)
	Attractiveness of location/
	Build int'l network of peers/colleagues (both 53%)
	Safety and physical security (40%)



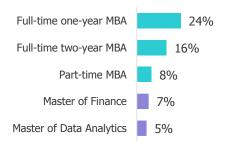
Canada

Candidates Preferring This Study Destination

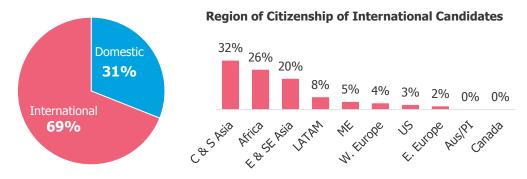
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

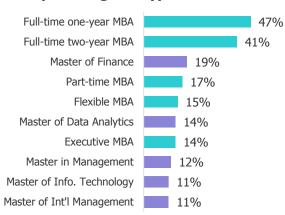
Domestic Candidates	International Candidates
Reputation of educational system/ Affordability of education/tuition fees (both 55%)	Improved chances of an int'l career (65%)
	Reputation of the educational system (59%)
To be near family (50%)	
Improved jobs access in home country/ Attractiveness of location (both 47%)	Build int'l network of peers/colleagues/ Better preparation for career/ Ease of obtaining work permits (all 49%)



China

Candidates Preferring This Study Destination

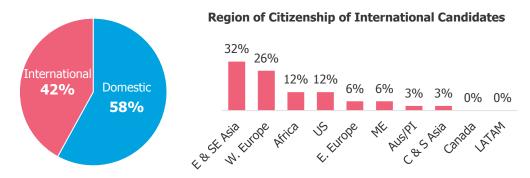
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

Domestic Candidates	International Candidates
Reputation of educational system (53%)	Improved chances of an int'l career (56%)
Better preparation for career (40%)	Build int'l network of peers/colleagues/
Improved jobs access in home country (38%)	Attractiveness of location (both 53%)
Affordability of education/tuition fees (32%)	Reputation of the educational system (44%)
Attractiveness of location/ Safety and physical security (both 30%)	Better preparation for career (38%)



France

Candidates Preferring This Study Destination

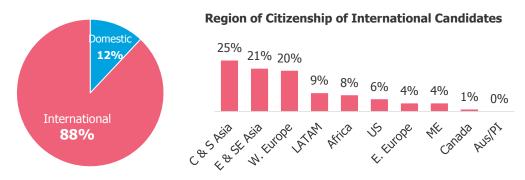
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

Domestic Candidates	International Candidates
Reputation of educational system (60%)	Reputation of the educational system (69%)
Improved chances of an int'l career (49%)	Improved chances of an int'l career (67%)
To be near family (45%)	Build int'l network of peers/colleagues (59%)
Better preparation for career/ Build int'l network of peers/colleagues (both 40%)	Better preparation for career (52%)
	Attractiveness of location (44%)



Germany

Candidates Preferring This Study Destination

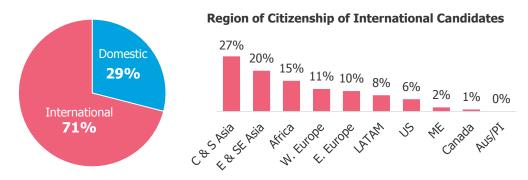
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

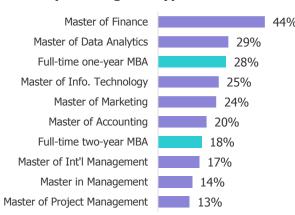
Domestic Candidates	International Candidates
Reputation of educational system (56%)	Reputation of the educational system (68%)
Affordability of education/tuition fees (48%)	Improved chances of an int'l career (65%)
Better preparation for career/ Improved jobs access in home country (both 46%)	Affordability of education/tuition fees (61%)
	Better preparation for career (50%)
Attractiveness of location (42%)	Build int'l network of peers/colleagues (49%)



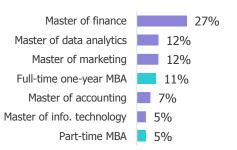
Hong Kong SAR, China

Candidates Preferring This Study Destination

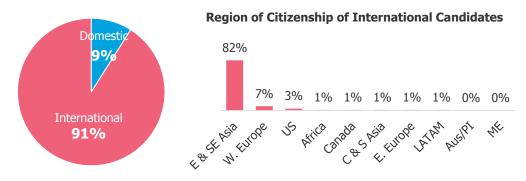
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

Domestic Candidates**	International Candidates
	Better preparation for career (57%)
	Reputation of the educational system (55%)
	Attractiveness of location (48%)
	Improved chances of an int'l career (47%)
	Safety and physical security (42%)



India

Candidates Preferring This Study Destination

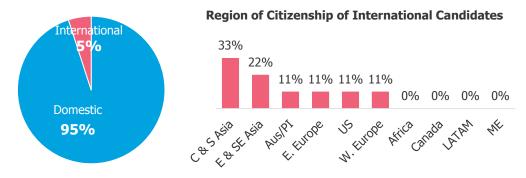
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

Domestic Candidates	International Candidates**
Affordability of education/tuition fees (61%)	
Reputation of educational system (56%)	
Improved jobs access in home country (52%)	
Availability of financial aid (48%)	
Better preparation for career (40%)	



Italy

Candidates Preferring This Study Destination

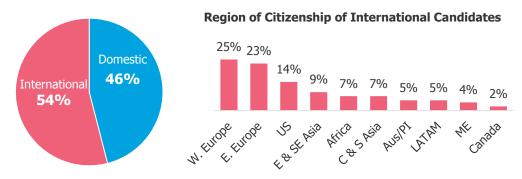
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

Domestic Candidates	International Candidates
Reputation of educational system (63%)	Improved chances of an int'l career (67%)
Better preparation for career (54%)	Attractiveness of location (56%)
Improved jobs access in home country (50%)	Build int'l network of peers/colleagues (54%)
Affordability of education/tuition fees (35%)	Better preparation for career/ Reputation of the educational system/
Offers English language education (33%)	Affordability of education/tuition fees (all 49%)



Netherlands

Candidates Preferring This Study Destination

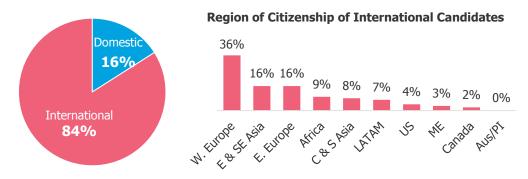
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

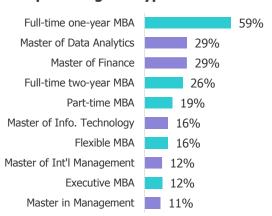
Domestic Candidates	International Candidates
Reputation of educational system/ Affordability of education/tuition fees (both 58%)	Reputation of the educational system (74%)
	Improved chances of an int'l career (70%)
Better preparation for career/ Attractiveness of location (both 47%)	Offers English language education (65%)
	Affordability of education/tuition fees (63%)
Improved chances of an int'l career (45%)	Build int'l network of peers/colleagues (55%)



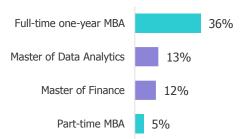
Singapore

Candidates Preferring This Study Destination

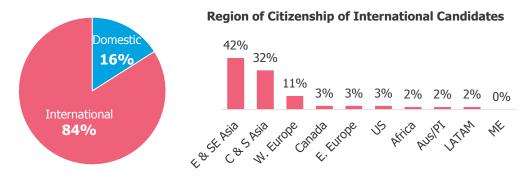
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

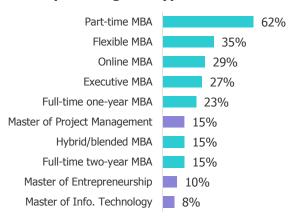
Domestic Candidates	International Candidates
Reputation of educational system (73%)	Reputation of the educational system (69%)
Affordability of education/tuition fees (46%)	Improved chances of an int'l career (59%)
Better preparation for career/ Improved jobs access in home country (both 41%)	Better preparation for career (55%)
	Build int'l network of peers/colleagues (54%)
Safety and physical security (35%)	Attractiveness of location (52%)



South Africa

Candidates Preferring This Study Destination

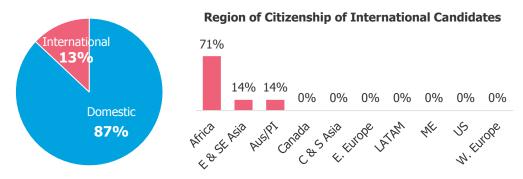
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

Domestic Candidates	International Candidates**
Affordability of education/tuition fees (56%)	
Reputation of educational system (51%)	
To be near family (44%)	
Availability of financial aid (33%)	
Attractiveness of location (29%)	



Spain

Candidates Preferring This Study Destination

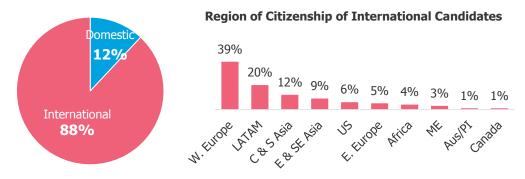
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

Domestic Candidates**	International Candidates
	Attractiveness of location (73%)
	Improved chances of an int'l career/
	Build int'l network of peers/colleagues (both 64%)
	Reputation of the educational system/
	Diversity of student body (both 54%)



Sweden

Candidates Preferring This Study Destination

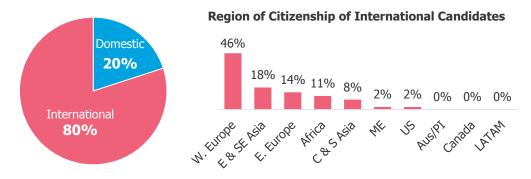
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

Domestic Candidates**	International Candidates			
	Reputation of the educational system (83%)			
	Affordability of education/tuition fees (60%)			
	Anordability of education/fultion rees (60%)			
	Improved chances of an int'l career/ Offers English language education (both 57%)			
	Attractiveness of location (55%)			

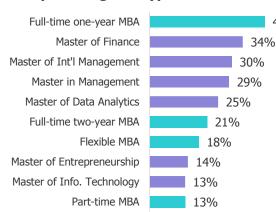


Switzerland

Candidates Preferring This Study Destination

Top 10 Program Types Considered

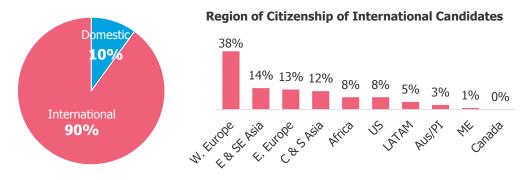
42%



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

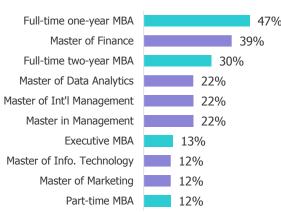
Domestic Candidates**	International Candidates
	Reputation of the educational system (79%)
	Improved chances of an int'l career (73%)
	Better preparation for career (62%)
	Build int'l network of peers/colleagues (58%)
	Attractiveness of location (44%)



United Kingdom

Candidates Preferring This Study Destination

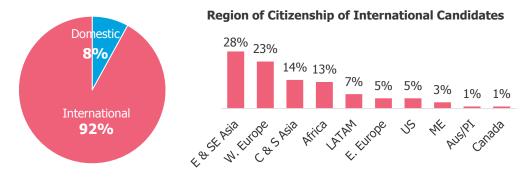
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

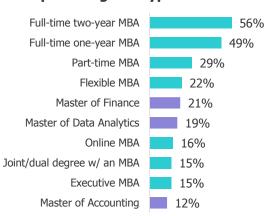
Domestic Candidates	International Candidates				
Reputation of educational system (65%)	Reputation of the educational system (75%)				
Better preparation for career/ Build int'l network of peers/colleagues (both	Improved chances of an int'l career (64%)				
46%)	Build int'l network of peers/colleagues (59%)				
Improved chances of an int'l career (43%)	Better preparation for career (54%)				
Improved jobs access in home country (37%)	Attractiveness of location (52%)				



United States

Candidates Preferring This Study Destination

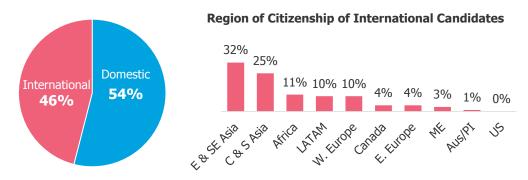
Top 10 Program Types Considered



Top Program Types Preferred*



Citizenship of Candidates Preferring This Study Destination



Top Reasons Candidates Chose This Country as Their Preferred Study Destination

Domestic Candidates	International Candidates
Reputation of the educational system (54%)	Reputation of the educational system (75%)
Better preparation for career (52%)	Improved chances of an int'l career (63%)
Attractiveness of location (41%)	Better preparation for career (60%)
Affordability of education/tuition fees (38%)	Build int'l network of peers/colleagues (59%)
To be near relatives/family living in the country (35%)	Attractiveness of location (38%)





This section details the gender and age details of 2018 survey respondents by their country of citizenship and residence.



Respondent Demographic Profile

			Gender			Age					
		Overall*	Male	Female	Other	22 and under	23 to 24	25 to 30	31 to 39	40 and older	
	Global	9,617	5,411	4,161	45	2,631	1,659	3,402	1,383	444	
	Africa	780	486	290	4	133	297	196	63	486	
	Australia & Pacific Islands	84	53	29	2	11	27	16	12	53	
	Canada	376	210	161	5	46	153	79	33	210	
효	Central & South Asia	1,409	947	459	3	297	511	169	22	947	
Citizenship	East & Southeast Asia	1,684	6 4 5	1,031	8	248	459	171	35	6 4 5	
tize	Eastern Europe	308	133	173	2	50	74	58	10	133	
5	Latin America	465	300	165	0	62	252	94	26	300	
	Middle East	218	134	84	0	31	81	58	16	134	
	United States	2,901	1,618	1,268	15	467	1,210	397	177	1,618	
	Western Europe	1,281	823	453	5	298	300	123	38	823	
	Africa	703	437	261	5	119	270	180	50	437	
	Australia & Pacific Islands	106	59	45	2	16	29	22	11	59	
	Canada	448	244	197	7	66	178	92	36	244	
g	Central & South Asia	1,260	848	412	0	271	454	119	17	848	
enc	East & Southeast Asia	1,452	588	856	8	191	421	155	41	588	
Residence	Eastern Europe	211	94	116	1	36	48	37	11	94	
~	Latin America	415	272	142	1	52	241	81	19	272	
	Middle East	263	166	97	0	35	95	70	13	166	
	United States	3,235	1,765	1,456	14	535	1,296	465	193	1,765	
	Western Europe	1,413	876	531	6	322	332	140	41	876	

^{*}Subtotals may not sum to global or overall figures due to missing demographic data.



Contributors and Contact Information

Contributors

The following individuals from the GMAC Research team made significant contributions to the publication of this report:

Rhonda Daniel, Senior Research Manager, questionnaire development and interpretation of data, and drafting of the manuscript for intellectual content; Matt Hazenbush, Research Communications Senior Manager, editorial and manuscript review; Gregg Schoenfeld, Senior Director, Research & Data Science, manuscript review; Tacoma Williams, Research Senior Coordinator, sample development; Devina Caruthers, Associate Research Manager, survey management.

Contact Information

For questions or comments regarding the findings, methodology, or data, please contact the GMAC Research Department at research@gmac.com.



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