# Profile of GMAT ${ }^{\text {TM }}$ Testing 2021 

## Profile of GMAT ${ }^{\text {TM }}$ Testing: North America

## Five-Year Summary: TY2017 - TY2021

February 2022
Globally, more than 1 million Graduate Management Admission Test ${ }^{\mathrm{TM}}$ (GMAT ${ }^{\mathrm{TM}}$ ) exams have been taken over the past five years by individuals interested in pursuing graduate management education. The GMAT exam is an important part of the admissions process for more than 7,300 graduate management programs worldwide. A total of 156,453 GMAT exams were taken by prospective business school students around the world in testing year 2021 (TY2021), which ran from July 1, 2020 through June 30, 2021. These examinees sent a total of 301,107 score reports to graduate-level management programs across the globe.

This report summarizes five-year GMAT testing trends for US and Canadian residents for:

- GMAT exams taken by US region of residence, US state of residence, and race/ethnicity of examinees (US citizens only);
- GMAT exams taken by Canadian residents, by Canadian province;
- GMAT exams taken by gender and mean age of GMAT examinees;
- Mean GMAT Total Score; and
- GMAT score-sending breakdowns by program type (MBA, business master's, and doctoral/other), for TY2021.

Mean GMAT Total Scores and mean age of examinees are provided for groups with five or more exams taken and 10 or more score reports sent.

## What Can I Do With the Data?

Use the data to build candidate profiles for specific US or Canadian groups. For example, you can use the tables to determine the following about Pennsylvania residents who sat for the GMAT exam in TY2021:

- Pennsylvania residents sat for 1,731 GMAT exams.
- The mean age of Pennsylvania residents was 25.6 and the mean GMAT Total Score was 594.
- Of the 3,259 GMAT score reports sent by Pennsylvania residents, 75 percent were directed to MBA programs.
- Women in Pennsylvania ( $24 \%$ of scores sent) were more likely than men in Pennsylvania ( $17 \%$ ) to send scores to business master's programs.
- Pennsylvania residents represent 3.6 percent of total testing by United States residents.

Make this report your starting point to target your search of potential students and enhance school recruitment efforts. For example, you can purchase names of prospective students using the GMASS ${ }^{\text {TM }}$ database or develop profiles of the decision-making process for US and Canadian candidates based on data in the mba.com Prospective Students Survey Interactive Report.

## About This Report

This Data Brief summarizes five years of data for GMAT exams taken and score reports sent worldwide, filtered by US and Canadian residence at time of GMAT registration.

Review GMAT exam and score reporting trends by:

- US Region of Residence
- US State of Residence
- Race/Ethnicity of US Citizens
- Canadian Province of Residence


## About GMAT Examinees

Data in this report reflect the total number of GMAT exams that generated valid Total Scores during a given testing year. Test takers who took the exam more than once during the year are included in the aggregate data. For example, an individual who took the GMAT exam twice in TY2021 would represent a total of two exams taken during that year.

Table 1. GMAT ${ }^{\text {TM }}$ Testing Trends by US Region of Residence

| Region of Residence | GMAT ${ }^{\text {TM }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | $\begin{aligned} & \text { TY2020 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | TY2021 | $\begin{aligned} & \text { TY2021 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | Scores Sent | MBA | Business Master's | Doctoral /Other |
| All US Residents | Total | 103,961 | 95,708 | 82,844 | 59,008 | 9.1\% | 47,860 | 46.2\% | 94,898 | 76.6\% | 18.3\% | 5.1\% |
|  | Male | 60,243 | 55,899 | 48,325 | 35,007 | 9.7\% | 29,176 | 45.1\% | 61,204 | 79.5\% | 16.3\% | 4.2\% |
|  | Female | 43,700 | 39,776 | 34,468 | 23,971 | 8.1\% | 18,653 | 47.9\% | 33,654 | 71.3\% | 21.9\% | 6.8\% |
|  | Mean Age | 26.1 | 26.0 | 25.9 | 25.9 | 25.5 | 25.9 | 25.7 | 26.3 | 26.7 | 23.9 | 28.4 |
|  | Mean Total Score | 549 | 553 | 555 | 561 | 565 | 589 | 573 | 650 | 657 | 619 | 653 |
| Middle Atlantic | Total | 9,480 | 8,794 | 7,595 | 5,529 | 9.4\% | 4,627 | 49.5\% | 9,647 | 81.9\% | 13.3\% | 4.8\% |
|  | Male | 5,559 | 5,347 | 4,483 | 3,339 | 10.1\% | 2,825 | 47.9\% | 5,952 | 83.9\% | 12.2\% | 3.9\% |
|  | Female | 3,916 | 3,445 | 3,103 | 2,186 | 8.4\% | 1,797 | 52.0\% | 3,684 | 78.7\% | 15.1\% | 6.2\% |
|  | Mean Age | 26.1 | 26.1 | 26.0 | 25.9 | 25.6 | 26.1 | 25.9 | 26.5 | 26.8 | 24.1 | 28.4 |
|  | Mean Total Score | 565 | 574 | 572 | 574 | 571 | 602 | 585 | 663 | 666 | 649 | 650 |
| Midwest | Total | 19,104 | 16,444 | 14,374 | 9,551 | 7.8\% | 7,631 | 45.6\% | 15,580 | 73.3\% | 19.8\% | 6.8\% |
|  | Male | 11,059 | 9,712 | 8,566 | 5,768 | 8.3\% | 4,819 | 45.2\% | 10,369 | 78.1\% | 16.5\% | 5.4\% |
|  | Female | 8,044 | 6,728 | 5,804 | 3,774 | 7.1\% | 2,807 | 46.1\% | 5,205 | 63.8\% | 26.6\% | 9.6\% |
|  | Mean Age | 25.7 | 25.6 | 25.4 | 25.5 | 25.6 | 25.7 | 25.6 | 25.9 | 26.4 | 23.5 | 27.8 |
|  | Mean Total Score | 550 | 554 | 558 | 565 | 582 | 593 | 578 | 655 | 657 | 645 | 661 |
| Northeast | Total | 22,731 | 21,981 | 19,174 | 13,921 | 9.6\% | 11,774 | 46.3\% | 22,116 | 80.8\% | 15.0\% | 4.2\% |
|  | Male | 12,934 | 12,454 | 11,006 | 7,967 | 10.8\% | 6,988 | 45.4\% | 13,615 | 82.6\% | 13.8\% | 3.6\% |
|  | Female | 9,793 | 9,524 | 8,160 | 5,949 | 7.9\% | 4,779 | 47.6\% | 8,496 | 78.0\% | 16.8\% | 5.2\% |
|  | Mean Age | 25.8 | 25.7 | 25.6 | 25.7 | 25.3 | 25.7 | 25.5 | 26.2 | 26.5 | 23.8 | 28.3 |
|  | Mean Total Score | 574 | 577 | 580 | 584 | 592 | 614 | 596 | 671 | 676 | 646 | 663 |
| South | Total | 18,449 | 17,033 | 14,309 | 9,992 | 9.4\% | 7,692 | 47.3\% | 14,502 | 67.6\% | 26.0\% | 6.4\% |
|  | Male | 10,849 | 10,165 | 8,423 | 5,999 | 9.9\% | 4,704 | 45.8\% | 9,433 | 72.2\% | 23.1\% | 4.7\% |
|  | Female | 7,599 | 6,862 | 5,876 | 3,988 | 8.7\% | 2,983 | 49.7\% | 5,064 | 59.1\% | 31.4\% | 9.5\% |
|  | Mean Age | 25.5 | 25.4 | 25.2 | 25.1 | 24.4 | 25.1 | 24.8 | 25.6 | 26.1 | 23.4 | 29.1 |
|  | Mean Total Score | 515 | 515 | 516 | 522 | 522 | 541 | 520 | 605 | 619 | 559 | 633 |
| Southwest | Total | 11,982 | 10,429 | 9,050 | 6,696 | 8.2\% | 5,246 | 40.7\% | 10,397 | 76.0\% | 18.6\% | 5.4\% |
|  | Male | 7,099 | 6,262 | 5,510 | 4,119 | 8.9\% | 3,362 | 38.6\% | 7,083 | 79.2\% | 16.8\% | 4.1\% |
|  | Female | 4,881 | 4,157 | 3,528 | 2,573 | 7.2\% | 1,883 | 44.6\% | 3,312 | 69.2\% | 22.6\% | 8.2\% |
|  | Mean Age | 26.7 | 26.7 | 26.7 | 26.5 | 26.1 | 26.3 | 26.2 | 26.7 | 27.0 | 24.9 | 28.5 |
|  | Mean Total Score | 529 | 531 | 531 | 533 | 522 | 566 | 539 | 627 | 641 | 569 | 634 |
| US Military Bases | Total | 137 | 128 | 105 | 77 | 10.4\% | 83 | 30.1\% | 194 | 93.3\% | 6.7\% | - |
|  | Male | 116 | 96 | 84 | 61 | 11.5\% | 68 | 30.9\% | 168 | 94.6\% | - | - |
|  | Female | 21 | 32 | 21 | 16 | - | 15 | - | 26 | 84.6\% | - | - |
|  | Mean Age | 31.2 | 30.5 | 30.5 | 29.5 | 30.5 | 29.7 | 28.8 | 29.8 | 29.7 | 31.6 | - |
|  | Mean Total Score | 534 | 545 | 544 | 572 | 565 | 542 | 570 | 596 | 597 | 575 | - |

Table 1. GMAT ${ }^{\text {TM }}$ Testing Trends by US Region of Residence

| Region of Residence | GMAT ${ }^{\text {TM }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | $\begin{aligned} & \text { TY2020 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | TY2021 | $\begin{aligned} & \text { TY2021 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | Scores Sent | MBA | Business Master's | Doctoral /Other |
| West | Total | 22,078 | 20,899 | 18,237 | 13,242 | 9.4\% | 10,807 | 47.1\% | 22,462 | 78.4\% | 17.5\% | 4.1\% |
|  | Male | 12,627 | 11,863 | 10,253 | 7,754 | 9.7\% | 6,410 | 46.4\% | 14,584 | 80.6\% | 15.5\% | 3.9\% |
|  | Female | 9,446 | 9,028 | 7,976 | 5,485 | 9.0\% | 4,389 | 48.2\% | 7,867 | 74.3\% | 21.2\% | 4.6\% |
|  | Mean Age | 27.0 | 26.9 | 26.7 | 26.6 | 26.2 | 26.5 | 26.2 | 26.7 | 27.2 | 24.3 | 28.5 |
|  | Mean Total Score | 556 | 560 | 562 | 572 | 574 | 600 | 590 | 660 | 662 | 651 | 666 |

* In April 2020, GMAC introduced the GMAT ${ }^{\text {TM }}$ Online exam, which is an online and remote proctored version of the test-center-based GMAT ${ }^{\text {TM }}$ exam. Candidate testing and score sending information originating from both test center and online versions of the GMAT ${ }^{\text {TM }}$ exam is provided in this table. These columns indicate what percentage of the total GMAT ${ }^{\text {TM }}$ exams taken corresponded to the GMAT ${ }^{\text {TM }}$ Online exam, as well as the mean age and total score of candidates taking the GMAT ${ }^{\text {TM }}$ Online exam.

Note: Dashes that appear in the table are used to indicate "not applicable", such as when there are no examinees in a given subgroup, and thus, no scores exist. For examinee privacy, dashes are also used in place of mean age and mean Total Scores when there are fewer than five exams taken or fewer than 10 score reports sent by any given candidate group.

Table 2. GMAT ${ }^{\text {TM }}$ Testing Trends by US State of Residence

| Residence | GMAT ${ }^{\text {TM }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | $\begin{aligned} & \text { TY2020 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | TY2021 | $\begin{aligned} & \text { TY2021 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | Scores Sent | MBA | Business Master's | Doctoral /Other |
| Alabama | Total | 1,689 | 1,454 | 1,302 | 809 | 5.1\% | 408 | 53.4\% | 666 | 59.9\% | 34.1\% | 6.0\% |
|  | Male | 930 | 810 | 671 | 474 | 4.9\% | 240 | 54.2\% | 431 | 61.7\% | 31.1\% | 7.2\% |
|  | Female | 759 | 644 | 631 | 335 | 5.4\% | 168 | 52.4\% | 235 | 56.6\% | 39.6\% | - |
|  | Mean Age | 24.7 | 24.9 | 24.8 | 24.0 | 24.5 | 23.6 | 23.7 | 24.4 | 24.5 | 22.8 | 32.0 |
|  | Mean Total Score | 484 | 483 | 479 | 512 | 501 | 507 | 509 | 597 | 606 | 573 | 652 |
| Alaska | Total | 80 | 88 | 39 | 38 | 15.8\% | 40 | 35.0\% | 98 | 79.6\% | 18.4\% | - |
|  | Male | 59 | 63 | 34 | 24 | 20.8\% | 27 | 25.9\% | 84 | 78.6\% | 21.4\% | - |
|  | Female | 21 | 25 | 5 | 14 | - | 13 | 53.8\% | 14 | 85.7\% | - | - |
|  | Mean Age | 29.3 | 29.8 | 28.4 | 29.7 | 26.0 | 27.2 | 25.7 | 27.5 | 27.7 | 25.7 | - |
|  | Mean Total Score | 529 | 530 | 576 | 550 | 520 | 530 | 521 | 609 | 608 | 634 | - |
| Arizona | Total | 1,263 | 1,131 | 978 | 669 | 8.4\% | 488 | 43.9\% | 1,121 | 77.9\% | 18.6\% | 3.6\% |
|  | Male | 773 | 671 | 595 | 430 | 10.0\% | 295 | 41.4\% | 645 | 72.1\% | 22.9\% | 5.0\% |
|  | Female | 490 | 458 | 382 | 239 | 5.4\% | 193 | 47.7\% | 476 | 85.7\% | 12.6\% | - |
|  | Mean Age | 25.7 | 25.6 | 25.9 | 25.6 | 26.2 | 25.9 | 26.0 | 26.4 | 26.7 | 24.2 | 31.1 |
|  | Mean Total Score | 533 | 531 | 528 | 531 | 556 | 570 | 562 | 649 | 656 | 624 | 635 |
| Arkansas | Total | 529 | 446 | 397 | 293 | 5.5\% | 155 | 40.0\% | 287 | 83.3\% | 14.6\% | - |
|  | Male | 324 | 268 | 224 | 167 | 3.6\% | 99 | 35.4\% | 197 | 86.8\% | 11.7\% | - |
|  | Female | 205 | 178 | 172 | 125 | 8.0\% | 56 | 48.2\% | 90 | 75.6\% | 21.1\% | - |
|  | Mean Age | 24.8 | 24.9 | 25.2 | 24.8 | 25.8 | 25.6 | 24.7 | 25.9 | 26.1 | 24.2 | - |
|  | Mean Total Score | 500 | 488 | 490 | 499 | 469 | 501 | 495 | 583 | 591 | 528 | - |

Table 2. GMAT ${ }^{\text {rM }}$ Testing Trends by US State of Residence

|  | GMAT ${ }^{\text {TM }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residence | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | $\begin{aligned} & \text { TY2020 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | TY2021 | $\begin{aligned} & \text { TY2021 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | Scores <br> Sent | MBA | Business <br> Master's | Doctoral /Other |
|  | Total | 14,334 | 13,697 | 12,126 | 8,776 | 9.3\% | 7,511 | 46.2\% | 15,739 | 79.6\% | 16.9\% | 3.6\% |
|  | Male | 7,911 | 7,535 | 6,554 | 5,010 | 9.9\% | 4,298 | 46.3\% | 9,897 | 81.9\% | 15.1\% | 2.9\% |
| California | Female | 6,421 | 6,156 | 5,566 | 3,764 | 8.6\% | 3,209 | 46.1\% | 5,836 | 75.5\% | 19.9\% | 4.6\% |
|  | Mean Age | 27.0 | 26.8 | 26.6 | 26.5 | 26.2 | 26.4 | 26.0 | 26.7 | 27.2 | 24.2 | 29.1 |
|  | Mean Total Score | 566 | 571 | 571 | 582 | 596 | 613 | 606 | 669 | 671 | 663 | 663 |
|  | Total | 1,805 | 1,699 | 1,432 | 1,043 | 9.7\% | 836 | 48.4\% | 1,701 | 74.4\% | 22.0\% | 3.6\% |
|  | Male | 1,067 | 1,025 | 836 | 646 | 9.4\% | 528 | 46.2\% | 1,221 | 75.2\% | 20.9\% | 3.9\% |
| Colorado | Female | 738 | 674 | 596 | 397 | 10.1\% | 308 | 52.3\% | 480 | 72.5\% | 24.8\% | 2.7\% |
|  | Mean Age | 26.8 | 26.8 | 26.4 | 26.3 | 25.7 | 26.4 | 26.3 | 26.7 | 27.1 | 25.1 | 29.8 |
|  | Mean Total Score | 542 | 536 | 544 | 548 | 524 | 557 | 531 | 632 | 637 | 609 | 670 |
|  | Total | 1,219 | 1,209 | 972 | 704 | 12.1\% | 668 | 53.3\% | 1,118 | 76.6\% | 15.4\% | 8.1\% |
|  | Male | 763 | 758 | 561 | 442 | 14.5\% | 453 | 49.4\% | 774 | 78.9\% | 17.6\% | 3.5\% |
| Connecticut | Female | 456 | 451 | 411 | 261 | 8.0\% | 215 | 61.4\% | 344 | 71.2\% | 10.5\% | 18.3\% |
|  | Mean Age | 25.4 | 24.9 | 25.2 | 24.7 | 24.4 | 24.9 | 24.7 | 25.7 | 26.2 | 23.0 | 25.9 |
|  | Mean Total Score | 570 | 575 | 574 | 575 | 580 | 605 | 582 | 663 | 665 | 636 | 696 |
|  | Total | 307 | 227 | 182 | 169 | 8.9\% | 101 | 56.4\% | 124 | 80.6\% | 17.7\% | - |
|  | Male | 171 | 135 | 99 | 99 | - | 64 | 62.5\% | 76 | 80.3\% | 19.7\% | - |
| Delaware | Female | 136 | 92 | 83 | 70 | 15.7\% | 37 | 45.9\% | 48 | 81.3\% | - | - |
|  | Mean Age | 25.8 | 25.8 | 26.1 | 24.9 | 24.6 | 25.6 | 25.6 | 25.4 | 25.7 | 23.9 | - |
|  | Mean Total Score | 537 | 539 | 521 | 518 | 536 | 574 | 555 | 655 | 670 | 597 | - |
|  | Total | 1,508 | 1,377 | 1,259 | 901 | 7.5\% | 769 | 39.0\% | 2,141 | 91.5\% | 5.8\% | 2.7\% |
|  | Male | 824 | 726 | 682 | 537 | 8.8\% | 451 | 37.5\% | 1,273 | 91.0\% | 5.7\% | 3.3\% |
| Columbia | Female | 684 | 650 | 573 | 364 | 5.8\% | 316 | 41.1\% | 863 | 92.0\% | 6.1\% | 1.9\% |
|  | Mean Age | 26.6 | 26.6 | 26.5 | 26.7 | 26.7 | 27.0 | 27.1 | 27.1 | 27.2 | 25.3 | 28.6 |
|  | Mean Total Score | 623 | 621 | 622 | 612 | 616 | 643 | 626 | 679 | 680 | 663 | 673 |
|  | Total | 5,269 | 4,932 | 4,017 | 3,044 | 12.6\% | 2,343 | 50.0\% | 4,157 | 62.4\% | 30.5\% | 7.1\% |
|  | Male | 3,103 | 3,014 | 2,396 | 1,810 | 12.5\% | 1,441 | 48.4\% | 2,713 | 68.0\% | 25.9\% | 6.0\% |
| Florida | Female | 2,165 | 1,916 | 1,617 | 1,232 | 12.7\% | 901 | 52.6\% | 1,444 | 51.9\% | 39.0\% | 9.1\% |
|  | Mean Age | 25.2 | 25.2 | 25.2 | 25.1 | 23.9 | 25.4 | 25.3 | 25.7 | 26.1 | 23.9 | 29.9 |
|  | Mean Total Score | 517 | 518 | 520 | 522 | 537 | 528 | 507 | 594 | 608 | 555 | 643 |
|  | Total | 3,261 | 3,032 | 2,631 | 1,898 | 7.8\% | 1,678 | 43.0\% | 3,487 | 72.9\% | 21.7\% | 5.4\% |
|  | Male | 1,950 | 1,779 | 1,567 | 1,142 | 8.7\% | 1,003 | 41.8\% | 2,244 | 75.2\% | 21.1\% | 3.7\% |
| Georgia | Female | 1,311 | 1,251 | 1,062 | 756 | 6.5\% | 674 | 44.7\% | 1,243 | 68.6\% | 22.9\% | 8.4\% |
|  | Mean Age | 26.4 | 26.1 | 25.7 | 25.4 | 25.7 | 25.0 | 24.4 | 25.5 | 26.1 | 23.0 | 28.2 |
|  | Mean Total Score | 539 | 538 | 542 | 547 | 542 | 580 | 554 | 634 | 651 | 573 | 649 |
|  | Total | 322 | 255 | 242 | 158 | 9.5\% | 130 | 53.8\% | 296 | 70.9\% | 28.0\% | - |
|  | Male | 195 | 142 | 154 | 101 | 8.9\% | 84 | 47.6\% | 189 | 78.3\% | 20.6\% | - |
| Hawaii | Female | 127 | 112 | 88 | 57 | 10.5\% | 46 | 65.2\% | 107 | 57.9\% | 41.1\% | - |
|  | Mean Age | 28.6 | 29.5 | 28.5 | 27.8 | 27.9 | 27.6 | 27.3 | 27.3 | 28.2 | 25.0 | - |
|  | Mean Total Score | 518 | 509 | 501 | 549 | 500 | 531 | 540 | 594 | 603 | 575 | - |

Table 2. GMAT ${ }^{\text {m }}$ Testing Trends by US State of Residence

| Residence | GMAT ${ }^{\text {TM }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | $\begin{aligned} & \text { TY2020 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | TY2021 | $\begin{aligned} & \text { TY2021 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | Scores <br> Sent | MBA | Business Master's | Doctoral /Other |
| Idaho | Total | 252 | 228 | 224 | 145 | 13.1\% | 115 | 35.7\% | 241 | 74.7\% | 20.3\% | 5.0\% |
|  | Male | 178 | 147 | 152 | 104 | 13.5\% | 86 | 34.9\% | 196 | 76.5\% | 17.9\% | 5.6\% |
|  | Female | 74 | 81 | 72 | 41 | 12.2\% | 29 | 37.9\% | 45 | 66.7\% | 31.1\% | - |
|  | Mean Age | 26.4 | 26.5 | 25.8 | 25.6 | 26.4 | 27.4 | 27.8 | 26.3 | 26.6 | 25.2 | 26.1 |
|  | Mean Total Score | 512 | 509 | 514 | 513 | 540 | 533 | 529 | 582 | 585 | 575 | 566 |
| Illinois | Total | 5,233 | 4,737 | 4,568 | 3,017 | 8.5\% | 2,758 | 44.7\% | 5,413 | 84.6\% | 10.4\% | 5.0\% |
|  | Male | 3,221 | 2,893 | 2,792 | 1,834 | 8.8\% | 1,747 | 44.0\% | 3,526 | 88.0\% | 7.9\% | 4.1\% |
|  | Female | 2,011 | 1,842 | 1,774 | 1,182 | 7.9\% | 1,009 | 46.0\% | 1,887 | 78.2\% | 15.1\% | 6.7\% |
|  | Mean Age | 26.3 | 26.1 | 26.0 | 26.2 | 25.8 | 26.2 | 26.1 | 26.5 | 26.6 | 24.3 | 28.2 |
|  | Mean Total Score | 583 | 587 | 590 | 595 | 614 | 620 | 600 | 672 | 679 | 624 | 661 |
| Indiana | Total | 2,148 | 1,655 | 1,437 | 970 | 7.5\% | 683 | 47.1\% | 1,488 | 63.6\% | 29.8\% | 6.6\% |
|  | Male | 1,220 | 886 | 827 | 579 | 8.5\% | 469 | 46.7\% | 1,108 | 70.5\% | 24.0\% | 5.5\% |
|  | Female | 928 | 769 | 610 | 391 | 6.1\% | 214 | 48.1\% | 380 | 43.7\% | 46.6\% | 9.7\% |
|  | Mean Age | 25.3 | 25.4 | 24.7 | 24.8 | 25.9 | 25.5 | 25.3 | 26.1 | 26.9 | 22.9 | 32.5 |
|  | Mean Total Score | 541 | 538 | 552 | 556 | 566 | 577 | 560 | 649 | 651 | 657 | 594 |
| lowa | Total | 787 | 667 | 699 | 322 | 9.3\% | 211 | 45.5\% | 412 | 49.0\% | 39.8\% | 11.2\% |
|  | Male | 393 | 376 | 409 | 202 | 8.4\% | 114 | 45.6\% | 254 | 57.5\% | 35.4\% | 7.1\% |
|  | Female | 394 | 291 | 290 | 120 | 10.8\% | 97 | 45.4\% | 158 | 35.4\% | 46.8\% | 17.7\% |
|  | Mean Age | 25.2 | 24.8 | 24.3 | 24.3 | 24.3 | 24.1 | 23.9 | 24.5 | 25.5 | 22.8 | 25.9 |
|  | Mean Total Score | 537 | 529 | 534 | 536 | 530 | 545 | 540 | 612 | 617 | 608 | 605 |
| Kansas | Total | 567 | 491 | 392 | 256 | 9.4\% | 175 | 40.0\% | 343 | 71.4\% | 22.7\% | 5.8\% |
|  | Male | 346 | 310 | 247 | 167 | 9.6\% | 117 | 32.5\% | 254 | 73.6\% | 18.5\% | 7.9\% |
|  | Female | 221 | 181 | 145 | 89 | 9.0\% | 58 | 55.2\% | 89 | 65.2\% | 34.8\% | - |
|  | Mean Age | 25.5 | 25.8 | 25.0 | 25.6 | 25.2 | 24.9 | 24.2 | 25.4 | 25.6 | 24.0 | 28.0 |
|  | Mean Total Score | 510 | 507 | 522 | 525 | 515 | 568 | 564 | 624 | 630 | 631 | 530 |
| Kentucky | Total | 714 | 643 | 535 | 341 | 10.0\% | 241 | 45.6\% | 501 | 67.3\% | 15.8\% | 17.0\% |
|  | Male | 434 | 411 | 328 | 223 | 11.2\% | 161 | 44.1\% | 337 | 75.1\% | 16.0\% | 8.9\% |
|  | Female | 280 | 232 | 207 | 118 | 7.6\% | 80 | 48.8\% | 164 | 51.2\% | 15.2\% | 33.5\% |
|  | Mean Age | 25.9 | 25.1 | 24.8 | 24.9 | 24.2 | 24.2 | 23.7 | 25.1 | 24.9 | 23.3 | 27.6 |
|  | Mean Total Score | 507 | 510 | 511 | 521 | 551 | 545 | 526 | 620 | 621 | 604 | 632 |
| Louisiana | Total | 1,058 | 971 | 801 | 476 | 7.4\% | 384 | 49.5\% | 900 | 71.1\% | 22.4\% | 6.4\% |
|  | Male | 585 | 517 | 463 | 297 | 8.4\% | 236 | 43.6\% | 634 | 75.9\% | 20.2\% | 3.9\% |
|  | Female | 473 | 452 | 336 | 179 | 5.6\% | 148 | 58.8\% | 266 | 59.8\% | 27.8\% | 12.4\% |
|  | Mean Age | 25.1 | 25.0 | 25.0 | 25.4 | 26.0 | 25.0 | 24.8 | 25.7 | 25.9 | 23.8 | 30.3 |
|  | Mean Total Score | 480 | 487 | 493 | 500 | 493 | 500 | 480 | 531 | 538 | 516 | 510 |
| Maine | Total | 176 | 116 | 85 | 121 | 12.4\% | 58 | 46.6\% | 203 | 85.2\% | 5.9\% | 8.9\% |
|  | Male | 99 | 59 | 45 | 76 | 10.5\% | 32 | 50.0\% | 152 | 86.8\% | 6.6\% | 6.6\% |
|  | Female | 77 | 57 | 40 | 45 | 15.6\% | 26 | 42.3\% | 51 | 80.4\% | - | - |
|  | Mean Age | 27.3 | 25.4 | 26.5 | 25.1 | 24.7 | 24.7 | 25.0 | 26.1 | 26.3 | 26.7 | 23.8 |
|  | Mean Total Score | 549 | 540 | 538 | 544 | 587 | 619 | 623 | 694 | 701 | 689 | 630 |

Table 2. GMAT ${ }^{\text {m }}$ Testing Trends by US State of Residence

| Residence | GMAT ${ }^{\text {TM }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | TY2020 <br> Online Exam* | TY2021 | $\begin{aligned} & \text { TY2021 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | Scores <br> Sent | MBA | Business Master's | Doctoral /Other |
| Maryland | Total | 1,496 | 1,372 | 1,113 | 749 | 12.0\% | 684 | 52.2\% | 1,371 | 81.0\% | 13.6\% | 5.4\% |
|  | Male | 891 | 853 | 649 | 463 | 11.7\% | 399 | 49.6\% | 817 | 79.3\% | 14.2\% | 6.5\% |
|  | Female | 603 | 519 | 463 | 286 | 12.6\% | 285 | 55.8\% | 554 | 83.6\% | 12.6\% | 3.8\% |
|  | Mean Age | 26.2 | 26.3 | 26.2 | 26.0 | 24.9 | 25.9 | 25.5 | 26.2 | 26.3 | 24.5 | 29.4 |
|  | Mean Total Score | 546 | 556 | 563 | 565 | 558 | 587 | 580 | 649 | 657 | 624 | 592 |
| Massachusetts | Total | 4,437 | 4,340 | 3,510 | 2,592 | 9.0\% | 2,458 | 44.3\% | 4,861 | 78.5\% | 17.3\% | 4.2\% |
|  | Male | 2,556 | 2,419 | 2,050 | 1,494 | 10.4\% | 1,459 | 43.0\% | 2,926 | 80.5\% | 15.1\% | 4.4\% |
|  | Female | 1,881 | 1,920 | 1,460 | 1,098 | 7.0\% | 998 | 46.1\% | 1,935 | 75.5\% | 20.6\% | 3.9\% |
|  | Mean Age | 25.6 | 25.6 | 25.6 | 25.6 | 24.8 | 25.5 | 25.2 | 26.0 | 26.5 | 23.4 | 28.2 |
|  | Mean Total Score | 589 | 592 | 599 | 604 | 619 | 633 | 620 | 684 | 687 | 671 | 682 |
| Michigan | Total | 2,648 | 2,289 | 1,884 | 1,272 | 7.8\% | 1,020 | 48.6\% | 2,040 | 78.3\% | 17.5\% | 4.3\% |
|  | Male | 1,491 | 1,402 | 1,235 | 822 | 8.0\% | 668 | 47.0\% | 1,462 | 82.4\% | 15.5\% | 2.1\% |
|  | Female | 1,157 | 887 | 648 | 445 | 7.4\% | 351 | 51.6\% | 572 | 67.8\% | 22.4\% | 9.8\% |
|  | Mean Age | 25.5 | 25.7 | 25.9 | 25.8 | 25.9 | 25.9 | 25.8 | 26.1 | 26.5 | 24.1 | 26.7 |
|  | Mean Total Score | 541 | 549 | 546 | 559 | 581 | 580 | 564 | 646 | 649 | 630 | 652 |
| Minnesota | Total | 1,434 | 1,233 | 1,123 | 736 | 9.8\% | 626 | 43.8\% | 1,296 | 83.6\% | 12.8\% | 3.5\% |
|  | Male | 874 | 749 | 662 | 449 | 10.2\% | 375 | 46.1\% | 864 | 84.3\% | 14.5\% | 1.3\% |
|  | Female | 560 | 484 | 461 | 285 | 8.8\% | 251 | 40.2\% | 432 | 82.4\% | 9.5\% | 8.1\% |
|  | Mean Age | 26.2 | 26.4 | 26.0 | 26.1 | 26.2 | 25.6 | 25.4 | 25.8 | 25.9 | 24.7 | 25.8 |
|  | Mean Total Score | 561 | 568 | 572 | 576 | 596 | 596 | 583 | 656 | 654 | 664 | 688 |
| Mississippi | Total | 598 | 703 | 568 | 377 | 8.5\% | 257 | 53.3\% | 432 | 30.8\% | 60.6\% | 8.6\% |
|  | Male | 293 | 407 | 315 | 221 | 8.1\% | 142 | 53.5\% | 230 | 35.7\% | 61.3\% | - |
|  | Female | 305 | 296 | 253 | 156 | 9.0\% | 115 | 53.0\% | 202 | 25.2\% | 59.9\% | 14.9\% |
|  | Mean Age | 24.6 | 24.1 | 23.9 | 23.4 | 22.9 | 22.8 | 22.7 | 23.1 | 24.8 | 21.9 | 26.2 |
|  | Mean Total Score | 462 | 469 | 463 | 457 | 431 | 474 | 464 | 524 | 551 | 502 | 579 |
| Missouri | Total | 1,520 | 1,291 | 956 | 711 | 7.5\% | 448 | 42.6\% | 1,006 | 67.4\% | 24.7\% | 8.0\% |
|  | Male | 797 | 727 | 510 | 419 | 8.1\% | 254 | 44.9\% | 611 | 79.9\% | 12.8\% | 7.4\% |
|  | Female | 723 | 563 | 446 | 292 | 6.5\% | 194 | 39.7\% | 395 | 48.1\% | 43.0\% | 8.9\% |
|  | Mean Age | 25.2 | 24.9 | 24.7 | 24.4 | 25.1 | 25.5 | 25.5 | 25.5 | 26.1 | 23.5 | 26.9 |
|  | Mean Total Score | 513 | 515 | 511 | 516 | 533 | 566 | 552 | 643 | 636 | 658 | 655 |
| Montana | Total | 103 | 91 | 86 | 81 | 9.9\% | 35 | 34.3\% | 66 | 69.7\% | - | 21.2\% |
|  | Male | 60 | 46 | 51 | 41 | - | 25 | 28.0\% | 48 | 64.6\% | - | 29.2\% |
|  | Female | 43 | 45 | 35 | 40 | - | 10 | 50.0\% | 18 | 83.3\% | - | - |
|  | Mean Age | 24.6 | 25.6 | 25.9 | 24.8 | 24.4 | 27.2 | 25.2 | 27.1 | 27.4 | - | 27.7 |
|  | Mean Total Score | 485 | 488 | 516 | 511 | 522 | 525 | 489 | 598 | 575 | - | 694 |
| Nebraska | Total | 436 | 365 | 287 | 206 | 7.8\% | 160 | 54.4\% | 328 | 40.9\% | 47.9\% | 11.3\% |
|  | Male | 264 | 231 | 182 | 110 | 8.2\% | 81 | 55.6\% | 181 | 45.3\% | 41.4\% | 13.3\% |
|  | Female | 172 | 134 | 105 | 95 | 7.4\% | 78 | 52.6\% | 147 | 35.4\% | 55.8\% | 8.8\% |
|  | Mean Age | 25.0 | 24.6 | 24.9 | 24.6 | 23.9 | 24.0 | 23.6 | 25.8 | 25.5 | 23.2 | 37.6 |
|  | Mean Total Score | 502 | 517 | 529 | 513 | 505 | 551 | 574 | 655 | 612 | 676 | 719 |

Table 2. GMAT ${ }^{\text {rM }}$ Testing Trends by US State of Residence

| Residence | GMAT ${ }^{\text {TM }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | $\begin{aligned} & \text { TY2020 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | TY2021 | $\begin{aligned} & \text { TY2021 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | Scores <br> Sent | MBA | Business Master's | Doctoral /Other |
| Nevada | Total | 578 | 661 | 513 | 407 | 11.8\% | 309 | 52.4\% | 413 | 70.7\% | 23.5\% | 5.8\% |
|  | Male | 299 | 368 | 256 | 204 | 13.2\% | 169 | 51.5\% | 218 | 77.1\% | 17.0\% | 6.0\% |
|  | Female | 279 | 293 | 257 | 203 | 10.3\% | 139 | 54.0\% | 193 | 63.2\% | 31.1\% | 5.7\% |
|  | Mean Age | 28.1 | 27.6 | 27.2 | 26.8 | 26.0 | 26.6 | 26.4 | 27.2 | 27.4 | 26.1 | 29.0 |
|  | Mean Total Score | 496 | 490 | 494 | 502 | 455 | 508 | 487 | 577 | 577 | 580 | 561 |
| New Hampshire | Total | 260 | 253 | 201 | 133 | 10.5\% | 105 | 39.0\% | 167 | 80.2\% | 13.8\% | 6.0\% |
|  | Male | 160 | 167 | 114 | 75 | 13.3\% | 66 | 45.5\% | 90 | 82.2\% | 15.6\% | - |
|  | Female | 100 | 86 | 87 | 58 | - | 39 | 28.2\% | 77 | 77.9\% | - | - |
|  | Mean Age | 24.9 | 25.2 | 24.0 | 25.4 | 26.2 | 25.1 | 24.9 | 24.6 | 24.5 | 23.8 | 28.6 |
|  | Mean Total Score | 544 | 553 | 549 | 567 | 584 | 614 | 609 | 656 | 668 | 599 | 640 |
| New Jersey | Total | 3,511 | 3,565 | 3,143 | 2,261 | 11.4\% | 2,116 | 50.1\% | 3,844 | 79.2\% | 16.6\% | 4.2\% |
|  | Male | 2,154 | 2,148 | 1,819 | 1,324 | 12.9\% | 1,245 | 51.1\% | 2,488 | 82.1\% | 14.5\% | 3.4\% |
|  | Female | 1,357 | 1,417 | 1,321 | 936 | 9.3\% | 869 | 48.6\% | 1,356 | 73.7\% | 20.6\% | 5.7\% |
|  | Mean Age | 25.8 | 25.6 | 25.5 | 25.6 | 24.5 | 25.6 | 25.3 | 25.9 | 26.2 | 23.8 | 28.4 |
|  | Mean Total Score | 563 | 561 | 564 | 566 | 579 | 592 | 575 | 658 | 664 | 632 | 645 |
| New Mexico | Total | 285 | 212 | 206 | 186 | 10.8\% | 65 | 60.0\% | 125 | 55.2\% | 9.6\% | 35.2\% |
|  | Male | 154 | 111 | 105 | 97 | 8.2\% | 45 | 66.7\% | 96 | 46.9\% | - | 45.8\% |
|  | Female | 131 | 101 | 101 | 89 | 13.5\% | 20 | 45.0\% | 29 | 82.8\% | - | - |
|  | Mean Age | 26.6 | 27.4 | 26.7 | 27.1 | 24.6 | 26.7 | 26.6 | 28.1 | 27.4 | 27.6 | 29.3 |
|  | Mean Total Score | 484 | 468 | 466 | 483 | 456 | 497 | 466 | 562 | 541 | 485 | 616 |
| New York | Total | 12,687 | 12,138 | 10,927 | 7,859 | 8.7\% | 6,177 | 45.0\% | 11,569 | 82.8\% | 13.4\% | 3.8\% |
|  | Male | 6,945 | 6,698 | 6,221 | 4,391 | 9.7\% | 3,606 | 43.7\% | 6,924 | 84.4\% | 12.4\% | 3.3\% |
|  | Female | 5,739 | 5,438 | 4,701 | 3,465 | 7.4\% | 2,567 | 46.9\% | 4,640 | 80.5\% | 14.9\% | 4.6\% |
|  | Mean Age | 25.9 | 25.9 | 25.7 | 25.9 | 25.8 | 26.0 | 25.8 | 26.4 | 26.7 | 24.1 | 28.8 |
|  | Mean Total Score | 574 | 579 | 581 | 585 | 596 | 616 | 598 | 672 | 677 | 642 | 664 |
| North Carolina | Total | 2,828 | 2,550 | 2,059 | 1,458 | 10.4\% | 1,252 | 49.0\% | 2,292 | 72.5\% | 22.4\% | 5.1\% |
|  | Male | 1,684 | 1,543 | 1,218 | 899 | 11.0\% | 787 | 46.9\% | 1,519 | 76.9\% | 18.4\% | 4.7\% |
|  | Female | 1,144 | 1,007 | 840 | 557 | 9.3\% | 462 | 52.4\% | 768 | 63.7\% | 30.6\% | 5.7\% |
|  | Mean Age | 25.5 | 25.6 | 25.4 | 25.5 | 24.5 | 25.7 | 25.2 | 26.1 | 26.6 | 23.8 | 29.5 |
|  | Mean Total Score | 531 | 533 | 536 | 533 | 507 | 556 | 531 | 619 | 632 | 575 | 624 |
| North Dakota | Total | 136 | 121 | 101 | 64 | 9.4\% | 41 | 53.7\% | 76 | 92.1\% | - | - |
|  | Male | 79 | 74 | 65 | 45 | 11.1\% | 31 | 54.8\% | 60 | 90.0\% | - | - |
|  | Female | 57 | 47 | 36 | 19 | - | 10 | 50.0\% | 16 | 100.0\% | - | - |
|  | Mean Age | 28.2 | 27.2 | 27.3 | 25.5 | 27.8 | 26.7 | 27.5 | 26.1 | 26.1 | - | - |
|  | Mean Total Score | 503 | 482 | 506 | 507 | 600 | 544 | 499 | 599 | 592 | - | - |
| Ohio | Total | 2,764 | 2,451 | 2,093 | 1,432 | 5.0\% | 989 | 47.2\% | 2,038 | 59.4\% | 33.4\% | 7.3\% |
|  | Male | 1,547 | 1,387 | 1,149 | 793 | 5.5\% | 628 | 47.6\% | 1,333 | 64.8\% | 29.3\% | 5.9\% |
|  | Female | 1,217 | 1,063 | 944 | 639 | 4.2\% | 360 | 46.4\% | 705 | 49.1\% | 41.0\% | 9.9\% |
|  | Mean Age | 24.8 | 24.8 | 24.4 | 24.1 | 25.5 | 25.0 | 24.8 | 24.7 | 25.8 | 22.5 | 25.5 |
|  | Mean Total Score | 542 | 544 | 544 | 560 | 555 | 581 | 576 | 645 | 640 | 653 | 646 |

Table 2. GMAT ${ }^{\text {m }}$ Testing Trends by US State of Residence

| Residence | GMAT ${ }^{\text {TM }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | $\begin{aligned} & \text { TY2020 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | TY2021 | $\begin{aligned} & \text { TY2021 } \\ & \text { Online } \\ & \text { Exam* } \\ & \hline \end{aligned}$ | Scores Sent | MBA | Business Master's | Doctoral /Other |
| Oklahoma | Total | 993 | 810 | 631 | 451 | 15.7\% | 354 | 42.9\% | 589 | 71.6\% | 21.9\% | 6.5\% |
|  | Male | 599 | 457 | 381 | 259 | 18.1\% | 230 | 42.2\% | 369 | 78.0\% | 17.9\% | 4.1\% |
|  | Female | 394 | 353 | 247 | 192 | 12.5\% | 124 | 44.4\% | 220 | 60.9\% | 28.6\% | 10.5\% |
|  | Mean Age | 26.2 | 25.8 | 26.0 | 25.8 | 25.2 | 25.2 | 25.8 | 25.3 | 25.6 | 23.4 | 28.7 |
|  | Mean Total Score | 502 | 506 | 504 | 497 | 456 | 506 | 466 | 564 | 560 | 543 | 690 |
| Oregon | Total | 976 | 825 | 639 | 442 | 9.0\% | 275 | 53.8\% | 574 | 76.5\% | 16.2\% | 7.3\% |
|  | Male | 530 | 485 | 372 | 233 | 8.6\% | 168 | 52.4\% | 354 | 78.5\% | 14.4\% | 7.1\% |
|  | Female | 443 | 340 | 267 | 208 | 9.1\% | 107 | 56.1\% | 219 | 73.1\% | 19.2\% | 7.8\% |
|  | Mean Age | 25.7 | 25.8 | 25.9 | 26.3 | 27.9 | 26.8 | 27.1 | 26.6 | 27.2 | 22.8 | 29.2 |
|  | Mean Total Score | 509 | 521 | 516 | 520 | 506 | 567 | 547 | 651 | 650 | 648 | 664 |
| Pennsylvania | Total | 3,334 | 3,152 | 2,854 | 2,047 | 9.5\% | 1,731 | 55.3\% | 3,259 | 74.7\% | 19.9\% | 5.4\% |
|  | Male | 1,954 | 1,962 | 1,685 | 1,241 | 10.9\% | 1,067 | 52.9\% | 1,996 | 79.2\% | 17.3\% | 3.5\% |
|  | Female | 1,379 | 1,189 | 1,165 | 803 | 7.3\% | 661 | 59.0\% | 1,257 | 67.4\% | 24.1\% | 8.5\% |
|  | Mean Age | 25.6 | 25.6 | 25.6 | 25.5 | 25.2 | 25.6 | 25.3 | 25.9 | 26.6 | 23.2 | 26.2 |
|  | Mean Total Score | 553 | 563 | 560 | 568 | 576 | 594 | 578 | 657 | 655 | 664 | 658 |
| Rhode Island | Total | 351 | 260 | 236 | 202 | 19.3\% | 154 | 49.4\% | 257 | 72.4\% | 22.6\% | 5.1\% |
|  | Male | 203 | 150 | 146 | 134 | 15.7\% | 104 | 50.0\% | 198 | 67.7\% | 26.3\% | 6.1\% |
|  | Female | 147 | 110 | 90 | 68 | 26.5\% | 50 | 48.0\% | 59 | 88.1\% | - | - |
|  | Mean Age | 25.2 | 25.1 | 25.1 | 24.9 | 24.7 | 26.0 | 25.2 | 26.3 | 27.4 | 22.3 | 30.0 |
|  | Mean Total Score | 512 | 531 | 513 | 535 | 490 | 531 | 502 | 613 | 639 | 571 | 422 |
| South Carolina | Total | 804 | 777 | 658 | 489 | 12.1\% | 364 | 44.0\% | 674 | 67.4\% | 27.9\% | 4.7\% |
|  | Male | 505 | 476 | 436 | 304 | 13.8\% | 222 | 42.8\% | 440 | 70.7\% | 28.0\% | - |
|  | Female | 299 | 301 | 222 | 185 | 9.2\% | 142 | 45.8\% | 234 | 61.1\% | 27.8\% | 11.1\% |
|  | Mean Age | 24.7 | 24.9 | 25.3 | 24.3 | 23.7 | 24.8 | 24.3 | 25.4 | 26.0 | 23.0 | 30.4 |
|  | Mean Total Score | 505 | 515 | 504 | 516 | 506 | 532 | 522 | 618 | 633 | 577 | 638 |
| South Dakota | Total | 136 | 96 | 68 | 43 | - | 48 | 45.8\% | 99 | 50.5\% | 27.3\% | 22.2\% |
|  | Male | 80 | 58 | 49 | 25 | - | 26 | 53.8\% | 39 | 76.9\% | - | - |
|  | Female | 56 | 38 | 19 | 18 | - | 22 | 36.4\% | 60 | 33.3\% | 30.0\% | 36.7\% |
|  | Mean Age | 26.2 | 25.6 | 26.4 | 28.5 | - | 25.5 | 24.9 | 25.7 | 25.5 | 29.4 | 21.5 |
|  | Mean Total Score | 507 | 492 | 525 | 480 | - | 501 | 475 | 582 | 508 | 616 | 707 |
| Tennessee | Total | 1,699 | 1,525 | 1,341 | 807 | 5.3\% | 610 | 42.3\% | 1,106 | 73.0\% | 20.6\% | 6.4\% |
|  | Male | 1,041 | 940 | 805 | 462 | 6.7\% | 373 | 42.9\% | 688 | 78.9\% | 17.4\% | 3.6\% |
|  | Female | 658 | 585 | 536 | 345 | 3.5\% | 237 | 41.4\% | 418 | 63.2\% | 25.8\% | 11.0\% |
|  | Mean Age | 26.2 | 26.0 | 25.5 | 25.5 | 25.2 | 25.5 | 25.5 | 25.9 | 26.5 | 23.2 | 27.9 |
|  | Mean Total Score | 514 | 510 | 511 | 512 | 494 | 547 | 527 | 609 | 615 | 567 | 675 |
| Texas | Total | 9,441 | 8,276 | 7,235 | 5,390 | 7.5\% | 4,339 | 39.9\% | 8,562 | 76.4\% | 18.5\% | 5.1\% |
|  | Male | 5,573 | 5,023 | 4,429 | 3,333 | 8.0\% | 2,792 | 37.5\% | 5,973 | 80.5\% | 16.2\% | 3.3\% |
|  | Female | 3,866 | 3,245 | 2,798 | 2,053 | 6.6\% | 1,546 | 44.2\% | 2,587 | 66.8\% | 24.0\% | 9.2\% |
|  | Mean Age | 26.8 | 26.9 | 26.9 | 26.7 | 26.4 | 26.5 | 26.3 | 26.8 | 27.1 | 25.1 | 28.1 |
|  | Mean Total Score | 533 | 535 | 536 | 538 | 533 | 572 | 544 | 629 | 645 | 564 | 631 |

## Profile of GMAT ${ }^{\text {TM }}$ Testing: North America TY2017 - TY2021

Table 2. GMAT ${ }^{\text {rM }}$ Testing Trends by US State of Residence

| Residence | GMAT ${ }^{\text {TM }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | $\begin{aligned} & \text { TY2020 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | TY2021 | $\begin{aligned} & \text { TY2021 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | Scores Sent | MBA | Business Master's | Doctoral /Other |
| US Military <br> Bases | Total | 137 | 128 | 105 | 77 | 10.4\% | 83 | 30.1\% | 194 | 93.3\% | 6.7\% | - |
|  | Male | 116 | 96 | 84 | 61 | 11.5\% | 68 | 30.9\% | 168 | 94.6\% | - | - |
|  | Female | 21 | 32 | 21 | 16 | - | 15 | - | 26 | 84.6\% | - | - |
|  | Mean Age | 31.2 | 30.5 | 30.5 | 29.5 | 30.5 | 29.7 | 28.8 | 29.8 | 29.7 | 31.6 | - |
|  | Mean Total Score | 534 | 545 | 544 | 572 | 565 | 542 | 570 | 596 | 597 | 575 | - |
| Utah | Total | 1,411 | 1,250 | 1,011 | 783 | 8.0\% | 542 | 32.1\% | 1,385 | 80.7\% | 9.5\% | 9.8\% |
|  | Male | 1,096 | 925 | 769 | 622 | 8.4\% | 432 | 30.6\% | 1,155 | 82.6\% | 7.3\% | 10.1\% |
|  | Female | 315 | 325 | 242 | 161 | 6.8\% | 110 | 38.2\% | 230 | 71.3\% | 20.4\% | 8.3\% |
|  | Mean Age | 27.5 | 27.3 | 27.5 | 27.1 | 27.2 | 26.8 | 27.1 | 26.5 | 26.8 | 25.1 | 25.1 |
|  | Mean Total Score | 552 | 560 | 564 | 581 | 582 | 601 | 581 | 649 | 648 | 603 | 701 |
| Vermont | Total | 90 | 100 | 100 | 49 | - | 38 | 55.3\% | 97 | 83.5\% | 16.5\% | - |
|  | Male | 54 | 55 | 50 | 31 | - | 23 | 52.2\% | 63 | 79.4\% | 20.6\% | - |
|  | Female | 36 | 45 | 50 | 18 | - | 15 | 60.0\% | 34 | 91.2\% | - | - |
|  | Mean Age | 25.0 | 23.6 | 24.3 | 23.9 | - | 25.2 | 24.0 | 26.4 | 26.6 | 25.3 | - |
|  | Mean Total Score | 564 | 557 | 533 | 558 | - | 619 | 616 | 665 | 678 | 604 | - |
| Virginia | Total | 2,628 | 2,520 | 2,085 | 1,578 | 9.4\% | 1,296 | 45.9\% | 2,693 | 84.4\% | 10.7\% | 5.0\% |
|  | Male | 1,613 | 1,576 | 1,312 | 965 | 9.8\% | 824 | 44.5\% | 1,756 | 86.3\% | 9.8\% | 3.9\% |
|  | Female | 1,013 | 944 | 773 | 612 | 8.8\% | 472 | 48.3\% | 937 | 80.7\% | 12.3\% | 7.0\% |
|  | Mean Age | 26.5 | 26.5 | 26.2 | 26.1 | 26.1 | 26.6 | 26.9 | 27.0 | 27.0 | 25.1 | 30.7 |
|  | Mean Total Score | 567 | 577 | 571 | 574 | 557 | 601 | 584 | 665 | 669 | 637 | 669 |
| Washington | Total | 2,167 | 2,053 | 1,887 | 1,347 | 9.3\% | 998 | 58.7\% | 1,921 | 75.3\% | 21.1\% | 3.6\% |
|  | Male | 1,202 | 1,086 | 1,050 | 753 | 8.4\% | 585 | 59.0\% | 1,203 | 77.1\% | 19.1\% | 3.8\% |
|  | Female | 965 | 966 | 835 | 594 | 10.4\% | 410 | 58.3\% | 716 | 72.2\% | 24.4\% | 3.4\% |
|  | Mean Age | 27.0 | 27.2 | 27.2 | 27.3 | 26.2 | 26.7 | 26.6 | 26.5 | 27.3 | 23.5 | 28.3 |
|  | Mean Total Score | 557 | 560 | 561 | 568 | 550 | 604 | 597 | 662 | 659 | 671 | 679 |
| West Virginia | Total | 207 | 146 | 102 | 85 | - | 46 | 54.3\% | 59 | 49.2\% | 22.0\% | 28.8\% |
|  | Male | 106 | 95 | 56 | 34 | - | 20 | 75.0\% | 34 | 82.4\% | - | - |
|  | Female | 101 | 51 | 46 | 51 | - | 26 | 38.5\% | 25 | - | - | 68.0\% |
|  | Mean Age | 24.2 | 24.5 | 24.2 | 23.6 | - | 24.1 | 22.6 | 27.4 | 28.4 | 25.5 | 27.0 |
|  | Mean Total Score | 506 | 507 | 483 | 493 | - | 509 | 476 | 595 | 643 | 491 | 592 |
| Wisconsin | Total | 1,295 | 1,048 | 766 | 522 | 8.2\% | 472 | 41.9\% | 1,041 | 60.4\% | 19.4\% | 20.2\% |
|  | Male | 747 | 619 | 439 | 323 | 8.0\% | 309 | 40.8\% | 677 | 63.7\% | 17.0\% | 19.4\% |
|  | Female | 548 | 429 | 326 | 199 | 8.5\% | 163 | 44.2\% | 364 | 54.4\% | 23.9\% | 21.7\% |
|  | Mean Age | 25.8 | 25.8 | 26.4 | 26.3 | 24.8 | 25.8 | 26.1 | 26.1 | 26.5 | 23.5 | 27.4 |
|  | Mean Total Score | 554 | 550 | 549 | 566 | 594 | 598 | 576 | 661 | 645 | 655 | 714 |

Table 2. GMAT ${ }^{\text {rM }}$ Testing Trends by US State of Residence

| Residence | GMAT ${ }^{\text {TM }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | $\begin{aligned} & \text { TY2020 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | TY2021 | $\begin{aligned} & \text { TY2021 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | Scores Sent | MBA | Business <br> Master's | Doctoral /Other |
| Wyoming | Total | 50 | 52 | 38 | 22 | - | 16 | 50.0\% | 28 | 53.6\% | 46.4\% | - |
|  | Male | 30 | 41 | 25 | 16 | - | 8 | - | 19 | - | 52.6\% | - |
|  | Female | 20 | 11 | 13 | 6 | - | 8 | 62.5\% | 9 | - | - | - |
|  | Mean Age | 27.2 | 28.3 | 28.0 | 23.7 | - | 25.6 | 24.5 | 23.9 | 26.7 | 20.5 | - |
|  | Mean Total Score | 559 | 550 | 543 | 513 | - | 570 | 562 | 604 | 633 | 571 | - |

* In April 2020, GMAC introduced the GMAT ${ }^{T M}$ Online exam, which is an online and remote proctored version of the test-center-based GMAT ${ }^{T M}$ exam. Candidate testing and score sending information originating from both test center and online versions of the GMAT ${ }^{\text {TM }}$ exam is provided in this table. These columns indicate what percentage of the total GMAT ${ }^{\text {tm }}$ exams taken corresponded to the GMAT ${ }^{\text {TM }}$ Online exam, as well as the mean age and total score of candidates taking the GMAT ${ }^{\text {TM }}$ Online exam.

Note: Dashes that appear in the table are used to indicate "not applicable", such as when there are no examinees in a given subgroup, and thus, no scores exist. For examinee privacy, dashes are also used in place of mean age and mean Total Scores when there are fewer than five exams taken or fewer than 10 score reports sent by any given candidate group.

Table 3. GMAT ${ }^{\text {TM }}$ Testing Trends by Race/Ethnicity (US Citizens Only)

| Race/Ethnicity (US Citizens Only) | GMAT ${ }^{\text {TM }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | $\begin{aligned} & \text { TY2020 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | TY2021 | $\begin{aligned} & \text { TY2021 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | Scores Sent | MBA | Business Master's | Doctoral /Other |
| African American | Total | 6,293 | 5,891 | 5,298 | 3,811 | 9.2\% | 2,940 | 47.0\% | 5,258 | 77.2\% | 13.2\% | 9.6\% |
|  | Male | 3,128 | 3,046 | 2,787 | 2,053 | 9.4\% | 1,612 | 44.5\% | 3,148 | 79.6\% | 11.6\% | 8.8\% |
|  | Female | 3,164 | 2,840 | 2,510 | 1,756 | 8.8\% | 1,327 | 50.1\% | 2,105 | 73.5\% | 15.6\% | 10.8\% |
|  | Mean Age | 27.2 | 27.2 | 27.0 | 26.9 | 25.9 | 27.0 | 26.7 | 27.0 | 27.1 | 25.3 | 29.0 |
|  | Mean Total Score | 453 | 455 | 459 | 463 | 454 | 490 | 462 | 555 | 566 | 472 | 588 |
| Asian American | Total | 10,657 | 10,631 | 10,284 | 7,827 | 9.0\% | 7,741 | 42.6\% | 16,022 | 85.9\% | 11.5\% | 2.6\% |
|  | Male | 5,906 | 5,761 | 5,616 | 4,398 | 9.5\% | 4,325 | 41.4\% | 9,627 | 85.9\% | 11.6\% | 2.5\% |
|  | Female | 4,749 | 4,869 | 4,665 | 3,428 | 8.4\% | 3,413 | 44.1\% | 6,381 | 85.8\% | 11.5\% | 2.7\% |
|  | Mean Age | 26.3 | 26.1 | 25.9 | 25.8 | 25.1 | 25.6 | 25.2 | 26.0 | 26.2 | 24.3 | 27.1 |
|  | Mean Total Score | 586 | 589 | 593 | 601 | 604 | 625 | 614 | 676 | 682 | 626 | 679 |
| Hawaiian Pacific Islander American | Total | 526 | 456 | 370 | 240 | 10.8\% | 142 | 20.4\% | 395 | 83.0\% | 11.6\% | 5.3\% |
|  | Male | 289 | 275 | 201 | 148 | 10.8\% | 97 | 21.6\% | 247 | 83.0\% | 11.3\% | 5.7\% |
|  | Female | 237 | 181 | 168 | 92 | 10.9\% | 45 | 17.8\% | 148 | 83.1\% | 12.2\% | - |
|  | Mean Age | 27.8 | 27.4 | 27.1 | 26.5 | 24.4 | 27.3 | 27.3 | 27.3 | 27.2 | 26.3 | 30.9 |
|  | Mean Total Score | 490 | 510 | 520 | 525 | 501 | 557 | 524 | 614 | 618 | 612 | 557 |
| Hispanic <br> American | Total | 6,078 | 6,156 | 5,872 | 4,355 | 9.2\% | 3,083 | 40.3\% | 6,448 | 77.7\% | 16.9\% | 5.4\% |
|  | Male | 3,415 | 3,496 | 3,420 | 2,633 | 9.6\% | 1,882 | 39.5\% | 4,326 | 79.8\% | 15.2\% | 5.0\% |
|  | Female | 2,663 | 2,659 | 2,445 | 1,719 | 8.7\% | 1,200 | 41.5\% | 2,122 | 73.5\% | 20.5\% | 6.0\% |
|  | Mean Age | 26.4 | 26.2 | 26.3 | 26.2 | 25.5 | 26.3 | 26.2 | 26.3 | 26.6 | 24.4 | 28.4 |
|  | Mean Total Score | 500 | 502 | 504 | 511 | 514 | 540 | 508 | 598 | 611 | 534 | 609 |

## Profile of GMAT ${ }^{\text {TM }}$ Testing: North America TY2017 - TY2021

Table 3. GMAT ${ }^{\text {TM }}$ Testing Trends by Race/Ethnicity (US Citizens Only)

| Race/Ethnicity (US Citizens Only) | GMAT ${ }^{\text {TM }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | TY2020 <br> Online <br> Exam* | TY2021 | $\begin{aligned} & \text { TY2021 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | Scores Sent | MBA | Business Master's | Doctoral /Other |
| Middle East <br> North African <br> American | Total | 0 | 472 | 906 | 790 | 8.6\% | 568 | 32.9\% | 1,304 | 81.5\% | 14.0\% | 4.5\% |
|  | Male | 0 | 303 | 571 | 492 | 9.8\% | 375 | 32.0\% | 979 | 83.9\% | 13.9\% | 2.2\% |
|  | Female | 0 | 169 | 335 | 296 | 6.8\% | 192 | 34.4\% | 325 | 74.5\% | 14.2\% | 11.4\% |
|  | Mean Age | - | 25.5 | 25.4 | 25.7 | 25.9 | 25.7 | 25.6 | 25.9 | 26.1 | 23.1 | 30.6 |
|  | Mean Total Score | - | 547 | 548 | 556 | 544 | 598 | 561 | 653 | 665 | 603 | 597 |
| Native American | Total | 526 | 607 | 612 | 411 | 12.9\% | 229 | 21.0\% | 655 | 78.2\% | 18.9\% | 2.9\% |
|  | Male | 289 | 368 | 389 | 246 | 14.2\% | 138 | 22.5\% | 428 | 75.2\% | 21.7\% | 3.0\% |
|  | Female | 237 | 239 | 222 | 164 | 10.4\% | 91 | 18.7\% | 227 | 83.7\% | 13.7\% | - |
|  | Mean Age | 27.8 | 27.2 | 26.9 | 26.6 | 25.8 | 26.6 | 26.6 | 27.3 | 27.6 | 25.2 | 32.2 |
|  | Mean Total Score | 490 | 505 | 513 | 512 | 494 | 521 | 442 | 568 | 568 | 577 | 536 |
| White | Total | 51,418 | 47,901 | 42,294 | 29,664 | 9.7\% | 23,912 | 43.9\% | 48,517 | 83.0\% | 13.9\% | 3.1\% |
|  | Male | 33,337 | 31,183 | 27,454 | 19,349 | 10.2\% | 16,011 | 43.0\% | 34,292 | 84.1\% | 13.1\% | 2.8\% |
|  | Female | 18,075 | 16,703 | 14,806 | 10,293 | 8.8\% | 7,890 | 45.8\% | 14,203 | 80.3\% | 15.8\% | 3.9\% |
|  | Mean Age | 26.1 | 26.0 | 25.8 | 25.7 | 25.3 | 25.7 | 25.6 | 26.2 | 26.5 | 24.2 | 28.1 |
|  | Mean Total Score | 565 | 567 | 570 | 573 | 566 | 593 | 569 | 646 | 656 | 581 | 659 |
| Other Race/Ethnicity | Total | 4,475 | 3,475 | 1,898 | 1,151 | 7.4\% | 840 | 39.8\% | 1,829 | 85.3\% | 8.3\% | 6.3\% |
|  | Male | 2,518 | 2,102 | 1,137 | 711 | 9.0\% | 547 | 40.0\% | 1,247 | 87.9\% | 8.7\% | 3.4\% |
|  | Female | 1,950 | 1,364 | 753 | 437 | 4.8\% | 291 | 38.8\% | 581 | 79.9\% | 7.4\% | 12.7\% |
|  | Mean Age | 26.7 | 27.1 | 27.7 | 27.7 | 28.0 | 27.4 | 27.4 | 27.6 | 27.5 | 27.2 | 28.4 |
|  | Mean Total Score | 550 | 561 | 562 | 577 | 593 | 605 | 578 | 656 | 663 | 603 | 630 |
| No Response | Total | 299 | 302 | 305 | 340 | 45.3\% | 522 | 83.1\% | 792 | 74.7\% | 24.9\% | - |
|  | Male | 186 | 198 | 179 | 216 | 48.6\% | 315 | 82.5\% | 365 | 66.0\% | 33.4\% | - |
|  | Female | 113 | 104 | 126 | 124 | 39.5\% | 207 | 84.1\% | 427 | 82.2\% | 17.6\% | - |
|  | Mean Age | 27.4 | 27.4 | 27.1 | 26.5 | 26.0 | 25.5 | 25.2 | 24.3 | 24.5 | 23.6 | - |
|  | Mean Total Score | 609 | 596 | 589 | 594 | 563 | 559 | 547 | 534 | 531 | 545 | - |

* In April 2020, GMAC introduced the GMAT ${ }^{T M}$ Online exam, which is an online and remote proctored version of the test-center-based GMAT ${ }^{T M}$ exam. Candidate testing and score sending information originating from both test center and online versions of the GMAT ${ }^{T M}$ exam is provided in this table. These columns indicate what percentage of the total GMAT ${ }^{T M}$ exams taken corresponded to the GMAT ${ }^{T M}$ Online exam, as well as the mean age and total score of candidates taking the GMAT ${ }^{T M}$ Online exam.

Note: Dashes that appear in the table are used to indicate "not applicable", such as when there are no examinees in a given subgroup, and thus, no scores exist. For examinee privacy, dashes are also used in place of mean age and mean Total Scores when there are fewer than five exams taken or fewer than 10 score reports sent by any given candidate group.

Table 4. GMAT ${ }^{\text {TM }}$ Testing Trends by Canadian Province of Residence

| Province of Residence | GMAT ${ }^{\text {m }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | $\begin{aligned} & \text { TY2020 } \\ & \text { Online } \\ & \text { Exam* } \\ & \hline \end{aligned}$ | TY2021 | $\begin{aligned} & \text { TY2021 } \\ & \text { Online } \\ & \text { Exam* } \end{aligned}$ | Scores Sent | MBA | Business <br> Master's | Doctoral /Other |
| All Canadian Residents | Total | 8,235 | 8,054 | 7,560 | 6,231 | 11.3\% | 6,731 | 56.6\% | 10,545 | 65.9\% | 29.5\% | 4.6\% |
|  | Male | 4,523 | 4,366 | 4,043 | 3,295 | 12.2\% | 3,588 | 54.8\% | 6,411 | 71.6\% | 23.8\% | 4.6\% |
|  | Female | 3,712 | 3,686 | 3,513 | 2,933 | 10.4\% | 3,142 | 58.6\% | 4,129 | 57.1\% | 38.3\% | 4.6\% |
|  | Mean Age | 26.9 | 26.9 | 26.8 | 26.5 | 27.9 | 26.5 | 26.5 | 26.9 | 27.9 | 23.8 | 31.7 |
|  | Mean Total Score | 561 | 557 | 557 | 564 | 566 | 586 | 585 | 661 | 654 | 674 | 673 |
| Alberta | Total | 892 | 821 | 696 | 487 | 12.7\% | 585 | 43.9\% | 1,083 | 75.9\% | 13.7\% | 10.4\% |
|  | Male | 582 | 515 | 420 | 293 | 13.7\% | 368 | 44.6\% | 816 | 75.7\% | 11.8\% | 12.5\% |
|  | Female | 310 | 305 | 276 | 193 | 11.4\% | 217 | 42.9\% | 267 | 76.4\% | 19.5\% | 4.1\% |
|  | Mean Age | 29.4 | 30.2 | 29.6 | 28.1 | 28.9 | 28.4 | 28.8 | 29.3 | 29.4 | 24.5 | 34.3 |
|  | Mean Total Score | 573 | 550 | 552 | 566 | 575 | 580 | 580 | 655 | 646 | 646 | 728 |
| British Columbia | Total | 1,062 | 1,130 | 1,075 | 996 | 9.6\% | 966 | 47.1\% | 1,547 | 59.3\% | 39.1\% | 1.6\% |
|  | Male | 497 | 555 | 562 | 445 | 11.2\% | 486 | 45.1\% | 814 | 65.1\% | 33.5\% | 1.4\% |
|  | Female | 565 | 574 | 513 | 551 | 8.3\% | 480 | 49.2\% | 733 | 52.8\% | 45.3\% | 1.9\% |
|  | Mean Age | 26.5 | 26.1 | 26.3 | 26.2 | 26.6 | 26.4 | 26.2 | 26.5 | 27.9 | 24.1 | 32.1 |
|  | Mean Total Score | 570 | 573 | 575 | 576 | 598 | 596 | 605 | 664 | 654 | 682 | 627 |
| Manitoba | Total | 145 | 141 | 150 | 109 | 8.3\% | 100 | 47.0\% | 139 | 73.4\% | 21.6\% | - |
|  | Male | 80 | 72 | 80 | 57 | 8.8\% | 51 | 49.0\% | 73 | 97.3\% | - | - |
|  | Female | 65 | 69 | 70 | 51 | - | 49 | 44.9\% | 66 | 47.0\% | 43.9\% | - |
|  | Mean Age | 28.2 | 27.9 | 28.2 | 28.0 | 30.4 | 28.7 | 28.0 | 29.0 | 30.4 | 23.3 | - |
|  | Mean Total Score | 546 | 528 | 530 | 514 | 526 | 538 | 531 | 607 | 600 | 621 | - |
| New Brunswick | Total | 40 | 54 | 56 | 67 | 19.4\% | 48 | 70.8\% | 44 | 88.6\% | - | - |
|  | Male | 17 | 32 | 18 | 42 | 16.7\% | 20 | 90.0\% | 17 | 82.4\% | - | - |
|  | Female | 23 | 22 | 38 | 25 | 24.0\% | 28 | 57.1\% | 27 | 92.6\% | - | - |
|  | Mean Age | 27.4 | 26.8 | 26.8 | 27.0 | 28.7 | 26.5 | 26.9 | 27.2 | 27.0 | - | - |
|  | Mean Total Score | 534 | 485 | 469 | 536 | 589 | 530 | 525 | 580 | 589 | - | - |
| Newfoundland | Total | 71 | 84 | 51 | 34 | 32.4\% | 46 | 43.5\% | 51 | 80.4\% | - | - |
|  | Male | 35 | 41 | 26 | 18 | 33.3\% | 25 | 40.0\% | 31 | 77.4\% | - | - |
|  | Female | 36 | 43 | 25 | 16 | 31.3\% | 21 | 47.6\% | 20 | 85.0\% | - | - |
|  | Mean Age | 28.2 | 28.7 | 29.0 | 29.0 | 30.3 | 28.0 | 27.7 | 27.1 | 26.7 | - | - |
|  | Mean Total Score | 541 | 519 | 508 | 530 | 555 | 553 | 523 | 573 | 569 | - | - |
| Northwest Territories | Total | 7 | 1 | 2 | 0 | - | 0 | - | 0 | - | - | - |
|  | Male | 5 | 1 | 2 | 0 | - | 0 | - | 0 | - | - | - |
|  | Female | 2 | 0 | 0 | 0 | - | 0 | - | 0 | - | - | - |
|  | Mean Age | 27.0 | - | - | - | - | - | - | - | - | - | - |
|  | Mean Total Score | 614 | - | - | - | - | - | - | - | - | - | - |
| Nova Scotia | Total | 256 | 149 | 149 | 132 | 14.4\% | 122 | 47.5\% | 134 | 56.0\% | 37.3\% | - |
|  | Male | 137 | 75 | 78 | 71 | 18.3\% | 60 | 43.3\% | 88 | 68.2\% | 23.9\% | - |
|  | Female | 119 | 74 | 71 | 61 | 9.8\% | 62 | 51.6\% | 46 | 32.6\% | 63.0\% | - |
|  | Mean Age | 24.8 | 25.9 | 25.7 | 25.5 | 27.5 | 26.3 | 26.1 | 25.8 | 26.7 | 23.7 | - |
|  | Mean Total Score | 522 | 524 | 494 | 518 | 532 | 531 | 515 | 653 | 642 | 670 | - |

Table 4. GMAT ${ }^{\text {rM }}$ Testing Trends by Canadian Province of Residence

| Province of Residence | GMAT ${ }^{\text {TM }}$ Exams Taken by Testing Year |  |  |  |  |  |  |  | TY2021 Score Reports Sent by Program |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exams Taken | TY2017 | TY2018 | TY2019 | TY2020 | TY2020 <br> Online <br> Exam* | TY2021 | TY2021 <br> Online <br> Exam* | Scores Sent | MBA | Business Master's | Doctoral /Other |
| Nunavut | Total | 2 | 1 | 2 | 0 | - | 1 | - | 0 | - | - | - |
|  | Male | 2 | 1 | 0 | 0 | - | 0 | - | 0 | - | - | - |
|  | Female | 0 | 0 | 2 | 0 | - | 1 | - | 0 | - | - | - |
|  | Mean Age | - | - | - | - | - | - | - | - | - | - | - |
|  | Mean Total Score | - | - | - | - | - | - | - | - | - | - | - |
| Ontario | Total | 4,670 | 4,579 | 4,448 | 3,646 | 10.7\% | 4,036 | 62.5\% | 6,198 | 65.6\% | 30.1\% | 4.3\% |
|  | Male | 2,543 | 2,449 | 2,295 | 1,920 | 11.4\% | 2,117 | 60.7\% | 3,760 | 71.4\% | 24.7\% | 3.9\% |
|  | Female | 2,127 | 2,130 | 2,151 | 1,725 | 10.0\% | 1,918 | 64.5\% | 2,433 | 56.5\% | 38.6\% | 4.9\% |
|  | Mean Age | 26.3 | 26.3 | 26.3 | 26.1 | 27.3 | 26.0 | 26.1 | 26.4 | 27.3 | 23.8 | 31.1 |
|  | Mean Total Score | 561 | 557 | 557 | 564 | 563 | 592 | 590 | 670 | 665 | 683 | 668 |
| Prince Edward Island | Total | 13 | 8 | 12 | 7 | - | 4 | - | 1 | - | - | - |
|  | Male | 9 | 7 | 4 | 6 | - | 3 | - | 1 | - | - | - |
|  | Female | 4 | 1 | 8 | 1 | - | 1 | - | 0 | - | - | - |
|  | Mean Age | 24.5 | 23.0 | 22.7 | 22.7 | - | - | - | - | - | - | - |
|  | Mean Total Score | 512 | 476 | 564 | 486 | - | - | - | - | - | - | - |
| Quebec | Total | 971 | 974 | 834 | 694 | 12.4\% | 760 | 51.4\% | 1,251 | 65.4\% | 30.9\% | 3.8\% |
|  | Male | 569 | 556 | 504 | 406 | 12.1\% | 423 | 49.4\% | 760 | 72.1\% | 25.3\% | 2.6\% |
|  | Female | 402 | 418 | 328 | 288 | 12.8\% | 337 | 54.0\% | 491 | 55.0\% | 39.5\% | 5.5\% |
|  | Mean Age | 27.9 | 27.5 | 27.6 | 27.3 | 29.6 | 27.3 | 27.6 | 27.1 | 28.7 | 23.4 | 29.3 |
|  | Mean Total Score | 563 | 569 | 563 | 567 | 549 | 573 | 564 | 635 | 635 | 638 | 630 |
| Saskatchewan | Total | 105 | 111 | 83 | 59 | 30.5\% | 62 | 33.9\% | 96 | 77.1\% | 12.5\% | 10.4\% |
|  | Male | 47 | 62 | 54 | 37 | 35.1\% | 34 | 26.5\% | 50 | 80.0\% | - | - |
|  | Female | 58 | 49 | 29 | 22 | 22.7\% | 28 | 42.9\% | 46 | 73.9\% | - | - |
|  | Mean Age | 28.4 | 29.6 | 28.8 | 31.5 | 34.1 | 27.5 | 27.7 | 28.3 | 28.8 | 24.2 | 29.5 |
|  | Mean Total Score | 516 | 531 | 535 | 522 | 537 | 534 | 543 | 564 | 554 | 583 | 615 |
| Yukon | Total | 1 | 1 | 2 | 0 | - | 1 | - | 1 | - | - | - |
|  | Male | 0 | 0 | 0 | 0 | - | 1 | - | 1 | - | - | - |
|  | Female | 1 | 1 | 2 | 0 | - | 0 | - | 0 | - | - | - |
|  | Mean Age | - | - | - | - | - | - | - | - | - | - | - |
|  | Mean Total Score | - | - | - | - | - | - | - | - | - | - | - |

* In April 2020, GMAC introduced the GMAT ${ }^{\text {TM }}$ Online exam, which is an online and remote proctored version of the test-center-based GMAT ${ }^{\text {TM }}$ exam. Candidate testing and score sending information originating from both test center and online versions of the GMAT ${ }^{T M}$ exam is provided in this table. These columns indicate what percentage of the total GMAT ${ }^{\text {TM }}$ exams taken corresponded to the GMAT ${ }^{\text {TM }}$ Online exam, as well as the mean age and total score of candidates taking the GMAT ${ }^{\text {TM }}$ Online exam.

Note: Dashes that appear in the table are used to indicate "not applicable", such as when there are no examinees in a given subgroup, and thus, no scores exist. For examinee privacy, dashes are also used in place of mean age and mean Total Scores when there are fewer than five exams taken or fewer than 10 score reports sent by any given candidate group.

## About the GMAT Exam

The GMAT exam consists of four sections: Verbal, Quantitative, Analytical Writing, and Integrated Reasoning. GMAT Total Scores, as presented in this report, are calculated based on performance on the Verbal and Quantitative sections of the exam. Total Scores are reported in increments of 10 , on a scale ranging from 200 to 800 . Results are valid for a five-year period from test sitting.

## Notes About the Data

## GMAT Score Cancel Policy

In late June 2014, GMAC instituted a policy offering test takers the ability to preview their GMAT section scores before deciding to accept or cancel the exam results. No score reports are distributed to schools when exam results are canceled. Candidates may reinstate their scores at a later date if they choose, however.

Although the ability to cancel exam results is not new, candidates in the past were unable to see their section scores before making the cancel decision. The proportion of exams canceled following the policy change increased from around one percent a year to more than 20 percent. Ultimately, the majority of test takers who cancel their exam results go on to retake the GMAT and generate reportable scores.

GMAC publishes annual GMAT trends to monitor global interest and mobility in high-quality graduate management education worldwide. Because candidates who cancel their score continue to represent recruitment opportunities for business programs around the world, GMAC will now include canceled exam volume in its candidate reports. This reporting change allows comparisons to be made more accurately across time for the number of exams taken by any given student group. Care should be taken when comparing score-sending figures from TY2015 onward with previous years, however, as fewer score reports overall are now being sent as candidates' score cancel behavior has changed.

## Ethnicity Classifications

In TY2018, Ethnicity became a select all option for US citizens. With the addition of more ethnic categories, this reflects the diversity of the GMAT candidate pool. However, in previous testing years, all Native Americans and Hawaiian Pacific Islanders were grouped together. Since we cannot identify who classified themselves as Native American versus Hawaiian Pacific Islander, the historic data is the same.

## Gender Classifications

Beginning in testing year 2016, individuals who registered to take the GMAT exam had the option of checking a gender category called "Other" when entering their background information and setting up an account on mba.com. These exams are reflected in both the total exam and total score-sending counts in the region, country, and state/province tables but are not broken out in separate gender categories within the tables.

## GMAT Program Code Classifications

Program data in this report are based on a business school's current GMAT code classifications for its respective programs. In any given GMAT testing year, school representatives have the opportunity to modify their program classifications if they differ from original classifications established at the time of GMAT program code assignment. As a result, historic GMAT score-sending data may change based on such program classification changes.

## Testing Year Data Preparation Process Updated in TY2018

In TY2018, GMAC implemented a new process for preparing annual testing year data files due to structural changes in the data collected from GMAT exam registration. To standardize historic data into this new structure, testing year data was regenerated from TY2008 through TY2021 in the new format.

GMAT exam data now includes exams with a status of either score-reportable or score-cancelled for all testing years starting in TY2008 through the current reporting year. The new GMAT score-sending data is indexed by candidates' score report request date, meaning that a testing year in the dataset represents all GMAT score reports that were requested to be sent to global business school programs within that testing year, regardless of when candidates sat for the GMAT exam associated with those scores.

Due to the changes in data preparation, exam and score-sending volumes in GMAT reports published after 2018 will be inconsistent with historic reports.

## GMAT $^{\text {TM }}$ Online Exam

In April 2020, GMAC introduced the GMAT ${ }^{\text {TM }}$ Online Exam, which is an online and remote proctored version of the test-center-based GMAT ${ }^{\text {TM }}$ exam. Candidate exam-taking and score-sending information originating from both test center and online versions of the GMAT ${ }^{\text {TM }}$ exam has been incorporated into this report for TY2020 onward.

For further questions on the methodologies used in this report please contact the GMAC Research and Data Science Department at research@gmac.com.

## Regional Categories <br> UNITED STATES

## Middle Atlantic

Delaware
District of Columbia (Washington, DC)
Maryland
Pennsylvania
Virginia
West Virginia
Midwest
Illinois
Indiana
Iowa
Kansas
Michigan
Minnesota
Missouri
Nebraska
North Dakota
Ohio
South Dakota
Wisconsin

Northeast
Connecticut
Maine
Massachusetts
New Hampshire
New Jersey
New York
Rhode Island
Vermont
South
Alabama
Arkansas
Florida
Georgia
Kentucky
Louisiana
Mississippi
North Carolina
South Carolina
Tennessee
Southwest
Arizona
New Mexico
Oklahoma
Texas

West
Alaska
California
Colorado
Hawaii
Idaho
Montana
Nevada
Oregon
Utah
Washington
Wyoming

## CANADA

Alberta
British Columbia
Manitoba
New Brunswick
Newfoundland
Nova Scotia
Northwest Territories
Nunavut
Ontario
Prince Edward Island
Quebec
Saskatchewan
Yukon

## Related Publications

- Profile of GMAT ${ }^{\text {тм }}$ Testing: Citizenship, Five-Year Summary, TY2017-TY2021 gmac.com/profile
- Profile of GMAT ${ }^{\text {тм }}$ Testing: Residence, Five-Year Summary, TY2017-TY2O21 gmac.com/profile
- 2021 mba.com Prospective Students Interactive Research Tool gmac.com/interactiveresearch


## Related Admissions Recruiting Resources

Looking for more students? The GMASSTM database can help you find the best talent to recruit for your programs. As a GMAT score recipient, you have access to the GMASS global database of prospective candidates interested in graduate management education-over 500,000 candidates who are waiting to hear from you.

The benefits of using the GMASS service:

- Target your audience: Use more than 30 criteria to narrow your search and tailor your message for the best response rate.
- Get the most up-to-date contacts: The global GMASS database is updated daily.
- Find the best candidates anytime, anywhere with our easy-to-use web-based application.
- Save time: Receive automatic results daily, weekly, or monthly, and save your best searches.
- Recruit early: Target GMAT pre-test candidates early in their decision-making process.
- Save money: GMASS subscription is a cost-effective way to build multichannel marketing programs.

To get more information, or to start a GMASS subscription, please visit gmac.com/gmass.

## Contributors

The following individuals from the GMAC Research Department made significant contributions to the publication of this report: Rachel Nana, Consultant, Data Science, data preparation and manuscript review; Tacoma Williams, Associate Manager, Research Operations, analysis, interpretation of data, revising of manuscript for intellectual content and quality assurance; Anteneh Gebretsadik, Senior Manager, Data Science, manuscript review.

## Contact Information

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For more information about all Research Department products, surveys, and resources, visit gmac.com/research.

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