

## Admissions Committee Overview

### Instructions

Enclosed you will find fourteen Admissions Application Summaries from candidates applying to the **One-Year MBA Program at Reston Business School**. These cases will be considered at the next Admissions Committee, which is the last meeting of the year.

In preparation for this committee, it is essential that you review each applicant summary and be prepared to discuss both the tangible and intangible merits of each case. In addition, since spaces are limited, and to focus the Committee's discussion on the most challenging cases, the Director of Admissions has asked that you rank these candidates 1 to 14 by preference (#1 = the candidate you most favor admitting; #14 = the candidate you least favor admitting), with no ties. Remember, you are reviewing these cases for the **One-Year MBA Program at Reston Business School**, not your current school, so please use the following information to aid you in your review:

### Overview of Reston Business School

Located in Reston, a thriving and picturesque community, the Reston Business School is made up of a community of bright, talented, and diverse individuals who are active and engaged leaders who are committed to improving themselves, their communities, and inspiring others. The teaching method is a combination of case-based and lecture classes and the curriculum includes both core and elective course offerings, including, amongst others, finance, accounting, marketing, management, operations management, negotiations, statistics, strategy, economics, organizational behavior, business law, and entrepreneurship.

### Admissions Goals *(current projections based on up-to-date admissions decisions and projected yields)*

- Enroll a Class of Approximately 95 to 105 Students 97
  - Minimum of 30% international 31%
  - Minimum of 35% female 37%
  - Average Undergraduate Grade Point Average of 3.2 or higher 3.3
  - GMAT: mid-80% range of 600 – 680 610 – 690
  - Work Experience: mid-80% range of 2 – 9 years 2 – 8 years
- Enroll Students that will:
  - Perform well within a challenging academic environment that values quantitative analysis, reasoning skills, and communication skills;
  - Benefit from and contribute to the Reston Business School both inside and outside the classroom;
  - Be successful in their professional pursuits;
  - Contribute to the communities to which they belong.

### A Few Assumptions

- All of these candidates meet the *minimum* admissions requirements and are, based on their academic background and GMAT scores, *capable* of handling the academic demands of the program;
- The universities these candidates attended are recognized/accredited institutions;
- These candidates DID NOT use admissions consultants and DID NOT write their own recommendations;
- Interview invitations were sent to these candidates and interviews were conducted by admissions staff.

### Reminders

- Please DO NOT discuss these cases or your ranking results with anyone prior to the session;
- Bring this packet, along with your notes, survey results, and ranking results, to AINP;
- If you have any questions, please do not hesitate to contact us at [programs@gmac.com](mailto:programs@gmac.com).